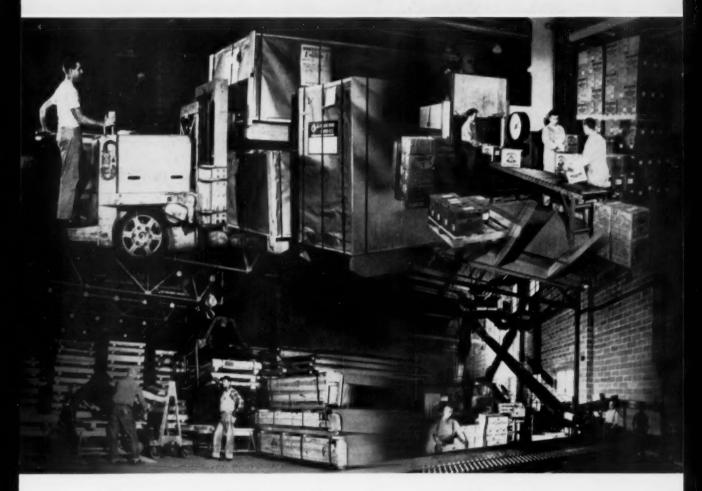
DISTRIBUTION AGE



A CHILTON (PUBLICATION

MAY. 1956



Annual Equipment Review

- Handling Equipment Primer
- Materials Handling Pre-Show Round-Up
- Industrial Truck Specifications

Two completely **NEW** gas tractors by MERCURY



The MERCURY "Huskie" and "Super-Huskie" were designed for rugged service—built to move mountains of material for long, continuous hours. Working either inside or outside, on level ground or on steep grades, in any type of weather, these new models will move your tonnage, regardless of size, shape or weight, for less. Utilize the power of these new models for your material handling operations.



MERCURY "Super Huskie"

Specifically designed for extra heavy duty, the MERCURY "Super-Huskie" is a 6-wheel model developing a D.B.P. of 5,000 lbs. It incorporates the same features designed into the new "Huskie."

FORK TRUCKS TRACTORS TRAILERS

MERCURY

MODELS 930 and 940 GAS TRACTORS 4 Wheels-DBP of 3,000 and 4,000 lbs., respectively AVAILABLE IN LPG OR REGULAR GASOLINE MODELS

- ★ Six cylinder industrial engine heavy duty clutch -fluid coupling and synchromesh transmission with provision for power take-off.
- ★ Full spring suspension—standard with all MER-CURY tractors.
- ★ Smooth, functional body . . . frame, bumpers and fenders welded to form integral unit.
- ★ Unusual accessibility to all component parts.
- * Tops in operator comfort.

OPTIONAL EQUIPMENT:

- 1. L.P. Gas fuel system.
- 2. Torque converter and planetary transmission providing two speeds forward and one reverse, eliminating clutch pedal,

MAIL COUPON TODAY

MERCURY MANUFACTURING COMPANY

4104 South Haisted Street, Chicago 9, Illinois

Send me the following Mercury Bulletins:

- ☐ T-103 Model 930, "Huskie" Gas Tractor
- T 104 Model 940, "Huskie" Gas Tractor T-105 - Model 950, "Super-Huskie" Gas Tractor

ADDRESS

ZONE STATE



"I'm burning these ten-spots," said Hodge, Burning bills in his big truck garage,

"To show how we lose,

When a new truck we choose, Without first having checked on Dodge!

QUICK QUIZ FOR TRUCK BUYERS

Try this quick quiz before you buy your next truck-and you'll get a better truck for your money:

- What truck line offers you today's lowest prices on such popular models as the ½-ton panel, the 1-ton express, and the 1½- and 2-ton stakes?
- Which truck line has the largest cabs?
- Which has the greatest driver visibility?
- Which has the shortest turning radius?

The answer is "Dodge"—leader for the last 39 years. And this year "Dodge" is the answer to virtually every question you can ask that has to do with lower cost haulage or delivery.

You'll find Dodge trucks are the best answer, too, on price. For Dodge trucks are priced so competitively that no one can beat your Dodge dealer's deal.

When time comes to buy your next truck get the answers that will lead you straight to today's best truck value-Dodge.



WITH THE FORWARD LOOK



Get the Dodge Dealer's Deal Before You Decide

Circle No. 2 on Card, Page 53, for more information



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May, 1956

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Yale "integrated design"

Result of a 3-Year Research and Development Program

Yale combined 3 years of intensive research, development and field-testing to meet the urgent need of every industry for a complete line of gas, diesel, LP-gas and electric fork lift trucks which would assure increased safety, speed and efficiency. The result is Yale "Integrated Design"—the incorporation of the latest engineering and design advances as standard features in a complete new line of fork trucks that not only give management positive control over handling costs through high efficiency operation, but also reduce operator fatigue and promote operator safety.

LATEST YALE FIRST!

New Yale KG51 series gas trucks are the only industrial lift trucks which are G5 approved by Underwriters' Laboratories. These Yale trucks satisfy all the requirements of the National Fire Protective Association for safe use where combustible fibers or containers of hazardous liquids or gases are being handled in storage. All new Yale gas trucks have Factory Mutual and Underwriters' Laboratories G approval.

"integrated design"

... now makes available a complete new line of fork lift trucks incorporating—for the first time in the industry—premium engineering advances as <u>standard</u> <u>features</u>.

Yale "Integrated Design" offers a complete choice of fork trucks, engineered to eliminate all handling-cost waste by meeting each industry's specific requirements for power, capacity, efficiency, safety, versatility and operator comfort. All the critical features necessary for maximum performance and minimum handling costs are built in as standard features throughout the entire Yale fork truck capacity range of 2,000 to 10,000 pounds!

New fully-automatic Yale Torque Transmission provides an infinite ratio of speeds and an automatic response for every power demand in starting or climbing grades under all load conditions. Coordinated inching control permits smooth, accurate maneuvering when high engine speeds are required for fast lifting. Forward or reverse travel motion is obtained by the mere flick of a switch located on the steering column. Standard Transmission and Fluid Coupling are also available in all capacities.

Self-adjusting hydraulic wheel brakes. An original Yale development (now, like many other Yale firsts, adopted by the industry), these brakes, of increased capacity in the new Yale truck line, are mounted directly to each drive wheel for easier, faster stopping without julting or load damage.

New Yale power lift is faster, smoother.

Along with increased travel speeds, all new Yale truck models feature an improved roller channel construction that prevents hose damage and increases visibility. Side-thrust rollers reduce stress and compensate for off-center loading. Incorporated are other Yale-pioneered features the anti-cavitation or unloading valve that eliminates channel sway; the flow-regulator valve that assures smooth lowering control without excessive speed.

New Yale "convenience styling." New Yale trucks are lower-built, more streamlined. Lowered cowls, "open vision" uprights and recessed, adjustable seats add to the visibility and protection of the operator. Yale convenience styling increases operator efficiency with controls for hoisting, lowering, tilting of channels and operation of attachments positioned for easy, right-hand operation—leaving the left hand free for steering, instruments are waterproofed and recessed for protection in the lowered cowl, where they are centrally grouped for easy

reading. Yale's fuel tank holds sufficient fuel for a full shift's operation, is easily removable and heavily protected within steel sections. The "swing out" battery permits quick servicing and engine accessibility. The Yale-developed one-piece steel drive axle housing with pressed-in steel alloy sleeve assures longer life.

1956 Yale electric trucks incorporate many of the above construction features with such Yale electric truck features as multiplespeed design (four forward, four reverse) based on Yale's exclusive, patented, Magnetic Cam-O-Tactor controller providing smooth acceleration without jumping a speed range, and the dead-man control built into the seat to set mechanical wheel brakes when the operator leaves the truck.

First public showing of new Yale line. See new Yale trucks in action at the Materials Handling Institute Exposition in Cleveland, June 5 to 8. Assess for yourself the industry's most significant advances in industrial lift truck design. For more information now on the new Yale line, write: The Yale & Towne Manufacturing Company, Philadelphia 15, Pa., Dept. 25.

YALE'

INDUSTRIAL LIFT TRUCKS AND HOISTS

Gas, Electric, Diesel & LP-Gas Industrial Lift Trucks . Worksavers . Warehousers . Hand Trucks . Hand and Electric Hoists

Circle No. 3 on Card. Page 53, for more information



STACKING CART



PICK RACK



STORAGE BINS

Just cut and bolt! . . .

Build anything you want with DEXION Slotted Angle

Almost anyone can assemble DEXION. All you need is a DEXION cutter and wrench to transform this precision-made, cold rolled, galvanized steel angle into practical, useful, economical equipment used almost anywhere in your plant, warehouse, store or office.

Measuring is easy. And one down stroke of the DEXION cutter leaves a clean, square cut. There are no tricky parts to cope with, either. Spacing of slots and holes is engineered to make it easy for you to produce an infinite variety of structures.

DEXION Slotted Angle is a packaged product, ten pieces to the package, in 10 or 12 foot lengths. Includes nuts and bolts. There are two sizes: $3'' \times 1\frac{1}{2}'' \times .104''$ and $2\frac{1}{4}'' \times 1\frac{1}{2}'' \times .080''$.

Use DEXION panels for shelving or tables. They will support heavy weights and will bolt easily to any frame. DEXION casters make any frame movable.

FREE DEXION Idea Book—The New DEXION idea book will show you scores of actual examples of DEXION in use. Simply write DEPT. 5-L. DEXION Division, Acme Steel Company, 2840 Archer Avenue, Chicago 8, Illinois for the free booklet and the name of your nearest DEXION office or distributor.

DEXION SLOTTED ANGLE



SPECTOR



Route that next small shipment "Customerized" . .

FAST PICKUP Strategically located terminals and extensive city fleets (many radio dispatched) provide "on call" pickup and delivery service.

FAST LOADING Specialized handling equipment, ample outbound trailer pool and night loading cut dock time to a minimum.

FAST SCHED-ULES-'round-theclock dispatching, teletype timed relay, 2-man sleeper and straightthru runs assure fastest in-transit schedules.



Whatever you make, whatever you sell-today's highly competitive market calls for alert, efficient and flexible distribution practices. The way in which you handle that small order . . . that "hot" shipment . . . may well spell the difference between a satisfied customer and an account lost.

We at Spector appreciate the importance of the small shipment in your distribution effort. That is why we have geared our entire operation and personnel-from switchboard operator to Central Dispatch Supervisor-to the efficient handling of that five pound package, 50 pound carton, that 500 pound keg.

Yes, from pickup through delivery, our single objective is to keep your small shipment moving ... rapidly ... safely ... economically.

FREE PICKUP AND DELIVERY

A U.S. Custom Bonded Common Carrie



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General Offices: 3100 South Wolcott Avenue, Chicago 8

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One reason Associated Truck Lines specified Clark is the dependable local service offered by Modern Handling Equipment, Inc., Chicago N's typical of all Clark dealers

CLARK POWRWORKER® at ASSOCIATED TRUCK LINES

"It takes more than features . . . "

Truck features are important. Fact is the Powrworker gives you more features than any other powered hand truck.

BUT PERFORMANCE DOESN'T JUST DEPEND ON FEATURES. How about a year from now, or two years, or five? That's when you depend on service—fast, local service.

And that's where your local Clark dealer comes in. Clark dealers have the largest supply of service parts in the industry—genuine Clark parts that are warranted and guaranteed for quality. He has factory trained

men who know your machines. He provides prompt mobile service for emergencies, preventative maintenance right in your own plant, a completely equipped shop for rebuilding, and a fleet of rental trucks to help you over peak work loads. Here, is a complete service package.

SEE THE BONUS FEATURES of the

Powrworker, Send for your copy of the new 16 page Powrworker booklet showing full details, cut-away views, reasons why the Powrworker will outperform any competitive machine on the market.

CLARK' EQUIPMENT

DON'T MISS THE MATERIAL HANDLING SHOW, JUNE 5-8, CLEVELAND, OHIO!

POWRWORKER SECTION, Industrial Truck Division

CLARK EQUIPMENT COMPANY

BATTLE CREEK 11, MICHIGAN

Circle No. 5 on Card, Page 53, for more information



On the Line-



Knowledge Can Be Fun

Years ago, most learning of crafts and industry processes was by doing. Boys were apprenticed in railroading, local drayage, carpentry, and other trades—even though they were sons of the firms' owners. It was considered smart to "learn the business from the ground up."

Many of our best executives are a product of that age. But, as George Gobel says, "They don't hardly make that kind no more . . . hardly."

Most of the last generation of youngsters have been "protected" from such "menial" labors and ardnous training. When a mechanically-inclined lad said he wanted to be a machinist like Pop, the parents pushed him into mechanical engineering—even though the kid used his fingers and toes to add a column of figures.

Some of the boys graduated, of course, the others obtained employment in Pop's shop or gravitated unhappily into other jobs.

A strange thing has happened to the graduates and to those who found jobs in other fields. They started puttering around their homes with tools; in such great numbers that a new craze was born—Do-It-Yourself.

Among our personal acquaintances there are doctors, lawyers, judges, accountants, editors, corporation presidents and vice presidents, and others who, given an opportunity, display their home shops and the products of their labors.

Some months ago, we dropped in on a busy TM who, in the course of describing some plant modernization, picked up a sheaf of papers and showed us before-and-after floor plans. After the discussion, he leaned over very confidentially

and told us that he made all the drawings himself. To put it mildly, we were surprised.

While this was the first example of its kind to come to our attention, we have heard many traffie, transportation and warehouse executives speak authoritatively about fork trucks, cranes, conveyors, hoists, highway trucks and trailers, tires, axle ratios, and maintenance.

At a recent industrial equipment show, we met the president of a sizeable corporation in the booth of an insulation manufacturer. He mentioned that there were differences of opinion among some members of his firm as to the merit of certain insulation materials for a new building. He didn't say so in exact words, but we deduced that, until now, he wasn't able to settle the argument because he didn't have the necessary facts. However, it was plain to see from the way he asked questions that soon he would have the right answers—not only for his business but, also, for a summer cottage he and his sons were building with their own hands.

It is to such talented executives that this issue is dedicated. They won't need to rely on say-so, for example, about fork trucks. Between the Primer, Page 63, and the Specifications, Page 71, they have more data on the subject than can be found anywhere. Then, just in case they want to see those trucks in action, it's only a matter of weeks before the Materials Handling Exposition opens in Cleveland—and there's quite a pre-view of it beginning on Page 42.

Years ago, we editorialized that Knowledge provides Promotion, Power, and Protection. Today, we'd like to add that it can be fun, too.



Yakkety Yak

The pessimist doesn't think that knowledge is fun. He says,

... "You have to have a mother-in-law to know that mother-in-law jokes are not funny."

. . . "You've got to get burnt to know that fire is hot."

. . . "Highway radar is a good thing until a cop nabs you."

... "You discover the ice is too thin only when you fall in."

... "Locks are a great invention until you lose the keys."

you fall asleep on the beach."

... "Latin is a dead language until you get a prescription filled." ... "Mathematics is an exact science when the Treasury Department discovers that you can subtract better than you can add."

other guy until you get on a TV Quiz."

. . . "Grey hair lends dignity until you are told that you are too old for the job."

. . . "Lawns are beautiful until you have your own."

. . . "Jokes are funny until you tell one to an audience."



Padded Cells for Household Goods WHEN YOU MOVE LONG-DISTANCE THE MAYFLOWER WAY

Every piece of household goods is padded so thoroughly and loaded so carefully that it actually does have a "padded cell" of its own on a Mayflower move. Not only that, each piece of furniture is placed in the load where it will ride most securely. Plenty of clean, soft furniture pads are available, with experienced and fully trained operators to apply them ... just another reason why it will pay you to standardize on Mayflower Service for your personnel transfers.

AERO MAYFLOWER TRANSIT COMPANY, INC. . INDIANAPOLIS

Mayflower Service is available through selected warehouse agents throughout the United States and Canada. Your local Mayflower agent is listed under Moving in the classified section of your telephone directory,



America's Finest Long-Distance Moving Service

TO THE EDITOR

Release of Stored Goods

To The Editor:

An individual puts furniture, on which a retail merchant has a contract of sale, in a warehouse. When he has failed to make contract pay-When ments over a period of time, the merchant asks that the furniture be released to him and he pays whatever is owing in storage.

In these cases, the party who stored the furniture has never even made a token payment on storage and pickup

charges.

Are we within our rights to release this property, even though the party who stored it and signed the contract as owner, has not signed a release

H. A. O'Brien O'Brien's Transfer and Storage Reno, Nevada.

First, if furniture is not mortgaged, or if it is mortgaged and not recorded an owner may store it and the warehouseman has a valid first lien to secure his storage charges. furniture is mortgaged and the mortgage is recorded, then the warehouseman's lien is secondary.

Of course, if the merchant pays the accumulated warehouse storage charges on furniture which a buyer has stored, such merchant has a legal right to possession of the furniture if the buyer has defaulted in making

agreed payments.

Generally speaking, it is my opinion that without a court order you should obtain consent of the owner of the furniture to deliver same to the buyer who has a valid lien on same due to the fact that the buyer breached his payment contract.

If the buyer's financial interest in furniture is relatively small, he could have little or no recourse against. you for allowing the holder of an unpaid mortgage or conditional contract of sale to take possession of the furniture. On the other hand, if the buyer has paid almost the full contract price of the furniture, he may have re-course against you for delivering, without a court order or your consent, such furniture to the unpaid seller.—Leo T. Parker, DA Legal Consultant.

Piggy-Back Guide

DA's new Piggy-Back Routing Guide, which cross-lists some 1,200 points to and from which TOFC is available, has been reprinted in booklet form. Copies are available at 25¢ each. Write:

DISTRIBUTION AGE

Chestnut & 56th Sts. Phila. 39, Pa.

the gas
fork truck
that makes
the fewest
and shortest
trips to the
maintenance
shop...
BAKER "FG"



Industrial trucks "out-of-service" mean dollars down the drain...not only repair dollars, but even more dollars for lost work. That's why we loaded the Baker "FG" gas trucks with features that mean substantially more time on the job. Here are a few;

Heavy-duty industrial truck engine operates at optimum RPM for least strain and abuse. Pistons are balanced to grams instead of ounces, crankshaft to 4 inch-ounces, connecting rods to 2 grams. Compact, rigid "power train" requires no troublesome universal joints. Clutch housing is split for better accessibility. Single oil supply lubricates entire assembly. Large full-floating, self-equalizing, self-energizing brakes have single-point adjustment.

Baker "FG" gas fork trucks, available in 3000, 4000, 5000 and 6000 pound capacities, are the only gas trucks with a full 6-months' warranty...an added assurance. Write for specific bulletins.

See Baker Trucks in action at the MHI Show June 5-8

THE BAKER-RAULANG COMPANY

1216 WEST BOTH STREET . CLEVELAND 2, OHIO

Baker

handling equipment

A subsidiary of Otis Elevator Company

6G2

Circle No. 6 on Card, Page 53, for more information



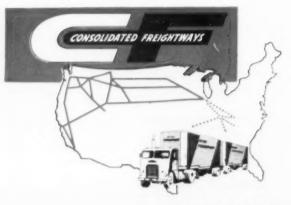
When your shipping room is bustling with orders for customers at a hundred destinations—you need a friend. Some *one* carrier who can easily, efficiently and economically assume the responsibility of your direct distribution. It's here that Consolidated Freightways can serve you best—because

CF serves more points direct than any other carrier in the West. So when you ship LTL* or full load, one shipment or one hundred, call CF—every shipper's friend. CF offers you direct routing and fast daily schedules PLUS one carrier convenience and one carrier responsibility.

*Less Than Truck Load

SEATTLE, SPOKANE, PORTLAND, OAKLAND, SAN FRANCISCO, LOS ANGELES, SALT LAKE CITY, MINNEAPOLIS, ST. PAUL, CHICAGO

Terminals in 49 other key cities from the Pacific Coast to the Great Lakes...thru service to all major eastern cities.



Last year truck operators
bought 10,000 more
heavy-duty* INTERNATIONALS
than any other make!



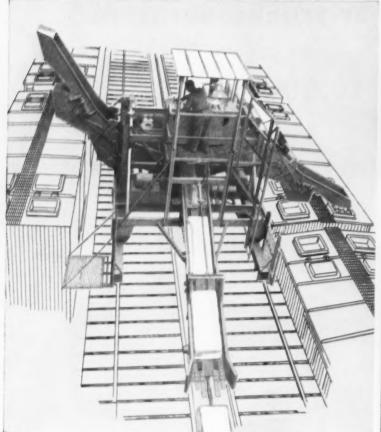
And it's been like that every single year since 1932. For the past 24 straight years, 25% or more of all heavy-duty trucks sold have been International. The reason is simple: Fleet owners' records prove Internationals cost less to own and operate. Let your International Dealer or Branch start saving you money, right now! International Harvester Company, Chicago.

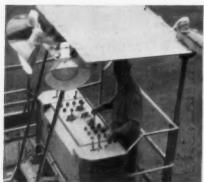
*16,001 lbs. GVW and up, 1955 new truck registrations.



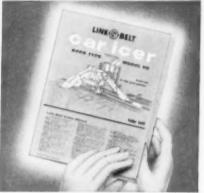
FIRST with men who know truck costs!

Circle No. 7 on Card. Page 53, for more information





Elevated platform allows operator full visibility in all directions. Controls are within easy reach, functionally grouped to simplify operation. Lights permit topspeed icing around the clock.



One man controls all operations of Model 55 Car Icer. These include machine travel (up to 300 feet per minute in either direction), start and stop of dock conveyor, raising and lowering of pick-up conveyor and discharge chutes, ice sizing and operation of flop gate to feed ice into desired roof hatch. Machine also features hydraulic track brakes which assure smooth, positive positioning.

Write for Folder 2643 on the New Link-Belt dock-type car icer, adaptable to typical existing docks from 12 to 18 feet in width and of any length—and to cars of all heights, hatch covers of all types.

Faster icing of refrigerator cars

New Link-Belt car icer mechanizes existing docks...
fills bunkers with coarse, crushed or chunk ice automatically

THE need for getting perishables to market in farm-fresh condition requires high-speed icing—not only at point of shipment but also at re-icing stations in transit. That's why the new Link-Belt Model 55 dock-type car icer holds economic significance, not only for railroads, but also for every grower, shipper and purchaser of produce.

This flexible machine receives 300- or 400-pound cakes of ice "on the flat" from the dock conveyor . . . crushes up to 40 cakes per minute and delivers to roof hatches of car bunkers. There's no manual handling. Costs come down—trains are on the way faster.

Other time and money saving features are reversible cross conveyor and dual discharge chutes which permit high-speed icing from either side of the dock.

If your business is concerned with transportation of perishable foods, call your nearest Link-Belt office. Or write LINK-BELT COMPANY, Dept. DA, Prudential Plaza, Chicago 1, Ill.



LINK-BILT COMPANY: Executive Offices, Prudential Plaza, Chicago 1. To Serve Industry There Are Link-Belt Plants and Sales Offices in All Principal Cities.

Export Office, New York 7; Canada, Scarboro (Toronto 13); Australia, Marrickville, N.S.W.; South Africa, Springs. Representatives Throughout the World



SEE THEM IN ACTION At The MHI'S Exposition

It's a double celebration for Elwell-Parker—an outstanding exhibit of modern trucks plus a display of the world's first industrial truck, built by Elwell-Parker in 1906. You'll see the outstanding progress made in fifty years of industrial truck building.

NEW FORK TRUCKS

Low headroom type—lower battery compartment keeps operator's head below uprights even with short mast.

Operator stand-up, center control—equipped with hydraulic lift and tilt. Models from 4,000 to 10,000 lbs. capacity.

NEW PLATFORM TRUCKS

Hydraulic high lift models—a new concept in high lift platform truck design.

Inclined Press Die Handler—a unique truck built to handle dies in and out of inclined presses.

Booth 1020

766 MATERIAL HANDLING
INSTITUTE'S EXPOSITION
Cleveland, Obio
PRICE INSTITUTE
1956

WATCH THE DEMONSTRATION

The brand new models described above, together with new clamps and other fork truck attachments, plus a host of other modern fork, platform and crane trucks, will be demonstrated under simulated working conditions. You'll be sure to see plenty of cost-cutting ideas.

THE ELWELL - PARKER COMPANY
4177 ST. CLAIR AVENUE . CLEVELAND 3, OHIO



If you're not attending the show, send for the special "Golden Anniversary" Truck Folder.

Circle No. 9 on Card. Page 53, for more information

Ship fast

UNITED offers 300-mph DC-6A Cargoliner service coast to coast!

UNITED alone has radar-equipped DC-6A Cargoliners for smoother flight, more dependability!

UNITED alone links major markets in the East, Midwest, all the Pacific Coast!

Ship sure

UNITED'S DC-6As have greater tie-down strength than any other cargo plane!

UNITED'S DC-6A Motorized Tug Bar moves heaviest pieces with extra care!

UNITED'S pre-loaded mobile pallets help protect cargo, speed handling!

Ship United

UNITED'S Telemeter Airbill means faster pick-up at terminal points!

UNITED offers reserved Air Freight space on all equipment!

UNITED'S centralized payload control guarantees space dependability!



Examples of United's Low Air Freight rates-

						per	100 lbs.
CHICAGO to CLEVELAND	,					4	\$4.78
NEW YORK to DETROIT		,	*	*	*		\$5.90
DENVER to OMAHA							\$6.42
SEATTLE to LOS ANGELES .							
PHILADELPHIA to PORTLAND							
SAN FRANCISCO to BOSTON							\$27.00

These are the rates for most commodities. They are often lower for larger shipments. Rates shown are for information only, are subject to change, and do not include the 3% federal tax on domestic shipments.



For service or information, call the nearest United Air Lines Representative. Write for free Air Freight booklet, Cargo Sales Division, Dept. D-5, United Air Lines, 5959 S. Cicero Ave., Chicago 38.





AST&T Examination Dates Scheduled for June 14-15

The June, 1956, examinations of the American Society of Traffic and Transportation will be conducted throughout the United States, on June 14-15, at universities and colleges located as conveniently as possible for the registrants. Examination centers can be arranged in the smaller cities if registrations are received early enough.

Applications are available from E. H. Breisacher, Registrar, P. O. Box 2128, Middle City Station, Philadelphia 3, Pa. Registrations will be accepted up to May 23.

0.5

Senate Group Conducts Hearings on Controversial Freight Forwarder Act; Carriers, Shippers Object

Hearings on the proposed amendments to Part IV of the Interstate Commerce Act — the Freight Forwarder Act, were conducted April 9-10 in Washington by the Surface Transportation Subcommittee of the Senate Committee on Interstate and Foreign Commerce. The hearings covered three bills introduced by Senator Magnuson, Committee chairman.

The 10th Anniversary meeting of the American Society of Traffic and Transportation will be held in the Fairmont Hotel, San Francisco, Calif., on Sept.

-DA-

Opposing the three bills were the National Industrial Traffic League, and representatives of shipper organizations, railroads, and highway carriers. Testifying in favor of the bills were representatives of the freight forwarding industry.

Briefly, the bills are as follows:

- S. 3365 would require certification of freight forwarders. It also would eliminate Subparagraph (d), Section 410, of the Act, which prohibits the ICC from denying forwarder authority solely on the ground that a proposed service would compete with existing forwarder services.
- S. 3366 would amend Section 409, Subsection (a) to include a paragraph permitting forwarders to enter into contracts with railroads governing piggy-back service.
- S. 3367 would amend Section 411, Subsection (a), permitting freight forwarders to control one or more carriers, with certain restrictions.

Car Demurrage and Storage Committee Restates NITL Objections to AAR Penalty Demurrage Proposals

In response to a request from the AAR's Committee on Demurrage, the National Industrial Traffic League's Car Demurrage and Storage Committee met in Chicago, Ill., early last month to reconsider the AAR's penalty demurrage charges.

Each of the five AAR proposals was considered and found unacceptable by the NTTL Committee. The same action had been taken earlier in the year. The proposed AAR action would:

- Reduce number of cancellable debits under Average Agreement from four to two; require two credits to offset one debit.
- Eliminate cars loaded and unloaded in intraplant service from Average Agreement and reduce free time for loading or unloading to 24 hours and do not exclude Saturdays in computing time.
- Increase demurrage rates to
 for each of first two chargeable
 for each of next two

chargeable days; and \$10 each day thereafter.

- Charge for Saturdays, Sundays and holidays on Straight Plan Cars on same basis as average agreement.
- Eliminate Note 2 to Section D, Demurrage Rule 2, which provides that cars bulletined on Saturday will be treated as bulletined on Monday.

Chain Store Traffic League Meets in Kansas City

The Chain Store Traffic League has scheduled its 17th Annual Meeting for May 16-19, at the Hotel President, Kansas City, Mo. Grant L. Moran, general traffic manager, Western Auto Supply Co., is chairman of reservations. Ralph A. Bentley, general traffic manager, National Tea Co., is chairman of arrangements.

The Chamber of Commerce of the United States has begun a national poll of affiliated chambers, trade, and professional associations to determine whether they favor increased federal aid to highways.

(Please Turn Page)

Chuting the News . . .

(Continued from Preceding Page)

Association of Interstate Commerce Commission Practitioners to Meet in Philadelphia May 17-18

The Philadelphia, Pa., Chapter will play host May 17-18 when the Association of Interstate Commerce Commission Practitioners gathers at the Bellevue-Stratford Hotel in that city for its 27th Annual Meeting.

The meeting has been planned to cover a broad range of subjects vital to the profession. A number of the nation's leading experts are scheduled to speak or lead panel discussions, including: Robert W. Ginanne, the ICC's new gen-

eral counsel; Commissioner Owen Clarke; Ralph F. Fuchs, professor of law at Indiana University; Frank Mullen, chief examiner, ICC Bureau of Formal Cases, and Paul Coyle, chief of the Section of Complaints, Bureau of Motor Carriers.

Other speakers will include: Former Commissioner Charles D. Mahaffie; Vernon V. Baker, assistant director, ICC Bureau of Finance; Commissioner Robert W. Minor; and Commissioner Rupert L. Murphy.



Following is a brief summary of legislative items pending in Washington. The status reported is as of April 10,

DISASTER INSURANCE — House Banking Committee has not yet held executive sessions on a disaster indemnity program. Senate Banking Committee awaits report from subcommittee studying disaster coverage.

HIGHWAY CONSTRUCTION—Approval of the roadbuilding measure, H.R. 8836, by House Public Works Committee is expected this month. It probably will be coupled with the road financing bill, H.R. 9075, before reaching the House floor.

HIGHWAY LAWS—Work on H.R. 234, 235, and 2127 is held in abeyance by House Public Works Committee until the construction bill is reported.

PHANTOM FREIGHT—House Commerce subcommittee begins hearings on H.R. 528, in connection with motor vehicle distribution study.

POSTAL RATES—Hearings of indefinite length, interrupted by the Easter recess, are in progress again before the House Post Office Committee on H.R. 9228, the first-class mail rate bill. No new action is seen on H.R. 2988, held over from the first session.

SHIP CONSTRUCTION—Since concluding hearings in March on S. 3223, Senate Commerce Committee has taken no further action on this bill. It would re-establish a revolving fund to cover federal aid for building of merchant ships.

SHIP MORTGAGES — Awaiting further action after Senate Commerce Committee hearings is S. 3224. House Merchant Marine Committee still has not received the U. S. Commerce Dept. statement on the pending Boggs bill, H.R. 5109.

TERMINAL MARKETS — House floor vote has not been scheduled for the Cooley bill, H.R. 4054.

TRANSPORT POLICY—Action begins on April 24, as House Commerce (Harris) subcommittee starts hearings on H.R. 6141. No indication is given by Senate Commerce Committee of hearings on S. 1920.

TRIP LEASING — Smathers bill, S. 898, passed by the Senate, is referred to the House Commerce Committee. No immediate action is projected, but prospects for committee approval later are fairly good.

ATA Council to Meet

Newest developments in trucking maintenance practices — including proposed ICC brake regulations, tubeless tires, mufflers, and power train maintenance — are scheduled for discussion at the Annual Spring Meeting of the ATA's Equipment and Maintenance Council, May 15-18, at the Sheraton Hotel, in Chicago, Ill.

Dies Suddenly



Dr. G. Lloyd Wilson

Dr. G. Lloyd Wilson, Noted Transportation Expert, Dies

Dr. G. Lloyd Wilson, one of the nation's leading transportation and traffic authorities, died suddenly April 12 in the Philadelphia offices of the Pennsylvania Railroad. He was 59.

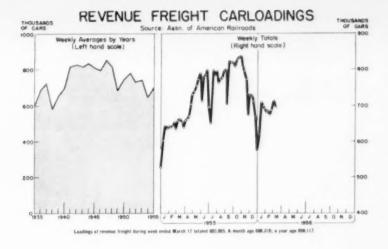
Dr. Wilson was chairman of the Transportation and Public Utilities Department of the University of Pennsylvania, and was a frequent contributor to DISTRIBUTION AGE.

A widely known transportation expert, Dr. Wilson had been an official of numerous Federal agencies, a consultant to private industry, and the winner of several Freedom Foundation awards for his writings and addresses.

He had been transportation counsel for the United States Steel Corp. since 1944. He had served as director of the FCC's Great Lakes and Inland Waters Survey from 1937 to 1939, and was director of the Rate Division and chief consultant to the U. S. Office of Transportation from 1941 to 1944.

More recently he had been consultant to the Military Traffic Service of the Defense Department, a member of the Transportation Council of the U. S. Department of Commerce, and a consultant to the ICC.

Dr. Wilson was vice president of the Associated Traffic Clubs of America, and educational director of the American Society of Traffic and Transportation.



Club Briefs

Miles E. Brown, traffic manager of the Baldwin-Lima-Hamilton Corp., has been elected president of the Ohio State Industrial Traffic League.

Packaging and Corrosion Control was the subject of C. L. Haserot, of the Bray Oil Co., who spoke at the last meeting of the Seattle, Wash., Chapter, SIPMHE.

W. H. Sardo, Jr., of the National Wooden Pallet Manufacturers' Assn., spoke at a recent meeting of the Missouri Chapter, SIPMHE.

Lancaster Chapter No. 26, Delta Nu Alpha, sponsored Transportation Week recently in that Pennsylvania city.

Walter H. Jones, of United States Lines, spoke at an April 10 meeting of the Women's Traffic Club of New York.

Joseph A. DeGeorge, of Waterman Steamship Corp., has been elected president of the Traffic Club of Philadelphia.

At its last meeting Connecticut Alpha Chapter, No. 56, DNA, heard Edward McCabe, of the Pan Atlantic Steamship Co.

Dr. Joseph Rose, professor of Public Utilities at the University of Pennsylvania, spoke at the April meeting of the Philadelphia Chapter, DNA.

Commissioner Rupert L. Murphy spoke at the April 17 meeting of the New York Chapter, Association of ICC Practitioners.

Leon H. Bigger, general manager of the Contract Cartage Co., has been elected president of the Pontiac Traffic Club, Pontiac, Mich.

Thomas F. McGrath is new president of the Traffic and Transportation Club of Philadelphia. Other officers are Bernard J. Weber, vice president, and W. Harry Swank, treasurer.

Edward F. Lacey Succumbs; Former NITL Secretary

Edward F. Lacey, former executive secretary of the National Industrial Traffic League, died March 30 in Tampa Municipal Hospital, Tampa, Fla. Mr. Lacey succumbed of injuries received in an automobile accident on Jan. 31.

Mr. Lacey became active in NITL in 1916, and served as assistant from 1920 until 1935. In 1935 he was named executive secretary, succeeding J. H. Beek. He served in that capacity until his retirement at the close of the League's Annual Meeting, in 1952.

At the time of his death, Mr. Lacey was secretary of the Transportation Council for the Department of Defense. He also served on the Advisory Committee on Transportation Studies of the American University, Washington, D. C.

Digby Pines, Nova Scotia, will be the scene of the 36th Annual Convention of the Canadian Warehousemen's Association.

Section 22 Rate Argument

Reduced Rates Under Section 22, Special Filing Rule, Ex Parte 192, has been assigned for oral argument before the ICC on May 2. The session will open at 9 a.m. in the offices of the Commission, in Washington.

News Briefs

Albert B. Luckey, Jr., Miami Beach attorney, has been appointed transportation counsel for the Senate Interstate and Foreign Commerce Committee.

Slick Airways has filed extensive rate reductions ranging from 15 to 52 per cent on shipments of less than 100 lb in weight.

On May 20-24, thousands of executives and business leaders from all over the world will converge on Philadelphia's Convention Hall to witness the National Office Management Association's biggest show in history.

The Society of the Plastics Industry, Inc.'s Seventh National Plastics Exposition will be held June 11-15 at New York City's new Coliseum.

Class I railroads in 1955 spent \$1,637,075,000 for fuel, materials and supplies, excluding equipment, the AAR has announced. This was an increase of \$212,314,000 compared with such expenditures in 1954.

"Mobile Cranes, Monorails and Conveyors are Key Factors in Pipe Shop Modernization" won first place in the 1955 Wunsch Foundation Contest for John H. Norton and Robert C. Meyer, E. I. du Pont de Nemours & Company, Inc.

A special conference on procurement of capital equipment, including packaging machinery, is scheduled for June 11-13 at the Hotel Statler, New York. It will be sponsored by the American Management Association.

Packaging and its impact upon retail distribution will be highlighted by the National Retail Dry Goods Association at a Packaging Clinic and Exhibit to be held in the Hotel Statler, New York, June 25-27.

"Trends in Transportation" will be the theme for the Third Annual Michigan Traffic and Transportation Conference at Michigan State University May 9-12.

ATA Supports Braking Rules

The American Trucking Associations has endorsed objectives of the proposed ICC regulation aimed at preventing braking failures, and has recommended five changes designed to improve effectiveness of the new regulation.

The trucking industry views were presented last month by Lewis C. Kibbee, chief, Automotive Engineering Section, following several meetings of representatives of industry technical committees and of the several conferences affiliated with ATA.

(Please Turn Page)

Chuting the News . . .

(Continued from Preceding Page)

Delta Nu Alpha Meeting

May 19-20 has been set as the date of the Annual Spring Convention of Delta Nu Alpha. The transportation fraternity will meet in Houston, Tex. Commissioner Everett Hutchinson will speak at a special luncheon. The program also will feature a panel discussion on "Traffic and Transportation Education, Its Value to Industry and Commerce."

Members of the panel will include: E. G. Plowman, John W. Scott, Lawrence A. Pomeroy, Jr., John R. Mahoney, C. J. Goodyear, and Lowe P. Siddons, all prominent industrial traffic managers.

ATC Prize Winners Named

Harry G. Crafts, of the Transportation Club of Dallas, and Fritz R. Kahn, of the Traffic Club of Washington, have been announced as first place winners in the latest essay contest sponsored by the Associated Traffic Clubs of America.

Crafts took the affirmative side of the argument in "Why Change the National Transportation Policy," and Kahn took the negative. Copies of the prize-winning essays may be obtained by writing A. W. Greene, Industrial Traffic Advancement Committee, Chilton Bldg., Chestnut & 56th Sts., Philadelphia, Pa.

(Please Turn to Page 120)

MEN IN THE NEWS

Traffic

William C.
Brittain—named
manager, Transportation Research & Development Section,
Traffic & Transportation Dept.,
Koppers Co., Inc.,



Pittsburgh, Pa. Koppers recently established TR&DS, which it claims is the first formally organized unit of its kind in American industry. The staff also includes Walter J. Keneski, transportation analyst; James A. Jordan, management analyst, and John G. Brodie, assistant transportation analyst.



Jonathan C.
Baker — named general traffic manager, Summers Fertilizer Co., and Northern Chemical Industries, Baltimore, Md.

C. S. Connolly — named assistant vice president in charge of traffic, Carnation Co., Los Angeles, Calif.

James F. Howe, assistant director of Ford Motor Co's. general traffic of fice honored for 40 years of service at a testimonial dinner.





T. Harold Daniel — appointed traffic manager, P. H. Hanes Knitting Co., Winsten-Salem, N. C.

Thomas C. Stewart — new traffic manager, Zenith Radio Corp., Chicago, III.

D. F. McDonald—named assistant director of traffic, General Mills, Inc., Minneapolis, Minn. R. A. Fitzgerald —named plant traffic manager at Chicago, Ill.

C. A. Lawrence, general traffic manager, American Motors Corp., elected chairman of the Traffic Committee of the Automobile Manufacturers Assn., Detroit, Mich.

(Please Turn to Page 116)

Coming Events

May 8-10 — Sixth Highway Transportation Congress of the National Highway Users Conference, Washington, D. C.

May 9-11 — Western Material Handling Conference & Equipment Show, Livestack Exhibit Bldg., Los Angeles, Calif.

May 10-12 — National Rivers & Harbors Congress, 43rd National Convention, Washington, D. C.

May 13-19—Regular Common Carrier Conference, American Trucking Assns, Edgewater-Gulf Hotel, Edgewater Park, Miss. May 15-16—Eastern Industrial Traffic

League, Inc., Semi-Annual Meeting, Philadelphia, Pa.

May 17-18—Association of Interstate Commerce Commission Practitioners, 27th Annual Meeting, Philadelphia, Pa.

May 19-20—Delta Nu Alpha Transportation Fraternity, Inc., Annual Spring Meeting, Hauston, Tex.

May 20-24—National Office Management Assn., Office Machinery & Equipment Exposition, Convention Hall, Philadelphia, Fa.

May 22 — Southwestern Industrial Traffic League, Annual Meeting, Galveston, Tex. June 5—Texas Industrial Traffic League, Annual Meeting, Dallas, Tex.

June 5-8—The Material Handling Institute's Exposition of 1956, Cleveland Public Auditorium, Cleveland, Ohio.

June 11-13—Packaging Conference, American Management Assn., Hotel Statler, New York, N. Y.

June 11-15—Seventh National Plastics Exposition, New Coliseum, New York, N. Y. June 17-30—Third Annual Materials Handling Training Conference, Lake Placid, N. Y.

June 20-21 — Executive Committee, ATA, Washington, D. C.

36th Annual Convention, Digby Pines, Nova Scotia. July 10-12 — Sixth Western Packaging & Materials Handling Exposition, Pan Pa-

Statler, New York, N. Y.

Materials Handling Exposition, Pan Pacific Auditorium, Los Angeles, Calif. Aug. 5-8—Movers Conference of America,

June 25-27—Packaging Clinic & Exhibit, National Retail Dry Goods Assn., Hotel

July 2-5-Canadian Warehousemen's Assn.,

Annual Meeting, Chicago, III.
Sept. 10-12 — Packaging Institute, Annual
Forum, Statler Hotel, Cleveland, Ohio.

Sept. 11-14 — Packaging Machinery and Materials Exposition, Pan-Pacific Auditorium, Los Angeles, Calif.

Sept. 13-15 — Annual Convention, Southeastern Warehousemen & Movers' Assn., Balmoral Hotel, Miami Beach, Fla.

Sept. 17-21—11th Annual International Instrument-Automation Conference & Exhibit, New Coliseum, New York, N. Y.

Oct. 17-23—Regular Route Common Carrier Conference, ATA Annual Membership Meeting, New York, N. Y.

Oct. 21-26—American Trucking Assns., Annual Meeting, New York, N. Y.

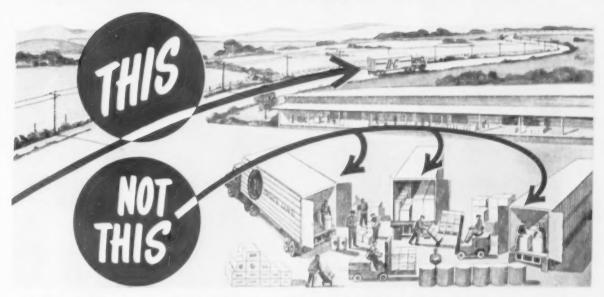
Oct. 23-25 — SIPMHE, Annual Convention Exposition, Short Course and Competition, Kiel Auditorium, St. Louis, Mo.

Oct. 24-25—Associated Traffic Clubs of America, 33rd Annual Meeting, Miami Beach, Fla.

Oct. 29-31—Truck Body Equipment Assn., Annual Convention and Exhibit, Sherman Hotel, Chicago, Ill.

Oct. 31-Nov. 1-2—Time & Motion Study and Management Clinic, Industrial Management Society, Hotel Sherman, Chicago, III.

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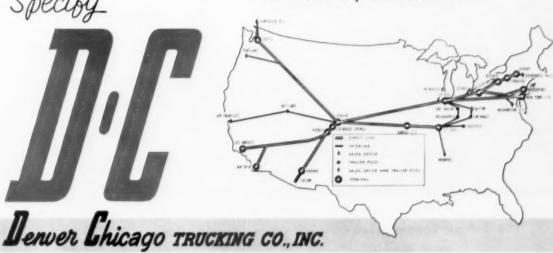


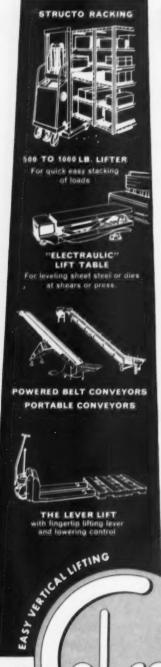
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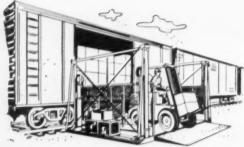
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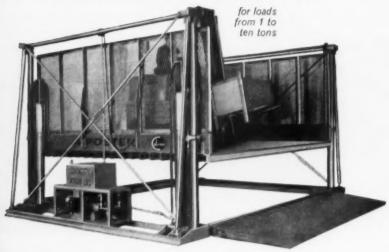






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a portable lifter . . .
completely hydraulic . . .
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Raise or lower loaded fork trucks or other heavy loads economically and quickly to any truck or freight car height with this Colson "4 Poster". Designed for continuous use for lifting heights up to 17 feet . . . the "4 Poster" is a low investment, economical unit which eliminates many permanent dock ramp or pit installation problems!

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Mr. Freight "rides the plush" too!

In ensuing months, The Milwaukee Road emblem you see at the bottom of this ad will be stenciled on 1,250 more brand new smooth-rolling freight cars. There'll be 1,000 50-foot steel boxcars, 100 covered hopper cars, 50 air-slide covered hoppers, 50 compartmentizer-equipped insulated boxcars and 50 mechanical giant refrigerators with roller bearings.

These cars, which would extend 12 miles if placed in a single train, are evidence of The Milwaukee Road's continuing determination to give the very important Mr. Freight a fine ride like Miss Passenger.

And considering the new "Pullman" accommodations, the bowling alley smoothness of the track, and the fast, jolt-free performance of all-modern diesel and electric power, Mr. Freight darn near gets such a "Pullman" ride on the Milwaukee!

The Milwaukee Road serves all the West and all America, too. And getting down to cases, please note this. You can by-pass the Chicago Terminal by specifying "Terre Haute Division" and expedite transfer with lines to and from the East and South.

Treat Mr. Freight right. Route him via The Milwaukee Road!

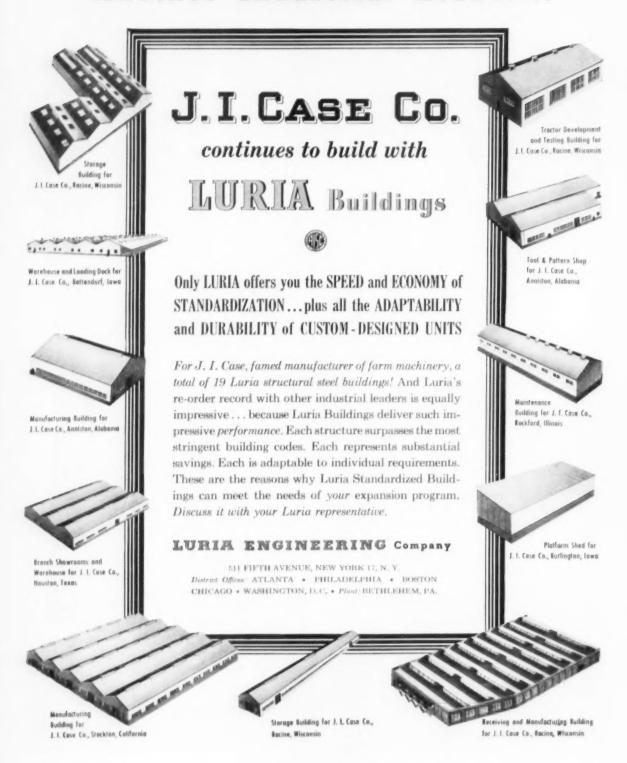
> J. M. CUNNINGHAM General Freight Traffic Manager



Johnny Careful says:

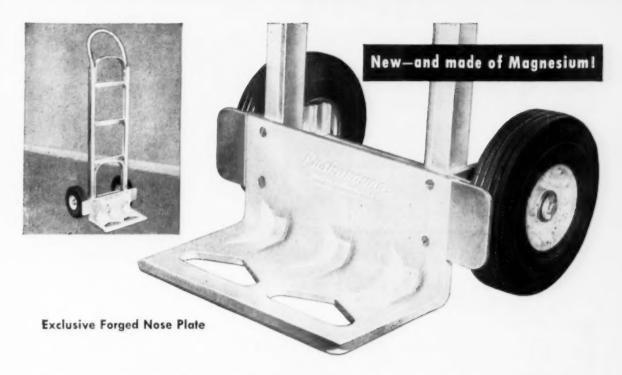
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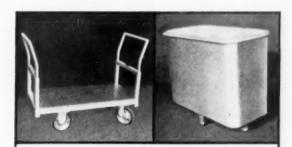


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It's a tough piece of equipmentthe Pusharound Hand Truck



The platform truck (left) and the bin truck (right) are two more light and tough Pusharound products that can help you move heavy objects-easily.

Whatever your need for handling equipment may be—consider the uses you have for any or aff light, rugged Pusharound products. In addition to warehouse, terminal and retail uses, the platform and bin trucks pictured above are ideal for handling heavy parts and industrial equipment. The Pusharound bin truck is designed to handle 500 lb. loads, while the platform truck is available in two model variations to handle either 500 or 1200 lb. load capacities.

Because the nose plate is the part on every hand truck that takes most of the load—the nose plate on the Pusharound hand truck is forged, not cast. It is not brittle and will not break, even under the most punishing conditions.

And there are no "makeshift" parts on the Push around hand truck. Side rails, yokes, axle brackets—all are special Brooks & Perkins' extrusions designed exclusively for Pusharound hand trucks. Protective wheel guards prevent damage to boxes, cartons, bags—anything you handle. Every model is adaptable to 6", 8" or 10" wheels.

It's a tough piece of equipment—the Pusharound hand truck. Write for a Pusharound catalog and for the name of our dealer in your area.

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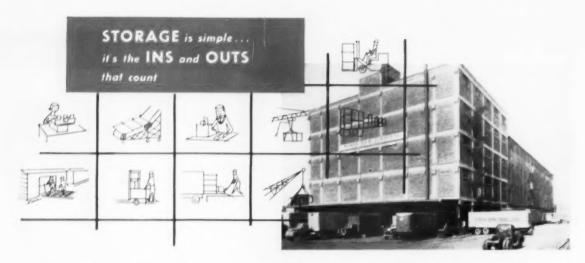
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WASHINGTON



By Ray M. Stroupe, Chilton Washington News Bureau

AIRFREIGHT CARRIERS PAY THE BILL-

Air cargo carriers who accept the Navy offer to lease 23 of its cargo planes will have to pay the cost of reconditioning them before putting them into service. These R4D-R aircraft are being put at the disposal of carriers to aid development of the air transport industry, says the Navy. But the planes are veterans of long service and require major overhauls.

REDUCE LOSS CLAIMS—Motor freight carriers are reducing loss and damage claim expenses, compared with their revenues. A check of 94 truckers by the ATA reveals the ratio of claims paid in relation to gross revenues last year was 0.97, compared with 1.02 in 1954 and 1.18 in 1953. Firms surveyed, with gross earnings of \$593.6 million in 1955, paid \$5.5 million in claims.

RAIL CONTROL BID ARGUED—Arguments over control of the Central of Georgia Ry. Co. claimed attention of the ICC in April. Strengthening its bid for control, the St. Louis-San Francisco (Frisco) Ry. Co. recently obtained a majority of the Central's common stock. Public service commissions of both Georgia and Alabama tell the ICC they favor the Frisco bid.

TRAILERSHIP PROJECT INSURED—Bolstered by a new U. S. Maritime Administration action is the program to increase truck-trailer hauling by ship. The agency agrees to insure up to \$4.1 million of the mortgage on a landing ship hull that will be converted to accommodate loaded trailers. TMT Trailer Ferry, Inc., of Miami, will operate the converted vessel between Florida and Puerto Rico.

SIGNS CHANNEL BILL.—Faster shipping between New Orleans and the Gulf of Mexico is aimed for in a bill signed by President Eisenhower. Without authorizing funds, it permits dredging of a sea level channel far shorter than the Mississippi River route from the city to the Gulf. If Congress grants some money at this session, Corps of Engineers will begin drawing blueprints for the \$88 million project.

ALASKA AID URGED—Provisions for car ferry service by private carrier from the West Coast to Alaska get a renewed blessing from the U. S. Interior Dept. The agency also is working on a system of surfaced roads from Valdez, Alaska, to inland points. In addition, it sponsors an action before the

ICC to eliminate certain domestic rail rates described as discriminatory against the Territory.

TRANSPORT POLICY HEARINGS—Getting the transport policy bill hearings started in Congress last month may have been less of a chore than getting them stopped. Dozens of requests from groups wishing to testify deluge the House Commerce (Harris) subcommittee, which scheduled hearings to begin April 24. This interest is not to be reflected in any substantive action on transport policy this year, however.

ICC PREPARES CAR STUDY—Freight car practices followed at Brooklyn piers are to be investigated by the ICC. Listed for examination are terms of agreements covering car handling, reclaim allowances, car detention, and interchange of freight between trunk lines and short lines serving the piers. ICC says it is making the study as a basis for reasonable rules over use, control, supply, and prompt return of cars.

FAST TAX WRITE-OFFS—Some aid to transportation industry expansion may come from the Office of Defense Mobilization. ODM is studying 85 fast tax write-off applications in 25 categories, held up since last September. Among them are write-off requests for expanded terminal structures; warehousing, storage, and port facilities; diesel locomotives; rail passenger cars; and inland waterway vessels.

DENY FTC PACKAGING COMPLAINT-

Government charges of illegal price setting are denied by 20 leading manufacturers of multiwall paper shipping sacks. All the firms state to the Federal Trade Commission that they do not conspire to quote the same delivered price to their customers. FTC, in its complaint against the companies last December, said they account for nearly all production of the multiwall sacks.

RAIL INCOME DIPS—Measurement of Class I rail lines' net income by the AAR shows a decline from the early 1955 figures. Operating revenues were up by 11.2 per cent in January and February, but expenses advanced 12.8 per cent. Result was a slide in net income from \$98 million in the first two months of 1955 to \$93 million in the corresponding months this year.

(Please Turn to Page 123)

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See Classified Telephone Directory for nearest office



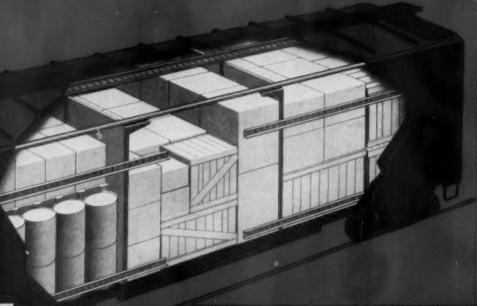
A Greyhound Lines subsidiary . . .

Greyvan is one of America's leading longdistance moving companies . . . provides dependable, responsible, efficient service by

skilled, courteous personnel, using America's most modern moving methods and equipment.



VERSATILE P-S









a P.-S. Compartmention continued the pair of regard und gutes. Political pairs of regard und gutes. Political against the foot of the foot, they prevent demands exacting shifting due to rough our heading. The gates divide a bax contact these compartments, each of which is completely separate and can be locked. This means tess loss, efferage, and will up.

P-5 Compertmention gates on early positived. Only one man is readed to tilde Compertmention gates into popular for either tooding or unleading. It derived, gates can be moved to extreme early of the car, eliminating compensative officing and allowing entire our intention for a shaple load.

P-6 Compertmention gettes are easily and positively factord or underland by one man. Each gate is double hingade at side well. And each gate is locked in position by four strong steel bars that product into flush keepers mounted in the four, roof and sides. There are no projections to damage leading, no know apprenting parts to lose or minute.

It would advantage for the street on a contract or apprenting parts to lose or minute.



No matter whether the lading is Car Load, L.C.L. or Stop Off, the P.S. Compartmentizer terres equally well Labor requirements for loading and unloading a Compartmentizer equipped car are reduced.



This photograph shows cartons of canned food stocked in the center section of box car. P-5 Compartmentizer gates in the background separate the foreground cartons from other lading.

COMPARTMENTIZER

this new lading protection box car accessory saves you money on damage, dunnage, labor and handling

THE VERSATILITY of the P-S Compartmentizer as a lading protection device is proved by the wide range of shipments it safeguards. Any containers, crates, cartons, bags, drums, bales, strapped lots and bundles, whether palletized or not, can be protected behind the rugged P-S Compartmentizer gates. The need for extensive dunnage is eliminated while loading and unloading time is materially reduced. In addition, segregation prevents loss or mix up, and cuts down chances for pilferage. The P-S Compartmentizer has frequently suggested ways in which packaging economies can be realized. No matter how varied in size and shape your shipments may be, they will reach the con-

signee in better order if you ship them in a P-S Compartmentizer-equipped box car.

The service-conscious railroads who are including P-S Compartmentizer-equipped box cars for their shippers are: Baltimore & Ohio; Central of Georgia; Chicago, Burlington & Quincy; Chicago & Great Western; Great Northern; Chicago, Milwaukee, St. Paul and Pacific; New York Central; Pennsylvania; Seaboard Air Line; and Western Pacific. Like Fruit Growers Express, Merchants Despatch finds that the P-S Compartmentizer protects lading, saves time, labor and money. A qualified Pullman-Standard representative will be pleased to discuss lading protection with you.

YOUR NEEDS CREATE THE PULLMAN "STANDARD"

PULLMAN-STANDARD

CAR MANUFACTURING COMPANY

SUBSIDIARY OF PULLMAN INCORPORATED

REPMINGHAM, PITTSBURGH, NEW YORK, SAN FRANCISCO, WASHINGTON



Cartoned canned goods such as these are only one of the many types of lading that the P-5 Compartmentizer protects. Note the obsence of dunnage. This means real time and money savinas for the shipper and considerate.



Heavyweight loads of tin plate travel securely behind Compartmentiver gates In this instance the plate has been bound by strapping and pollerized to make hondling by lift truck gauck and easy. Minimum dunnage was required.



This comportmentized assortment of items proves that uniform containers are not a requirement. In addition to barrels, the shipper included heavy coils of chain products with liability protected wire-bound crated merchandius.



Mixed foods of exported contoiners are readily loaded for safe shipment behead F-§ Compartmentizer gates. Size and shape of the lading does not limit Compartmentizer versability.



HEAVY-HAULING job in heavy city traffic—perfect spot for the White 3000. Pennoyer Merchants Transfer Co., Chicago, like other machinery movers and heavy haulers throughout the country, have found decided advantages in operating the White 3000. Exclusive advantages in vastly improved maneuverability and time saving . . profitable weight distribution for extra carrying ability . . . savings in operating cost over more years. Investigate these important advantages of the White 3000 for your business . . . today!

THE WHITE MOTOR COMPANY
Cleveland 1, Ohio

Pennoyer, longtime White user, now has a fleef of 20 Whites handling all kinds of big hauling jobs in the Chicago area.



FOR MORE THAN 55 YEARS THE GREATEST NAME IN TRUCKS

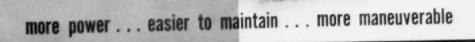


exclusive

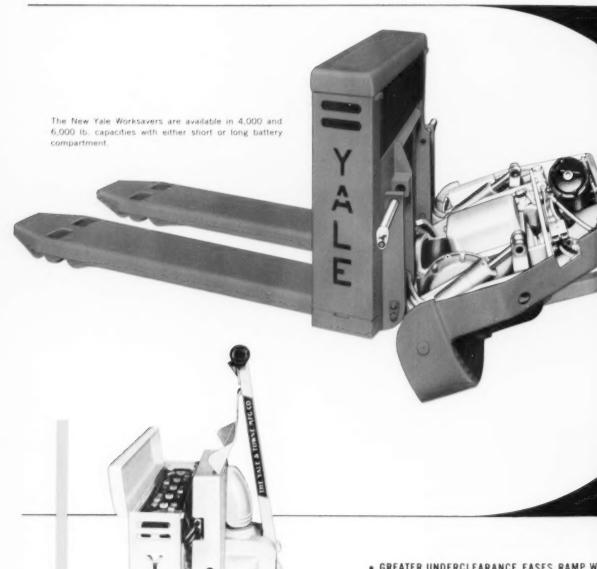
new

PALLET TRUCK

design



The NEW YALE WORKSAVER.



. HIGH CAPACITY BATTERY FOR EXTRA POWER

New Yale Worksavers are available with either short or long battery compartments. Both models accommodate extra-capacity batteries for greater output and quick response to power demand. The short compartment takes a 6 cell, 13 plate battery to provide adequate power for an 8 hour operation. The long compartment houses a 6-cell, 25-plate battery for handling operations with extra power requirements equally suitable for nickel alkaline hatteries. Maximum battery protection is assured by a completely enclosed battery compartment while hinged covers make battery service easy

GREATER UNDERCLEARANCE EASES RAMP W

Elevating linkage uses compression tubes to actuate pallet wheels. L high in the forks these tubes make possible a pallet fork undercle greater than 5". Front end underclearance always remains 3" wheth truck is in raised or lowered position. This extra grade clearance make work much easier for the operator.

> Compression tubes for lifting high up in forks for pro and good ground clearance



2... point by point the best pallet truck

- HIGH MANEUVERABILITY Equipped with short battery compartment, the new Worksaver is only 24° longer than the load . . . only 33° longer than the load with a long battery compartment. Both size battery compartments are shorter than ever . . . give the new Worksaver the compactness that cuts down "lost space".
- MAXIMUM LOAD STABILITY—Twin vertical lifting cylinders
 provide load rigidity even under toughest load conditions. Stability in
 travel and turning with the new Worksaver is achieved by maintaining a
 low center of gravity.

"BREAKAWAY" Feature Simplifies Maintenance

Hoist motor swings out for quick cleaning and brush renewal ...contactors with time delay unit can be checked through battery compartment... drive tire can be replaced in only 20 minutes without disturbing the drive unit... all lubrication fittings can be serviced without removing any covers or turning truck over. Just remove two pins and the entire front compartment swings back (see above illustration). Without removing covers every mechanical and hydraulic unit thus becomes accessible for quick and easy maintenance.

The removal of two pins permits one man to swing back the entire front compartment.





- SMOOTH TRAVELLING—Two speeds forward and reverse—with automatic time delay between speeds—give smooth acceleration.
 Dual-acting braking system for controlled braking action. Smooth starts and stops prevent toppling of loads . . , reduce breakage . . , provide maximum safety for the operator.
- EFFORTLESS STEERING Drive unit is mounted on widely separated tapered roller bearings and large-diameter ball bearing turntable. Wide-spread, dual-type trailing wheels assure better load distribution . . . make turning easy.
- EASY REACH OF ALL CONTROLS—Speed control by dual
 cams. Simple pushbutton control for lifting is located on the handle.
 Controlled lowering by footpedal. Balanced steering handle shuts off
 power and applies brake when in full up or full down position.



ance makes ramp

1

Underclearance

ne same, raised or lowered



RUCK operators, both private and for-hire, are raising many questions about the pending national highway rehabilitation bill. The nature of these questions indicates not only a desire for a better understanding of the provisions of the program but, also, to determine its effect on truck transportation costs.

The volume of questions directed to DA editors indicates the need to cover the subject again, point by point, for the benefit of all readers. In keeping with the original inquiries, the following explanatory data is presented:

The No. 1 Question

The most frequently asked question has to do with the increased cost of truck operation. The gist of all questions dealing with this point, from private as well as forhire carriers, can be phrased as follows:

Q: Some say that tax increases for payment of the new highways will be burdensome, others say it will not. Can you give us some idea what these increases will be in dollars and cents, preferably on some mileage basis?

A: The National Highway Users Conference prepared some estimates of the total annual tax increase, shown in the accompanying table, which we will use as a starter. For example, the table shows an increase of \$64.32 a year on a 2-axle, 6-tire truck of 19,000 lb, gvw. This includes the proposed fuel, tire and new vehicle taxes but not the tax on "camelback." a rubber material used for recapping tires. Readers who recap tires will be able to get some approximate estimates on this tax from the data contained in the table's footnote.

While the table gives an excellent general idea of the taxes that truck operators will be required to pay as their share of the new highway financing program, it is too general for use by traffic managers and other transportation executives in their estimates of transportation cost increases. These executives require a breakdown on a cents-per-vehicle-mile or a cents-per-ton-mile basis. However, to arrive at such detailed figures certain operational data are required, and



Highway Bill Raises Many Questions

DA readers seek greater understanding of pending highway program, especially as to its effect on transportation costs

NHUC Estimate of Annual Truck Tax Increase

2—Axle, 6-Tire Van Truck (19,000 lb. grw) Fuel Tax (3,846 gal. @ 1¢ ter gal) Tire Tax (6,825 x 20, 2-yr life) Tax on new rehicles (5-yr life)	
ANNUAL TAX INCREASE	
3—Axle, 10-Tire Tractor Semi-Trailer (40,000 lb. gcw) Fuel Tax (8,000 gal @ 1¢ per gal). Tire Tax (10, 10.00 x 20, 2-yr life) Tax on new vehicles (5-yr life). Vehicle weight Tax (\$1.50/1,000 lb, per yr).	42.08 60.00
ANNUAL TAX INCREASE	198.18
5—Axle, Diesel-Powered Tractor Semi-Trailer (64,000 (b. gcw)) Fuel Tax (17,021 gal @ 1¢ per gal.) Tire Tax (18, 10.00 x 20, 1-ye life) Tax on new vehicles (5-ye life) Vehicle weight tax	64.53 95.95 96.00
ANNUAL TAX INCREASE	1426.69

Recapping has not been included in arriving at the above estimates due, primarily, to the lack of information on operating practice. However, the proposed tax on "camelback" used to recap representative tire sizes would be:

7.10 x	1	15	Fall	CAD.	aggrax 3	1.0	16.	0	30	ner	1b		30e	ger	tire
8.25 x	1	20	Top	cap.	aggrax	16.	7	Ib.	920	30	ger	[b	50€	per	tien
10.00	ĸ	20	Too	cap.	annear	2	9	Elb.	40	30	Dec	lb	750	Dec	tire

these will vary with each truck operator. The data are average vehicle load factors and average vehicle annual mileage. Where such detailed data are not available, annual fleet averages may be substituted, especially if the trucks are about of the same type and travel the same area, although the resultant cost data will be less accurate.

As an example of how the new taxes will affect truck operating costs, we will assume that the 2-axle truck in the table carries an average annual payload of 60 per cent of its capacity; an average of 11,400 lb. Next, we will assume that it travels about 20,000 miles a year.

(Please Turn to Page 110)



M. W. Young General President

Officers Elected at AWA's 65th Annual Meeting General Officers

President—M. W. Young, San Francisco, Calif. Vice President—Ray M. King, Syracuse, N. Y. Treasurer—W. A. Morse, Minneapolis, Minn.

Merchandise Div.

Pres.—C. J. LaMothe, St. Lauis, Mo. V.P.—F. D. Bateman, Chicago, III.
Treas.—R. C. Greeley, Cleveland, O. Executive Committeemen—D. G. McNeely, St. Paul, Minn.; T. H. Duke, Jacksonville, Fla.; Ray Bradshaw, Philadelphia, Pa.

NARW

Pres.—Gilbert J. Stecker, Louisville, Ky. V.P.—S. A. Kadane, Dallas, Tex. Treas.—W. E. Ready, Indianapolis, Ind. Executive Committeemen — C. B. Eddy, Providence, R. I.; Alex Olsan, Partland, Ore.; A. R. Current, Chicago, Ill.; Philip G. Kuehn, Milwaukee, Wis.

APPROXIMATELY 1,000 of the nation's public merchandise and refrigerated warehousemen were on hand April 10 when the American Warehousemen's Association opened its 65th Annual Meeting at the Statler Hotel, in Los Angeles, Calif.

The warehousemen, meeting in joint general sessions and in separate divisional sessions, named Secretary of Agriculture Ezra Taft Benson as the Man of the Year; elected new officers, and listened to a distinguished list of speakers and panel moderators discuss various phases of the industry.

Secretary Benson, scheduled to deliver the principal address, received the Man of the Year Award in absentia. A heavy cold prevented his appearance but the award was accepted in his behalf by Earl L. Butz, assistant Secretary of Agriculture. Mr. Butz also read the Secretary's prepared speech.

New Officers

Millard W. Young, of the National Ice and Cold Storage Co., San Francisco, Calif., was elected general president of the organization. He succeeds I. W. Culver, of Gibraltar Warehouses, also of San Francisco.

C. J. LaMothe, president of the St. Louis Terminal Warehouse Co., St. Louis, Mo., was elected president of the AWA Merchandise Division. New president of the National Association of Refrigerated

Young Named AWA

Warehouses is Gilber J. Stecker, president of the Merchants Ice and Cold Storage Co., Louisville, Ky. (For complete list of officers, see box at the top of this page.)

The Secretary Speaks

The Benson address, as delivered by Mr. Butz, diagnosed America's agricultural ills as caused by rigid price support programs of the previous administration. As a cure he proposed better marketing and balanced production for farmers.

In expressing concern over the farmer's failure to share in this country's unprecedented peacetime prosperity, the Secretary said, "Farmers deserve a fair share of the national income. America's agriculture is common property, and belongs to all of the people."

Concerning a cure for farm problems, Mr. Benson said, "There is no patent medicine for agriculture. There is no magic price-support formula that will set everything right. And we will not be stampeded into ill-considered action."

Secretary Benson's address and the Man of the Year presentation were a part of the opening general session. The opening meeting also included an address on the "Department of Defense Single Manager Supply System," presented by Vincent F. Caputo, staff director, Storage and Distribution Division, Office of the Assistant Secretary of Defense.

In addition, outgoing President Culver delivered his final report, Willard A. Morse delivered the treasurer's report, and William Dalton, AWA general secretary, spoke on "The Problem and the Challenge."

Opening divisional sessions on Tuesday afternoon feature reports of officers and committees.

Divisional Meetings

The Merchandise Division got down to business Wednesday morning with a report on the 1955 operating ratios by C. B. Taylor, Toronto certified public accountant. This was followed by an address entitled, "Standards of Responsibility for Warehousemen," by Arnold B. Peek, of the Security-First National Bank of Los Angeles.

A panel discussion called "Warehouse Construction and the Trend Toward Edge-of-Town Location," was moderated by D. G. McNeely, St. Paul, Minn.

On the same morning the

Secretary of Agriculture Ezra Taft Benson named 1956 Man of the Year by the American Warehousemen's Association as close to 1,000 members gather in Los Angeles at the group's 65th Annual Convention—C. J. LaMothe and Gilbert J. Stecker named division presidents

General President

NARW conducted a panel discussion on "Legal Liability Insurance—Yes or No?" E. E. Hesse, of Chicago, Ill., served as moderator. W. C. Baker, chairman of the Cost Committee, spoke on "Do You Know Your Handling Costs?"

Baker's talk was followed by reports of the Refrigeration Research Foundation, presented by Harlan J. Nissen, president, and H. C. Diehl, director, of the Foundation.

Management Problems

The Thursday morning program was divided in half by the Merchandise Division. The first half was given to a panel discussion entitled "Office Mechanization—Does it Solve Your Problems or Create New Ones?" Morris M. Stern, chairman of the Office Procedures Committee, served as moderator.

This was followed by a series of management seminars covering operating ratios, employee relations, distribution tariffs, office procedures, storekeeper problems, the St. Lawrence Seaway, state laws, temperature and humidity control, and rates and charges.

F. Gilbert Lamb, president of the National Association of Frozen Food Packers, opened the NARW session with an address on "Frozen Foods—Your Problem Too."

Later in the morning a presentation entitled "What Big Labor and Big Government Mean to You" was delivered by P. G. Kuehn, chairman of the NARW Industrial Relations Committee; J. P. Johnson, chairman of the Legislative Committee, and R. E. Keiser, manager of the Legislative-Industrial Relations Departments.

Greetings from Ike

President Eisenhower warm greetings to the more than 1,000 warehousemen assembled in Los Angeles. His telegram read, in part, "The members of your organization have an important role in America's dynamic marketing system. They prevent waste and through efficient storage operations help maintain an even flow of farm and factory goods to customers through their fine work as a vital link in the vast network of distribution. I am confident the warehousing industry will continue to help promote economic growth and a rising standard of living."

Closing Sessions

The final merchandise group meeting included a panel discussion on "Proving Our Case," moderated by Banfield Capron, of Chicago; an address on "Our Industry and the Federal Government," by F. D. Bateman, of Chicago; a report of the Resolutions Committee, and election of officers.

"Refrigerated Warehouse Construction and Modernization" was the title of a panel discussion led by Mr. Stecker at the final NARW meeting. This was followed by "Practical Tax Suggestions and Advantages," presented by Charles R. Lees, of Peat, Marwick, Mitchell & Co. The meeting closed with safety award presentations, report of the Resolutions Committee, and installation of officers.

The final general session included a report of the Resolutions Committee, presented by W. W. Wilson, Jr., general chairman, and the Nominating Committee report, presented by H. W. Verrall, general chairman. The reports were followed by the election and installation of officers.

In addition to the regular talks and panel discussions, the programs of both the Merchandise Division and the NARW were arranged to provide ample question and answer periods after each presentation, and separate discussion type meetings in which the floor was opened to comment on any and all phases of warehousing.

Social Program

The social program included the traditional First-Timer breakfasts, a welcoming reception, an A-Lo-Ha Night, the Annual President's Reception, and the Annual Dinner. Tours of Disneyland and a movie studio were special attractions.

As an additional feature this year, two special post-convention tours were arranged. A number of delegates journeyed to Hawaii, while others took the special train trip through the Feather River Canyon.

The General Convention Committee included Morgan Stanley, as chairman, and Jack L. Dawson, as co-chairman.

25 Years of Progress Reviewed

Some 28,000 visitors journey to Atlantic City for the American Management

THE second largest packaging show in history came to a close April 12 in Atlantic City, N. J. A total of some 28,000 visitors was recorded for the Silver Anniversary edition of the American Management Association's National Packaging Exposition.

Registration at the three-day Packaging Conference, which was conducted simultaneously with the Exposition, exceeded 1000. Sixteen speakers and chairmen discussed the latest developments in packaging organization, methods, and application.

Both the Exposition and Conference were arranged to illustrate progress made by the packaging industry during the past 25 years. In addition, a number of the show exhibits and several of the Conference speakers presented previews of what might be expected in the next 25 years.

The Conference

The Conference opened with a talk by Richard Manville, of Richard Manville Research, who spoke on "Increasing Sales With Better Packaging Through Market Research." He presented four case histories of new packages, tracing each through four stages of development—the marketing problem calling for the new package, strategies and designs considered, testing, and the final marketing effort.

T. E. Mechem, supervisor of

plant engineering for Douglas Aircraft Co., spoke on "In-Plant Parts Handling." He told how a multi-plant manufacturing operation offers dramatic examples of how good industrial packaging can contribute to more efficient production.

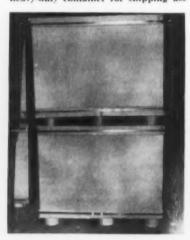
"The Synthesis of an Adhesion Policy" was presented by Dr. Frank C. Campins, president of Polymer Industries, Inc. He explained that a good adhesion policy demands understanding and interrelation of the properties of the surface, the adhesive, and the applying phase of the packaging equipment.

Melvin C. Koester, packaging and materials handling engineer for Libbey-Owens-Ford Glass Co.,

Permacel Tape Corp. adjustable cutter for use with heavy-duty strapping tape



Gaylord Container Corp.'s Drum-Pak heavy-duty container for shipping use



Ludlow Mfg. & Sales Co. machine for tying bundles of knocked-down boxes



at Packaging Show

Association's Silver Anniversary Exposition

spoke on "Packaging and Packing Panoramic Windshields." He was followed on the program by Donald Macauly, president of Paper & Printing Control, Inc., who delivered a paper on "How You Can Accurately Measure Your Printing Quality."

"The Organization of a Packaging Committee" was treated by a three-man team, including William T. Eagan, director of packaging, Colgate-Palmolive Co.; Clayton Henrichs, production methods engineer, Ayerst Laboratories, Inc., and F. H. Wiley, general supervisor of materials handling research, International-Harvester Co.

The final session was entitled "Packaging Engine Parts for

Original Equipment Manufacturers," and was presented by John A. Newton, factory manager, and B. A. Cummings, manager of production control, both of the Valve Div., Thompson Products, Inc.

The Exposition

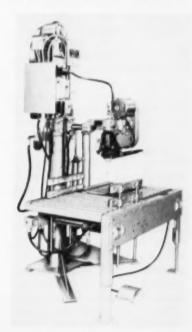
The 387 exhibitors at the Exposition presented one of the most comprehensive displays of packaging materials, supplies, tools, equipment, and machinery ever assembled under one roof.

A new triple-wall corrugated fibreboard with three rows of fluting and four liners was shown by Corro Ltd., under the name of Tri Wall Pak. It is suggested as a substitute for wooden and cleated

(Please Turn to Page 130)



Bakelite Co. cube-type container made of polyethylene for foods, chemicals

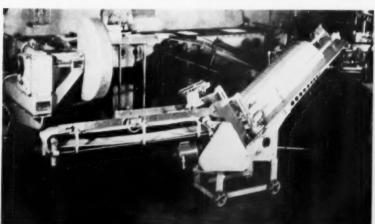


Bostitch Boxlok, semi-automatic air and electrically operated stapling unit

Process Screen Mfg. Co. silk screen jig for imprinting round containers



Stokes & Smith Co. portable, self-powered automatic stacker for use with both wrapping machines and quad stayers, automatically synchronizes its speed



Material Handling Institute's Exposition of 1956

SOME 160 exhibitors will be showing materials handling equipment, valued at about \$4.5 million, to an estimated 20,000 visitors expected to attend The Material Handling Institute's Exposition of 1956, which will be held in the Cleveland Public Auditorium, Cleveland, Ohio, June 5 to 8.

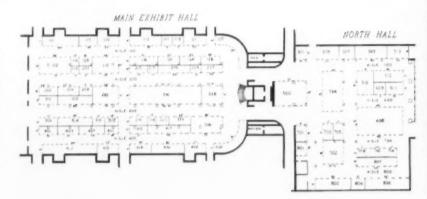
It is claimed that more new equipment will be presented at the exposition than has ever been unveiled in a single materials handling show. A recent survey of exhibitors indicates that 1,196 new developments and new pieces of equipment will be shown for the first time. The cost of the booth displays is reported to be in excess of \$1 million.

The exposition will be devoted exclusively to materials handling equipment, with major emphasis on equipment used in the plant, the warehouse, and the plant yard.

The list of equipment being exhibited covers more than 34 basic types in the entire line of mechanical handling equipment, ranging from auxiliary and special handling types through conveyors, lift trucks, hoists, monorails, etc.

Admission to the exposition is by registration only. The show will not be open to the general public. There is no registration fee, however, advance registration will save visitors much time and inconvenience. Tickets for the exposition can be obtained by writing DISTRIBUTION AGE Show Division, 56th and Chestnut Sts., Philadelphia 39, Pa.

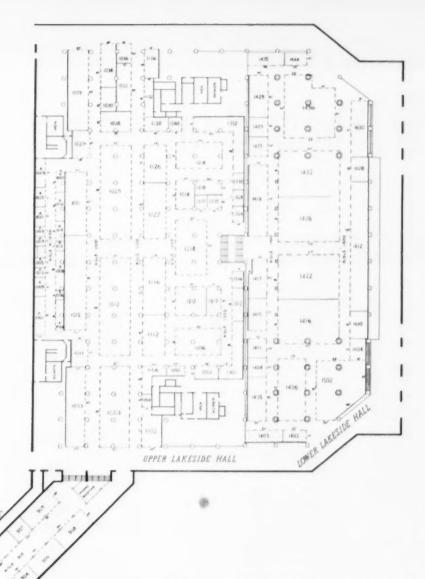
It is claimed that more new equipment will be presented than has ever been unveiled at a single materials handling show. The exhibits, combined with AMHS technical sessions, are expected to attract more than 20,000 visitors



The exhibits will be open on June 5 and 6 from 10 a.m. to 5:30 p.m.; on June 7 from 12 noon to 10 p.m.; and on June 8 from 10 a.m. to 5 p.m.

Shown is the floor plan of the Cleveland Public Auditorium, giving the location of each exhibitor's booth.

The American Material Handling Society is conducting the technical sessions, the theme of which will be "Integrated Handling—Management Profit Tool."



Floor Plan

(See list of exhibitors and booth numbers on Page 51)

A group of 12 management experts, representing many of the leading industries in the country, will be speakers at these meetings, which will be held in conjunction with the exposition. The sessions, scheduled for the first three days

of the show, will be from 9 a.m. to noon. Two concurrent sessions will begin each day at 9 a.m., and two concurrent sessions at 10:45 a.m. This will permit those attending the exposition and the technical sessions maximum flexibility in selecting sessions to suit their interests and allow ample time to visit the exhibits.

The following aspects of materials handling will be the subjects of the seminars:

- · Work Measurement
- · Costs Analysis
- Automation
- · Work Simplification
- · Plant Layout
- · Traffic Management
- · Distribution and Storage

Technical Sessions fees are as

follows: 1 day (2 sessions) \$10.00 (AMHS members); \$12.00 (non-members). 3 days (6 sessions) \$25.00 and \$30.00, respectively.

Pre-registration for the technical sessions can be made through the American Material Handling Society Technical Sessions General Committee, Box 6662, Cleveland, Ohio.

For your convenience a list of exhibitors and booth numbers, as well as photographs and descriptive material of standard or newest products is shown on the following pages. Additional information on each exhibitor may be secured by circling the key number on the Reader Service Card on Page 53 of this issue.

(Please Turn Page)

Materials Handling Equipment

Pre-Show Round-Up

Fork Trucks



Lewis-Shepard Products, Inc.

A new, improved version of the Model E electric fork truck line will be high-lighted at the Exposition. The trucks, ranging in capacity from 1,000 through 4,000 lb, feature new elevation assemblies, hydraulic systems, steering mechanisms and controls, and brake and drive axle improvements

Circle 50 on Service Card, Page 53



Kwik-Mix Co. (sub. of) Koehring Co.

An improved Model S-10 Moto-Bug will be presented by the Kwik-Mix Co., while the Kochring Co. will devote maximum attention to the new Model 205 Cruiser crane

Circle 52 on Service Card, Page 53



Baker-Raulang Co.

Models of the side-loading fork-lift truck will be a feature of this company's exhibit. Shown for the first time will be the 2,000-, and 7,000-lb models in the type FG line of internal-combustion engine fork-lift trucks. Trucks equipped for LP-Gas, battery-powered units, and a complete attachment line also will be presented

Circle 51 on Service Card, Page 53



Gerlinger Carrier Co.

The H-40, one of five models to be displayed, has a lifting capacity of 40,000 lb. Twenty tons can be lifted to a height of 17 ft 3 in at a speed of 55 ft a min. The model has a turning radius of 48 in., a tail swing of 240 in., and 48-in., standard forks

Circle 53 on Service Card, Page 53

Cranes & Hoists



Ruger Equipment Inc.

A quarter-ton-capacity, hand-operated, truck-mounted hydraulic crane, Model TM-1/4, weighing only 100 lb, can be mounted easily on any truck, tractor, wagon, dock, or floor. The crane rotates a full circle at its well and can be locked at any of 12 positions

Circle 54 on Service Card, Page 53



Robbins & Myers, Inc.

The new type C-10 trolley hoist, for double I-beam crane mounting, is designed for floor or cab control and is powered by a 25-hp, totally enclosed, slip ring, 30-min duty motor. Controls of the hoist are full magnetic type

Circle 55 on Service Card, Page 53

A show-in-print preview of tools, supplies, and machinery to be displayed, covering more than 34 basic types of mechanical handling equipment, their accessories and attachments



Chisholm-Moore Hoist Div. Columbus McKinnon Chain Corp.

Features of the new Lodestar electric chain hoist include push-button control, hook or trolley suspension, and reduced maintenance. For use on single or three-phase currents, the hoist is available in capacities of from one-eighth ton to one ton

Circle 56 on Servce Card, Page 53





Harry J. Ferguson Co.

Congestion and slow-downs are eliminated, it is reported, and uniform rate of package flow maintained on curved conveyor lines by means of 90-, and 180-deg, chain-driven, power-roller conveyor curves being offered by this firm. The units can be driven from a ½-hp motor or conveyor head shaft

Circle 57 on Servoe Card, Page 53



The Belt Corp.

These industrial conveyors are designed on the "building block" principle. Where strength, size and function permit, the same parts are used on various types and sizes of equipment. A wide choice of conveyors and accessories is available

Circle 58 on Service Card, Page 53



Mechanical Handling Systems, Inc.

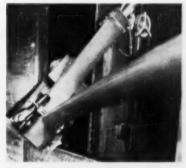
A push-and-carry system, consisting of light-weight overhead trolley conveyors, carriers, etc., will be in operation at the Show. An IVC drive unit set up for load demonstration, and an MHS Overlimitor to demonstrate overload protection, also will be exhibited

Circle 59 on Service Card, Page 53



Island Equipment Corp.

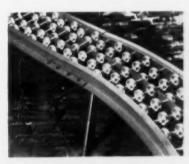
Equipment which will be on display at the Show includes: narrow belt conveyors, double-flex chain conveyors, live roller conveyors, slide bed belt conveyors, and standard and head roller drive unitized conveyor tables Circle 60 on Service Card, Page 53



Stephens-Adamson Mfg. Co.

Centrifugal action of material against the high-speed belt causes grain, sand, coal, crushed stone, fertilizer, and similar bulk materials to be thrown to the ends of rail cars

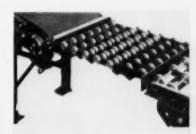
Circle 61 on Service Card, Page 53



Sage Equipment Co.

This heavy-duty, industrial gravity wheel conveyor is available in 5-ft. 10-in, straight sections and 45-, and 90-deg curves, as well as in 12-, 14-, 18-, and 24-in, widths

Circle 62 on Service Card, Page 53



The Rapids-Standard Co., Inc.

A new telescoping bridge to be used between adjacent power and gravity conveyors that are lagged to the floor, has been introduced by the company. Packages as small as 6 in square can be conveyed on the bridge, which is available in various widths

Circle 63 on Service Card, Page 53

(Please Turn Page)

Pre-Show Round-Up . . .

(Continued from Preceding Page)

Trucks, pallet



The Oster Mfg. Co.

A new 112-in. telescoping portable lift, Model L1112-P, has a 1,000-lb capacity and a battery-powered hydraulic lift. The lift can be used as a platform truck, a straddle fork truck, a portable elevator, or a shop

Circle 64 on Service Card, Page 53



Liftequip Co.

A portable stacker with powered lift only will be displayed at the MHI Exposition. In addition, a powered drive walkie type unit also will be presented

Circle 65 on Service Card, Page 53



Lift Trucks, Inc.

Many models of the Hydrolectric line of lift trucks will be featured at the Show, including the hand motorized lift truck. A ride-type tractor, and a low-lift, hand-motorized pallet truck also will be exhibited

Circle 66 on Service Card, Page 53



Industrial Truck Div. Clark Equipment Co.

A lifting height of 51½ through 70½ in., a down height of 6½ or 10½ in., and quick accessibility for maintenance, are features of a new 4,000-lb-capacity, battery-powered hand truck, available in two models. Full load lifting speed is 9 ft a min, and lowering speed is 20 ft a min. Lowering speed is hydraulically adjusted to weight carried

Circle 67 on Service Card, Page 53



The Raymond Corp.

A new walkie electric truck will be shown publicly for the first time at the Exposition. Design of the new truck features compactness. The initial model, having four automotive type batteries, is designed for pallet handling, has 4,000-lb capacity

Circle 68 on Service Card, Page 53



Automatic Transportation Co.

A complete new line of operator-led, electric-driven industrial trucks includes models of this new pallet truck, with capacities ranging from 4,000 to 6,000 lb. Also featured in the line are high-, and low-lift platform trucks; high-lift, suspended-load type stackers and tractors

Circle 69 on Service Card, Page 53



Revolvator Co.

The low-lift pallet type shown as a conversion to power from the handrawn, hand-pump pallet lift truck. Pull handle and hand pump have been replaced with electric powered traction unit and pump with provision for battery compartment

Circle 70 on Service Card, Page 53



Barrett-Cravens Co.

The load is lifted by pressing a foot pedal instead of the conventional handle stroke on this new Model HX, foot hydraulic lift truck. Designed for easier handling of pallet loads, the trucks are available in 2,000-, 4,000-, and 6,000-lb capacities

Circle 71 on Service Card, Page 53

Trucks, platform



The Elwell-Parker Electric Co.

A sit-down type, electric-powered, low-lift platform truck, which permits the driver to sit rather than stand during handling operations, recently has been developed. The new model is available in capacities from 10,000 to 20,000 lb

Circle 72 on Service Card, Page 53



Colson Corp.

A double, fixed displacement, geartype hydraulic pump and a single, fixed displacement, gear-type fluid motor are used to provide two speeds forward and two in reverse for this all-hydraulic pallet handling truck

Circle 73 on Service Card, Page 53

Trailers



Magnesium Co. of America

Standard sizes of this aluminum truck, Series M101, consists of widths from 24 in. up to 48 in. in 6-in. increments, and lengths from 30 in. to 72 in. in 6-in. increments. All-aluminum construction cuts weight as much as 80 per cent. Timken bearings eliminate binding, assure easy swiveling

Circle 74 on Service Card, Page 53



Nutting Truck and Caster Co.

Formerly constructed so that the engaging hook of the jaw section was held in place by a counterweight, the improved automatic trailer coupler design employs a compression spring, which makes disengagement impos-

sible during transit Circle 75 on Service Card, Page 53

Tractors



Mercury Mfg. Co.

Full spring suspension, and design for rear seated operation are the main features of the new electric tractor, Model A-751. Two gas model tractors also will be shown, along with a complete line of fork trucks in capacities

from 2,000 to 8,000 lb Circle 76 on Service Card, Page 53

Dockboards



Rowe Methods, Inc.

Two new packaged unit hydraulic dock leveling devices have been introduced by the firm. The models are available with capacities of 10,000 and 20,000 lb, and are delivered completely assembled ready for placement in front of an existing dock and subsequent wiring

Circle 77 on Service Card, Page 53



Magline, Inc.

Many features will be included in the MagLiner dockboard line to be presented at the Exposition. New, reinforced curb ends on the dockboards permit easier, sharp-angle turns in limited turning areas. Platform trucks, pallet dollies, and conveyors also will be shown

Circle 78 on Service Card, Page 53

Containers



Spaulding Fibre Co., Inc.

The light-weight boxes of vulcanized fibre, are arranged to stack, and also nest when empty. A full line of receptacles, available as boxes, barrels, baskets, cans and trucks in a wide

range of sizes, also will be shown Circle 79 on Service Card, Page 53

(Please Turn Page)

Pre-Show Round-Up...

(Continued from Preceding Page)

Fork Truck Attachments



Toumotor Corp.

The hydraulically operated carton clamp easily and safely handles multi-unit loads of cartons, cases, packages, crates, etc., and assures maximum ultilization of storage space. Pivot mounting facilitates pickup of the multi-unit loads

Circle 80 on Service Card. Page 53



The Yale & Towne Mfg. Co.

A new rotating drum-handling attachment of 2,000-lb capacity, which can serve a number of drum-handling assignments, and is particularly effective where quick horizontal placement or stacking is required, has been announced. Clamp arms are rubber coated

Circle 81 on Service Card, Page 53



Market Forge Co.

A roll clamp and rotator fork truck,

along with a pallet-lift truck, a tierlift truck, skate-wheel conveyors, gaselectric power units, a load unit rack system, plus accessories, are among the features of this firm's materials handling line

Circle 82 on Service Card, Page 53

Strapping



Acme Steel Co.

This push button-operated Model F-1 strapping machine, on a special conveyor setup with a continuous flow of packages demonstrates high speed, large volume, production line strapping. The machine, electrically powered and controlled, operates equally well with various types of conveyors

Circle 83 on Service Card, Page 53

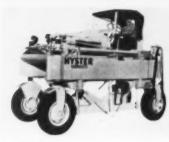


The Stanley Works

On-the-spot demonstrations of strapping equipment, adaptable to any packing and shipping requirement, will feature this firm's display at the MHI Exposition. The strapping machines easily can be cut into new or existing conveyor lines at the correct working height

Circle 84 on Service Card, Page 53

Trucks, special



Hyster Co.

The straddle truck will be one of several models of the industrial truck line to be shown by this company. Six new models, not complete at present, also will be displayed at the Exposition

Circle 85 on Service Card, Page 53



Ross Carrier Div. Clark Equipment Co.

A new five-speed syncromesh transmission, 15 per cent more horsepower at the wheels, hydraulic control of load hooks, and four-wheel radi-arc steering, are features of the new 30,000-lb-capacity straddle carrier, Series 93

Circle 86 on Service Card, Page 53



G. H. Tennant Co.

The industrial floor machine is designed for removing heavy, trafficpacked dirt from factory aisles in one operation. The automatic unit has a capacity of 5,000 sq ft an hour, and does not require the use of chemicals or detergents

Circle 87 on Service Card, Page 53



Whiting Corp.

The trackmobile is capable of developing a draw-bar pull as much as 12,-800 lb. This performance of the 9,-000-lb unit is made possible by a constant pressure hydraulic jack which lifts the car slightly and transfers some of its weight to the unit.

Circle 88 on Service Card, Page 53

Racks



Arteo Corp.

The new drum storage rack permits more storage within a given area as all air rights are used, and, at the same time, accessibility to each drum is direct. The rack will handle different size barrels and drums, as the spreaders give full support from front to rear

Circle 89 on Service Card, Page 53



Alvey-Ferguson Co.

First-in, first-out live storage of boxed or palletized loads, tote pans, etc., can be obtained with this new live storage rack. A-F live rails have two rows of wheels, and each rail serves two lanes. Length, width and height can be varied

Circle 90 on Service Card, Page 53

Parts & Accessories



Hercules Motors Corp.

Models of a new series of gasoline overhead-valve and direct-injection diesel engines will feature this firm's exhibit. The engines are built in matching and interchangeable four and six cylinder designs. Horsepower range is from 3 to 500

Circle 91 on Service Card, Page 53



Storage Battery Div. Thomas A. Edison, Inc.

The MC batteries were specifically designed to give more power for driver-ride, sit-down fork trucks, and are claimed to provide 25 per cent more capacity than ever before available in nickel-iron-alkaline batteries, when used in that particular type of service

Circle 92 on Service Card, Page 53



Lamson Mobilift Corp.

This firm will introduce its new 2,000-lb, sit-down industrial truck, Model B-224, and its latest safety attachment, an overload warning signal, at the Show. The purpose of the new attachment is to warn, by signal light or bell, that the load is in excess of the safe operating capacity of the truck

Circle 93 on Service Card, Page 53



Gould-National Batteries, Inc.

The new Super Dreadnaught type battery will be among the latest models exhibited. Assembled trays of batteries in different capacities, as well as cut-away samples of individual cells to show the different types of battery construction, will be shown

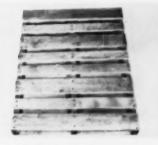
Circle 94 on Service Card, Page 53



C&D Batteries, Inc.

Capacity has been increased at least 10 per cent in two new industrial truck batteries, known as Type HA and Type HB. Longer plates and less sediment space account for the increased capacity in same size case

Circle 95 on Service Card, Page 53



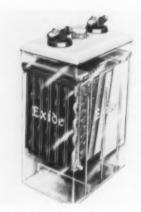
Acme Pallet Co., Inc.

Added runner strength, as well as 46 per cent more holding power to resist pulling out, is obtained by using overlapping drive screw nails on these specially selected hardwood pallets

Circle 96 on Service Card, Page 53 (Please Turn Page)

Pre-Show Round-Up . . .

(Continued from Preceding Page)



Exide Industrial Div.
The Electric Storage Battery Co.

A new line of batteries which feature longer life and higher instantaneous discharge rates, includes the new polystyrene dowels which maintain correct spacing between plates yet permit easy access of the electrolyte. The batteries are designed for stationary power applications

Circle 97 on Service Card, Page 53



Modern Caster Co.

Four 8-in., shock-preventing, Duoflex casters with new type plastic wheel is claimed to permit one man handling 10,000 lb gross operating load over relatively smooth in-plant operating surfaces

Circle 99 on Service Card, Page 53



The Fairbanks Co.

Casters, made of welded construction, eliminates the king-pin in the swivel caster. A new appliance elevating truck, two-wheel and platform hand trucks, wheels for casters and trucks, bronze and iron body valves, and dart unions also will be exhibited

Circle 101 on Service Card. Page 53

Special Equipment

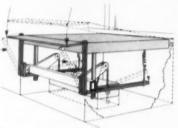




Bassick Co.

A new line of 8-, 10-, and 12-in. casters is presented by the company. Sprung-wheel construction provides the shock-absorbing features needed to handle fragile or valuable loads on rough terrain. Features also include sealed swivel and wheel bearing assembly, and four-position swivel locks

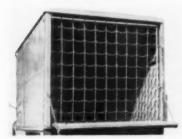
Circle 98 on Service Card, Page 53



Kelley Co., Inc.

Dual operating arms and an improved cross traffic lock and tilt adjuster, are features of a new series of HI-LO automatic dockboards. Truck actuated operating arms automatically adjust the dockboard to meet carrier bed levels. No power or control required

Circle 100 on Service Card, Page 53



Bolt and Chain Div. Republic Steel Corp.

A new, improved truck chain gate that permits full loading and prevents loss of end loads on trucks or trailers, is announced. A hasp type fastener on the chain gate assures secure locking and discourages theft. This product is custom-made to individual specifications

Circle 102 on Service Card, Page 53

We'll See You in Cleveland

Chilton Co., located in Booth No. 219, and represented by Distribution Age, Automotive Industries, and The Iron Age, anticipates the pleasure of talking to you at the Show.

Exhibitors' List

Ages Marking Easingment Cs. 237 Alles Industrial Products, Inc. 1337 Alles Industrial Products, Inc. 1347 Allies Mig. & Sales Cs. 1162 Anterior Chain & Chief Cs. 1163 American Palley Cs. 1152 Anterior Company Cs. Inc. 1367 Anterior Company Cs. Inc. 1367 Anterior Chain & Company Cs. 1162 Anterior Chain & Company Cs. 1164 Anterior Chain & Company C	Exhibitor B	ooth No.	Exhibitor	Booth No.	Exhibitor	Booth No.
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LITERATURE

Warehouse Directory

Affiliated Warehouse Cos. has published a new directory of its member warehouses. All warehouses are listed geographically, and the listings give services and facilities of each warehouse.

Circle 106 on Service Card, Page 53

Powered Conveyors

John Bean Div., Food Machinery & Chemical Corp., has issued a new catalog on Cutler powered conveyors. The booklet gives details and specifications on roller and live-roller conveyors, with transfer units, guard rails, drives, dips, etc.

Circle 107 on Service Card, Page 53

Loading Dock Bumpers

Durable Mat Co. has announced availability of a four-page brochure describing its line of loading dock bumpers. The rubber mats are for use on industrial docks, truck terminal docks, warehouse docks, railroad docks, and other shipping and receiving platforms.

Cricle 108 on Service Card, Page 53

Tail-Gate Loader

Models H-20 and H-30 Load-N-Gate power-lift hydraulic tailgates are described in a new two-page catalog, announced by Hercules Steel Products Co. The new catalog covers both 2,000 and 3,000-lb capacity power take-off driven models. Construction, operation and controls are described and illustrated. Condensed specifications also are shown.

Circle 109 on Service Card, Page 53

Cost Record Book

Truck operators in every business can obtain copies of the revised "Cost Record Book" issued by The White Motor Co. The book provides a comprehensive yet simple system of analyzing truck operating costs, and can be tailored to any truck-using business and any size fleet. It is adaptable to either delivery service, highway operation or off-the-road fleet.

Circle 110 on Service Card, Page 53

Federal-Aid Highways

A new booklet, "Federal-aid for Highways," has been published by the National Highway Users Conference. The illustrated 24-page booklet explains what Federal-aid to highways is, and how it works. It includes a description of the various Federal-aid highways systems, explains how Federal-aid money gets to the states, outlines the required matching provisions, and details the design standards for Federal-aid roads.

Circle III on Service Card, Page 53

Steel Storage Cabinet

A new steel storage cabinet, with swinging doors, a single central handle, and interchangeable interior parts that make the cabinet adaptable as a storage cabinet, wardrobe cabinet, or combination of both, is described in literature available from the Borroughs Manufacturing Co.

Circle 112 on Service Card, Page 53

Unit-Load Handling

Its latest Case History Report, No. 32, illustrating and describing handling operations at the Utica, Mich., plant of the Studebaker-Packard Corp., has been released by The Elwell-Parker Electric Co. It describes the efficient fork truck unit-load system of handling in which racks and containers of various types provide maximum effectiveness of handling large quantities of irregularly shaped components during receiving, production, storage and shipping.

Circle 113 on Service Card, Page 53

Loss and Damage Relief

Union Pacific Railroad has issued a pamphlet on furniture handling and inspection of damaged shipments. The pamphlet points out the class I railroads paid out almost six million dollars in loss and damage claims during 1954, and is aimed at reducing that figure. The pamphlet was prepared to assist freight station forces, agents and claim clerks in their work with furniture. It contains suggestions on checking, handling and stowing this fragile commodity.

Circle 114 on Service Card, Page 53

Plastic Flooring

A new application bulletin, descriptive of Steel-Hard granular plastic flooring compound, is announced by The Monroe Co. Reputed to easily withstand 20-ton loads, Steel-Hard is recommended for loading docks and aisles subjected to heavy industrial traffic. It is said to be particularly suitable for extra-heavy, steel-wheel trucking areas.

Circle 115 on Service Card, Page 53

Moving Supplies

Elkay Products Co. announces the new 1956 edition of its catalog of moving, shipping and storage supplies, comprising over 1,000 items illustrated with photographs and drawings. This catalog is 72 pages, and stresses the advantage of a "one stop" source for all supplies of this type.

Circle 116 on Service Card, Page 53

Shipment Addressing Stencils

Shipment addressing stencils that can be cut on typewriter, automatic tabulating equipment, Flexowriter, Teletype and other modern office machines as part of order-invoice writing procedure are the subjects of two new bulletins available from Weber Addressing Machine Co., Inc.

Circle 117 on Service Card, Page 53

Pressure-Sensitive Tape

Williamson Adhesives, Inc., has issued a brochure, announcing the Tapemaker—a basic new appliance for making pressure-sensitive tape asyou-use-it. Claimed features include trouble-free operation, quick and easy start-up, and a reduction in tape costs.

Circle 118 on Service Card, Page 53

Automatic Lubricator

A release issued by M-H Standard announces an automatic lubricator for its Monoflo rotating cable conveyor. In operation, the compact unit is hung over the rotating conveyor. A flow valve is opened and the lubricator travels to the end of the conveyor, dispensing a measured amount of oil along the entire length.

Circle 119 on Service Card, Page 53

Postage-Free Mailing Cards

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Boltless Steel Shelving

Klip-Bilt boltless steel shelving is the subject of a new 12-page illustrated color catalog released by The Frick-Gallagher Mfg. Co. The catalog contains a comprehensive discussion of the Klip-Bilt principle, showing how the shelving may be erected quickly and easily, as well as a detailed survey of the various models of open, closed, and ledge type shelving available.

Circle 120 on Service Card, Page 53

Heavy-Duty Grab

A circular describing Mansaver grabs for materials handling, has been released by the company. There are over 500 models available for use in all types of industry. The circular also includes specifications and features. Grabs are from ½ to 50 tons, and can be operated by hand or motor.

Circle 121 on Service Card, Page 53

Staplers & Staples

The complete line of stapling machines, equipment and accessories is offered in a publication, released by Bostitch. Hand-operated and airdriven staplers and wire stitchers are described and illustrated in detail. Model numbers and specifications data are included.

Circle 122 on Service Card, Page 53

Crane Electrification

Catalog No. 2021-A, is offered by The Cleveland Crane & Engineering Co., on their line of Inverted-Y Electrification, which now is being made available for application on all makes of cranes and runways.

Circle 123 on Service Card, Page 53

End-Loading Efficiency

End-loading has doubled the storage capacity of the central yards of Gordon Lumber Co. in Oak Harbor, Ohio, according to a new Hyster Field Report, No. 69. Using the M. H. End-Loader with side-shift on a 6,000-lb capacity lift truck, this company was able to end-pile up to 18 ft lengths on both sides of their 20-ft aisle. The side-shift feature allows added maneuverability and precise squaring-up of the load.

Circle 124 on Service Card, Page 53

Multi-Stop Bodies

Complete information on the range of International trucks with factory-mounted Metro multi-stop bodies is offered in a new 24-page catalog (form CR-619-F) made available by International Harvester Co. Color treatment is used throughout the book to present design and operating features of the eight S-Line forward control models in the SM-120, SM-130, SM-150 and SM-160 series that mount the various Metro bodies. Gross vehicle weight ratings range from 5,400 to 18,000 lb. A wide range of body designs and capacities is offered.

Circle 125 on Service Card, Page 53

Shipping Containers

A new shipping container catalog, illustrating and describing the broad line of shipping containers manufactured by Chicago Mill and Lumber Co. is available. Containers made of plywood, craveneer, corrugated, veneer or sawed material in cleated, hinged, nailed or wirebound designs. It also includes returnable containers, pallets and other specialties.

Circle 126 on Service Card, Page 53

postage-free postcard provided to obtain FREE LITERATURE and NEW PRODUCT information described in this issue. All material is FREE unless otherwise noted.

For prompt service, use

Overhead Conveyors

A new bulletin on Coburn overhead conveying equipment has been made available by Colorado Fuel and Iron Corp. The illustrated bulletin describes many of the Coburn lines of overhead conveying equipment and hardware, including chain hoists, monorail carciers, continuous conveyors and various types of locks, switches and transfers.

Circle 127 on Service Card, Page 53

Self-Aligning Bearings

A new 72-page Catalog on Shafer Self-Aligning Roller Bearings has been published by the Chain Belt Co. The new catalog contains specification and data pages on all models of Shafer units. These various models have shaft sizes which range from % to 7 in.

Circle 128 on Service Card, Page 53

Drum Handling Equipment

A four-page folder published by the Morse Mfg. Co. describes the firm's line of manual and motorized drum handling equipment. In addition to drum cradles, lifting hooks, hand trucks and tipping levers, the new folder describes the Morse Portable Drum Rotator.

Circle 129 on Service Card, Page 53

Labor-Saving Conveyors

Wehle Conveyor Co. has issued a booklet outlining its line of space and labor saving conveyors. Included are descriptions and illustrations of cart conveyors, pallet conveyors, all types of floor-to-floor conveyors, hamper and truck conveyors, and a portable shiploader conveyor.

Circle 130 on Service Card, Page 53.

Measuring Device

Bulletin D4, issued by W. C. Dillon & Co., Inc., illustrates and describes the Dynamometer unit which measures traction, tension or weight. It is claimed to offer the most practical solution where accuracy and portability are required.

Circle 131 on Service Card, Page 53 (Please Turn to Page 118)

BOOKS

DA Piggy-Back Routing Guide Issued

DISTRIBUTION AGE has published a completely revised edition of its "DA Piggy-Back Routing Guide." The revised Guide, which lists all points in the U.S. and Canada to and from which Piggy-Back is available, was necessitated by the phenomenal growth of TOFC in the seven months since the original Guide was published in September of last year.

The new Guide consists of two principal parts—an Index to Points, and a Piggy-Back Routing Table. Through use of the Index and Table the traffic manager or shipper can determine, in a matter of seconds, whether or not Piggy-Back service is available between any two or more points in which he is interested. The Index lists, geographically by alphabet, all points served by Piggy-Back, and railroads offering the service. The Table lists, by key number, each point as an originating city, showing to what other cities Piggy-Back is available from that point.

By way of comparison, the original Guide listed 157 major points and several hundred minor points offered Piggy-Back service by 32 railroads the new Guide lists more than 1,200 points served by 41 railroads.

Single copies of the eight-page Guide are available at 25 cents each by writing DISTRIBUTION AGE, Chestnut & 56th Sts., Philadelphia 39, Pa. Prices on quanity lots on request.

D. PRODUCTS FOR FURTHER INFORMATION

maintained at zero, if desired, while the rear compartment is kept

at a relatively mild 40 deg F. The partition may be moved as much as 12 ft; 6 ft forward of the center or 6 ft backward. It slides on an overhead rail and two side tracks.

Circle 152 on Service Card, Page 53

Platform Truck

A new line of medium duty, all steel platform trucks, combining light weight, maneuverability and rugged construction, is announced by Milwaukee Truck Co.



Four different models are offered for varying load and application requirements. Deck sizes are 18 x 32 in., 24 x 48 in. and 24 x 36 in. Load capacities range from 500 to 750 lb. All models are equipped with solid rubber wheels for quiet operation, floor protection and extra load cushioning.

Circle 153 on Service Card. Page 53

Standard Wire Baskets

The Chas. Wm. Doepke Mfg. Co. has announced the addition of wire baskets to its NesTier line of parts handling equipment. Number of standard sizes offered range from 18x10x3 in. to 24x14x12 in. In addition, facilities are available for design and production of special baskets and inserts to meet



individual requirements. The baskets are welded on special machines equipped with automatic controls. Regularly furnished in bright basic steel wire, they are also available in other materials, including stainless steel.

Circle 154 on Service Card, Page 53

Strapping Tensioner

A flick of the wrist will cut off the excess strapping automatically when this newly-improved tensioner is used. Manufactured by Allegheny Steel Band Co., this Model DC 2600 heavy duty Tensioner is designed for use with



34-in. x .028 to 134-in. x .035 steel strapping. It works equally well on both horizontal and vertical surfaces.

Circle 155 on Service Card, Page 53

Tailgate Loader

The Van Corp. has introduced a new electric tailgate loader for ½, ¾ and 1-ton pick-up trucks, that raises 600 lb in 15 sec at the touch of a switch. Model 300 weighs 215 lb and has a platform size of 28 in. x 4 ft. The switch is rain tight and the heavy bronze worm gear and steel worm have been tested for 10,000 cycles under full load.



Installation is accomplished by simply drilling a few 3 s-in. holes and bolting loader to truck. Then the cable is attached to the starter switch and the loader is ready for action.

Circle 151 on Service Card, Page 53

Refrigerator Van

A refrigerated van with a sliding partition to separate the freezing compartment from another section that's merely cold has been introduced by Kingham Trailer Co.

The 34-ft van is constructed of aluminum, inside and out, primarily because of that metal's high degree of thermal conductivity. The temperature in the trailer's front compartment can be

and EQUIPMENT

PLEASE USE THE READERS' SERVICE CARD . . PAGE 53

Industrial Tote Boxes

A series of new industrial tote boxes that are non-rusting, noncorrosive, and cannot be dented, are being offered in four standard sizes or to individual requirements by Luria-Cournand, Inc. The new tote boxes (Model LTD), which may be compartmented to hold different small parts, are molded



of rubber styrene. Standard sizes available are 8x8x6 in. high, 15x 12x10, 24x15x12, and 15x14x534. The four standard size tote boxes are nestable.

Circle 156 on Service Card, Page 53

Double Drum Rotator

The Morse Mfg. Co. has added to its line of drum handling equipment a new stationary double drum rotator, which utilizes two complete rotating units operated by one motor—each unit capable of a load up to 1,000 lb. The new rotator can be used for agitating, mixing, and tumbling in the orig-



inal container. Four of eight Neoprene drive wheels on each rotator hold the drum ribs to prevent creeping.

Circle 157 on Service Card, Page 53

Clark Presents Completely New Fork-Truck Line





The new Clarklift Line of forklift trucks recently was introduced by the Clark Equipment Co. Claimed to be new from the wheels up, the line reflects current automotive trends by the inclusion of a 12-volt electrical system, fully automatic transmission, emergency fuel tanks, foam rubber seats, and automobile-like controls as standard equipment.



Additional features, reported never before available on fork trucks, include self-adjusting brakes, a balanced swing-up hood, solid tire models with drive and steer wheels of the same diameter, combination lift-tilt controls on the steering column, optional radiator screens for dusty operations, and all-purpose, deep-tapered forks. Newness is accentuated by functional styling such as chrome-

plated air scoops framing the driver's seat, and a swept-back counterweight.

Gas models of the Clarklift Line with capacities ranging from 2,000 to 5,000 lb now are available. Electric models and gas models of higher capacity will be added in the near future.

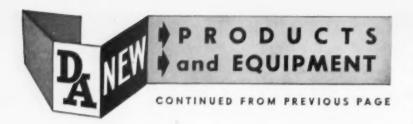
The new line includes the Super Yardlifts, pneumatic-tire models designed specifically for all-weather outside work. Tubeless, high flotation, deep width tires are available with pressures of 30 psi or 75 psi, and are interchangeable.

Circle 158 on Service Card, Page 53

Retail Delivery Truck

New in the retail bakery and door-to-door delivery field is the completely redesigned International-Harvester Model SA-120 truck chassis with 7-ft Metroette delivery body. It contains all the functionally desirable features demanded for retail delivery of bakery and similar goods, including large work area in the driver compartment, to facilitate load-working from the front. Automatic transmission with stand-drive is available.

Driver-salesman convenience, (Please Turn Page)



comfort and safety are stressed along with carrying capacity. Work area in the driver compartment has been increased by lengthening the drop portion 16 in. in the 115-in. wheelbase model,



adding to the available working aisle correspondingly. Conventional sit-drive controls are available with any of three standard transmissions or Metro-Matic transmission. The stand-drive feature is available, with removable seat optional, with Metro-Matic automatic transmission.

Circle 159 on Service Card. Page 53

Interchangeable Type

Removable and interchangeable typewriter—a new development permitting the typist herself to change one or all of the characters on her machine in a matter of



minutes—is featured on the 1956 standard typewriter announced by Remington Rand, Division of Sperry Rand Corp.

Among the other features of the new standard is an expanded 44character keyboard which enables the user to take maximum advantage of the new interchangeable type, and provides four extra characters in its standard arrangement: section and paragraph marks, a plus sign and an equal

Circle 160 on Service Card, Page 53

Transistorized Microphone

Motorola has announced a transistorized dynamic microphone for mobile radio applications. The new accessory reportedly provides unprecedented mobile transmission quality comparable to that of a base station.



The microphone features a specially designed dynamic element employed in conjunction with a built-in transistor preamplifier. Unexcelled voice intelligibility from the mobile unit is said to be readily demonstrable.

The transistor preamplifier, an integral part of the microphone, boosts the dynamic output to conventional transmitter input level, eliminating the need for a preamplification at the transmitter. This technique overcomes the noise pickup problem inherent in mobile installations. The amplifier draws its power from the conventional "talking current" supply.

Circle 161 on Service Card, Page 53

Hydraulic Utility Table

A newly designed, hydraulically operated utility table of 1,000-lb capacity has been developed by Rack Hydraulic Equipment Corp. The table top, which is 28 in. above floor level and has an elevation of 16 in., is elevated and lowered by means of a foot treadle. The combination of variable working



heights and 5-in, diameter caster wheels with roller bearings makes the table suitable for a variety of industrial applications, Table dimensions are 20x26 in. An overload by-pass valve provides safe operation and prevents damage to the hydraulic unit.

Circle 162 on Service Card, Page 53

Trailer Scale

Highway truckers will find it easier to meet highway limitations on axle and gross weight, as well as to keep every load close to 100 per cent pay load, if they use a new type trailer scale developed by Baldwin-Lima-Hamilton Corp.



The scale is intended primarily for use at loading docks of terminals operated by common carriers.

The new model is an electrical scale with no moving parts under

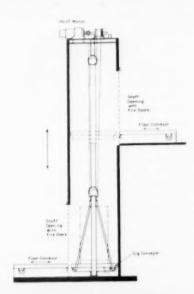
the weighing platforms. Weight is measured by means of eight Baldwin SR-4 load cells, two of which support each of four platforms.

Four platforms are provided for each loading dock installation. Each is 149 in. long and 42 in. wide. The platform units will be placed in concrete pits only 27½ in. deep so that the top surface will be flush with the road surface.

Circle 163 on Service Card, Page 53

Interfloor Conveyor

Smooth transfer of large heavy pallets loaded with bottles or other breakable materials is provided by new interlocking and leveling features of an automatic interfloor conveyor system announced by Gifford-Wood Co. The high-speed conveyor moves pallets through 27 conveying steps in 1½ min.



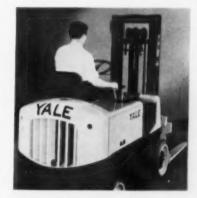
Handling loads up to 6,000 lb, the automatic system is designed for speed, safety (with electric switches interlocking each of the transfer steps) and maximum pallet stability provided by smoothmoving chain conveyors and a new type leveling device.

The interfloor system consists of a vertical pallet conveyor, or gig, twin or triple chain conveyors on each floor for moving pallets into and out of the gig, and necessary control and safety devices.

Circle 164 on Service Card, Page 53

Automotive Industry Influences New Fork Truck Line

Availability of a new line of fork trucks, including gasoline, LP-Gas, diesel and electric powered models, has been announced



by The Yale & Towne Mfg. Co. The line incorporates many engineering features currently popularized by the automotive industry.

The grouping of completely waterproofed instruments is recessed into the lowered cowl, and arranged for maximum visibility. Controls for hoisting, lowering, and tilting, as well as for the operation of attachments for handling many different types of loads, are conveniently located for conventional right-hand operation directly beside the operator. This arrangement leaves the left hand free for steering.

Forward or reverse travel mo-



tion is obtained by the mere flick of a switch on the steering column.

Circle 166 on Service Card, Page 53

Anti-Abrasion Coating

Finishes of metal surfaces are left free of waxy deposit when corrugated packaging pads are treated with a new anti-abrasion coating developed by Stone Container Corp. The improvement is illustrated here with two laundry appliances and their interior packaging corner pads. At left is shown how deposits must be scraped from the product when the pad is coated with conventional paraffin wax. At right, no



such deposit is left by a pad post treated with the new coating, Stone-ize. Leaving no residue or only a fine white powder that is instantly wiped off.

Circle 165 on Service Card, Page 53

Battery Charger

Baldor Electric Co. has announced a new line of industrial type battery chargers. The line in-



cludes 20-ampere types for 24-volt and 36-volt lead acid batteries and 60-ampere type for 12-volt lead acid or 10-cell nickel alkaline.

The chargers are compact, portable, and may be plugged into a 115 volt electrical outlet. After the operator sets the time switch, provided as standard equipment, the charger shuts down automatically the starting rate to a proper finishing rate and automatically shuts off the finishing rate after four hours.

Circle 167 on Service Card, Page 53 (Please Turn to Page 124)

Warehouse SPOTLIGHT

Walde Named President of AWI

At the 22nd Annual Meeting of Associated Warehouses, Inc., held last month at the Ambassador Hotel, in Los Angeles, A. O. Walde, of Los Angeles, was elected president. Other officers named include: W. C. Strobel, Saginaw, vice-president; W. F. Winters, Buffalo, treasurer; C. E. Phelps, Chicago, executive vice-president, and W. Castle, Chicago, chairman of the board.

Associated Warehouses, Inc., announce the addition of the following new members: Terminal Warehouses, Ltd., Toronto, Canada; The Galt Block Warehouse Co., Portland, Me., and Bangor, Me.

10th Annual Institute



Some of the experts who attended the 10th annual Rail Transportation Institute, conducted recently under the auspices of the American University, Washington, D. C., visit the Mt. Clare Shops of the Baltimore and Ohio Railroad in Baltimore. Later, the group visited the railroad's Transportation Museum, toured its waterfront facilities at Locust Point and Curtis Bay in Baltimore, and were taken on a harbor tour of the Port of Baltimore

DSI Elects Cornwall

R. M. Cornwall, of Salt Lake City, Utah, was elected president of Distribution Service, Inc., at that organization's Annual Meeting at the Hotel Statler in Los Angles last month. D. E. Taylor, of Seattle, Washington, was named vice-president, and H. F. Partridge, of Chicago, Ill., was named treasurer. J. G. Temple, of Chicago, Ill., is secretary.

Production increases ranging from 7 per cent to as high as 40 per cent over 1955 output, are predicted by major perishable food firms in a report recently published by the National Association of Refrigerated Warehouses.

Warehouse Briefs

The Public Warehouse Co. Inc., Oklahoma City, Okla., announces the construction of a new 120,000-sq-ft warehouse at 2700 W. Main St., to be ready for occupancy July 1.

North American Van Lines, Inc., Fort Wayne, Ind., has placed orders for 160 new trailers to increase its fleet capacity.

The Fortune Transfer Co., Seattle, Wash., celebrates its 50th Anniversary this year.

D. H. Overmyer Warehouse Co., announces the opening of a new warehouse and facility in Jacksonville, Fla. The building, located at 520 Champion Ave., contains 52,000 sq ft of storage space, is of one story construction, and sprinklered throughout. The company also announced the start of construction of a new one-story warehouse containing 76,000 sq ft of space, in Tampa, Fla.

ACW Elects Officers

The American Chain of Warehouses, Inc., held its Annual Meeting last month at the Hotel Statler, Los Angeles. The following officers were named for the year 1956: W. C. Hudlow, Jr., of Chattanooga, Tenn., was elected president, and J. N. Pettit, of Fort Wayne, Ind., was elected vice-president. J. C. Miller, of Little Falls, N. Y., was re-elected treasurer, and J. W. Terreforte, of New York, was re-elected executive secretary and assistant treasurer. H. H. Becker, of Chicago, was re-appointed western manager, and J. W. Terreforte also was re-appointed eastern man-

Men in the Spotlight

Jay Weil, Jr.—president, Gulf Shipside Storage Corp., recently received the first annual Progress Award, presented by The Traffic Club of New Orleans.

Earl S. Tiedeman — appointed operations manager, Wolverine Storage Co., Detroit, Mich.



Russell C. Minear — named vice president of operations, North American Van Lines, Inc., Fort Wayne, Ind. Stanley P. Troxel — appointed vice president in charge of all West Coast operations, with headquarters in Los Angeles. Milton B. Chase—new operations manager in Fort Wayne. James T. Murphy — named operations manager, Creston Division.

Warehouse Changes Hands



Paul A. Rensch, Sr. (seated left), completes contract for purchase by Richard E. Joyce, president, Joyce Bros. Storage & Van Co., of Rensch Fireproof Warehouse, Inc., Wilmette, Ill. This unit becomes No. 9 in the Joyce Bros. chain. Standing (1 to r): G. B. Johnson, M. J. Joyce, and Marshall Rensch

Allied Renames Leet

W. D. Leet, of Chicago, was reelected president of Allied Distribution, Inc., last month at the Annual Meeting in Los Angeles. Other officers named include: William Brown, western vice-president; James J. Robertson, eastern vicepresident; and Leonore Leet, secretary-treasurer.

The Movers and Warehousemen's Assn. of America, recently held its 21st Annual Convention in Hollywood, Fla., with some 375 delegates in attendance. Among the new officers are the following: Gladys Theus, Oklahoma City, regional vice-president; G. T. Howard, Dallas, director; and J. Stewart, Dallas, director.

NITL Names New Committee

Lowe P. Siddons, president, the National Industrial Traffic League. appointed the following public merchandise warehousemen to serve on a new Warehouse and Distribution Committee recently established by the League: Chairman, R. C. Stockton, Chicago; and Vice chairman, G. J. Pinkerton, San Francisco, Calif. Other committee members are: A. M. Crighton, New Orleans, La.; A. J. Crooks, Kansas City, Mo.; G. E. Heckel, St. Louis, Mo.; W. W. Huggett, Chicago; R. J. Laubenstein, Green Bay, Wis.; E. C. Miller, Port Huron, Mich.; Philip Milstein, Denver, Colo.; Richard L. Otto. New York; E. F. Streib, Cincinnati, O.; and Allan H. Wilson, Buffalo, N. Y.

New Addition



United Warehouse Co., recently announced the addition to its chain, of a new warehouse located at 811 E. Waterman, Wichita, Kans. Features of this fireproof and sprinklered building include 118,000 sq ft of floor space, 2,490,928 cu ft of available space, undercover docks, 10-car private siding, and heated space for perishable merchandise

Sixth Annual American Red Ball Convention



Some 300 affiliated American Red Ball Mover delegates from all sections of the country recently attended the Sixth Annual Convention at Indianapolis, Ind. The three-day meetings included discussions dealing with merchandising. account solicitation, expediting of moving operations and traffic, etc.

AWC Holds Annual Meeting

Affiliated Warehouse Cos. held its Third Annual Meeting last month at the Hotel Statler, Los Angeles, Calif. Prior to the business sessions, the members of the group made a tour of the Central Manufacturing District and the Pacific Coast Terminal Warehouse. AWC also held a reception in honor of the Convention guests.

The Ohio Warehousemen's Assn., recently held its 49th Annual Meeting in Cincinnati, O. The new officers elected were: C. H. Geib, Akron, president; H. W. Verrall, Dayton, vice-president; A. M. Lownsbury, Cleveland, treasurer; and J. F. Ray, Jr., Cleveland, executive secretary.

Obituaries

Walter B. Allen-senior partner, American Warehouse & Storage Co., Amarillo, Texas, recently died as a result of an automobile accident.

Miss Esther M. Mole — secretary and a director of the National Warehouse Corp., Milwaukee, Wis., recently passed away.

Arnold Kampe—secretary-treasurer of Wiley & Nicholls, Galveston, passed away unexpectedly.

Leo Joseph Fisher—vice president, Harborside Warehouse Co., Inc., Jersey City, N. J., recently died as a result of injuries suffered in an automobile accident. The Minneapolis-Northwest Warehousemen's Assn., held its 46th Annual Convention last month, in Minneapolis, Minn.

Overmyer Names Board

The Second Annual Meeting of the D. H. Overmyer Warehouse Sales Co., was held last month in Los Angeles, at which time the following 14-member advisory board was appointed: R. Smart, Port-land, Ore.; W. Desper, Los Angeles; J. Kemp, San Francisco; W. Whiting, Cincinnati, O.; J. Duffy, Denver, Colo.; H. Wedland, Kansas City, Kan.; B. Reynolds, Houston, Texas; J. E. Larson, Minneapolis, Minn.; C. W. Herbert, Worcester, Mass.; C. B. Eslick, Mason City, Ia.; A. Peyriffitte, New Orleans, La.; W. R. Garrison, Akron, O.; and G. Kerwin, Toledo, O. D. H. Overmyer was named chairman.

Reelected to serve second terms in 1956, were the following officers of the Massachusetts Warehousemen's Association: President W. A. Harnedy, Hoosac Storage & Warehouse Co.; Vice President, P. L. Amon, Atlas Terminal Stores; Treasurer, C. B. Payson, Farnsworth Merchandise Storage Co.; and Scormonwealth Ice & Cold Storage Co.

Within the





By Leo T. Parker Legal Consultant, Distribution Age

WAREHOUSING

Who gets custody of stored goods in the event of family separation?

Recently a warehouseman wrote as follows: "In 1954 we received an order signed by a housewife to pickup a shipment of furniture for storage. We got the furniture and stored it in our warehouse. After six months the woman paid all charges and took away the furniture. A few weeks ago an attorney for the husband called us and inquired if we had the goods. We told him that we had had them but that the wife had taken them from our storage warehouse. Now, the attorney claims that we are guilty of 'conversion' or some such act because the furniture is in the name of the husband. Since we had a genuine order signed by the wife and we had no knowledge of any domestic troubles when we picked up this shipment, how could we be held liable? Please list me some court cases in my favor."

The higher courts consistently hold that all warehousemen assume full responsibility of knowing that goods and merchandise taken for storage actually is owned by the person who claims ownership. For example, if a wife stores furniture with a warehouseman who later sells it to secure delinquent charges, the warehouseman is liable for conversion to the husband who later proves that he, not the wife, was legal owner of the furniture. Of course, this rule of law would not be applicable if the husband authorized the wife to act us his agent in storing the furniture, and the warehouseman did not know, nor had no reasonable apportunity to discover, that the furniture belonged to the husband.

Various courts have held that a person who sues a warehouseman for wroneful delivery of stored goods is bound to prove that the warehouseman failed to perform his legal duty.

For illustration, in C—v. N—, 250 Pa. 559, it was shown that a warehouseman accepted goods for storage from a son. Later the warehouseman sold the merchandise for the debt of the father. The son instituted legal proceedings against the warehouseman to recover the value of the merchandise to which he "claimed" ownership.

The warehouseman introduced testimony showing that the father had claimed ownership to the goods when he placed them in storage, and that the son did not assert his ownership at that time. These details of the testimony were submitted to a jury and it rendered a verdict in favor of the warehouseman.

The son appealed to the higher court which sustained the verdict of the jury and explained that the burden is on a complaining patron to prove that merchandise in controversy belonged to him, and since the son had not positively proved ownership, the warehouseman was lawfully entitled to sell the stored goods to secure payment for the storage debt.

For comparison see T—v. S—'s Moving & Storage Co., 212 S. W. (2d) 566. Here it was shown a wife stored household goods in a warehouse and took the warehouse receipt. When the couple were about to separate the husband notified the warehouseman that he owned the goods. The warehouseman wrote the husband the he must deliver the goods to the wife should she present the original warehouse receipt, pay the charges, and demand delivery.

Later a divorce was granted the wife who notified the warehouse company custody of furniture "Lot number 5495 granted me through divorce." Soon afterward the divorced wife, with the aid of a constable, took possession of the household goods without presenting the warehouse receipt since she had, without knowledge of the warehouseman, given it to her divorced husband.

The husband sued the warehouseman for actual and punitive damages amounting to \$15,000 for an alleged wrongful conversion of the household furniture.

The higher court refused to hold the warehouseman liable saying that the husband, although claiming he was owner of the furniture did not at any time prove that he actually was the lawful owner of the goods.

For further comparison, see S-v. R-, 46 S. E. (2d) 152. In this case it was shown that a woman deposited valuable merchandise with a warehouseman for storage. Later a man presented the receipts and stated he was the husband of the woman who deposited them. The goods were delivered to him.

The woman sued the warehouseman for conversion and proved that she had not authorized her husband nor any other person to take delivery of the goods. The lower court held the woman entitled to recover \$1,500, the "estimated" value of the goods. The higher court reversed the verdict stating that to have a valid verdict, the woman must prove the actual value of the converted goods.

Therefore, this warehouseman won a favorable verdict simply because he convinced the higher court that the jury's estimate of the value of the converted goods was incorrect.

How can warehousemen avoid financial loss in the event of family separation?

A review of higher court decisions discloses that in many past instances courts rendered decisions adversely to warehousemen who were compelled to pay either the husband or wife full value of converted goods to which the other claimed ownership. This situation may arise, for example, where a wife stores merchandise or goods in her own names and then withdraws them from storage, and later the husband sues the warehouse-

(Please Turn to Page 144)

DA Materials Handling Primer-X

5. Self-Loading Systems

By D. O. Haynes

DA Materials Handling Consultant

LOW-LIFT PLATFORM AND FORK TRUCKS

Self-loading machines representative of the skid and pallet systems of handling, reflect in their construction features the differences between the two carriers. Platforms are used to support skids, which accounts for the designation skid platform system frequently applied to that method. Forks or fork-like arms are characteristic of the pallet and fork truck systems unique equipment.

Low-lift trucks slightly elevate the skid or the pallet, transport it and set it down. In contrast, high-lift machines can pick up, transport, tier and set down their burden. These operations all are performed without additional handling. They are sometimes said to function without breaking bulk. Both types are true self-loaders.

Because the low-lift machines of both systems have features in common, and since certain characteristics are utilized in high-lifts for skids and those for pallets, the logical way in which to discuss these machines is in groups based on the amount of elevation afforded.

Low-lift skid and pallet trucks may be manually operated or powered.

The sketches illustrate not only the salient parts, but also the important dimensions of the low-lift trucks used to transport skids and pallets. They also serve to show distinctive differences between the two types.

Hand truck manufacturers who offer machines of this category almost invariably include both types in their lines. Based on the method used to elevate them, we find the following:

Mechanical Lifts

Single stroke Multiple stroke

Hydraulic Lifts Hand Operated

Single stroke

Multiple stroke Foot (or Pedal) Operated

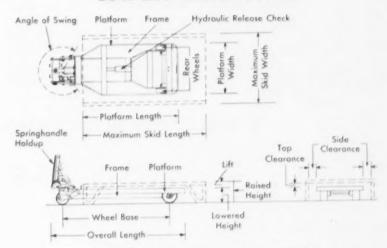
Multiple stroke

Low-lift pallet trucks usually have hydraulic lifts—hand- or foot-operated—and with multiple-stroke action.

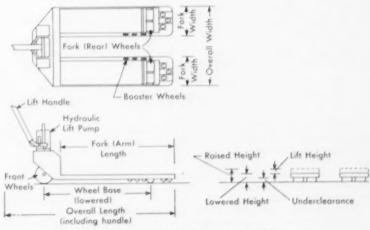
As might be expected there is considerable difference in the capacities of mechanical and hydraulic machines. For example, low-lift skid models with mechanical lifts vary in capacity from 1,000 to 5,000 lb. With hydraulic mechanisms the range is increased from 2,500 to as high as 15,000 lb. Similarly with the pallet trucks, those that have mechanical lifts vary from 2,500 to 3,500 lb. while the hydraulic types range from 2,000 to 6,000 lb. These are representative of stock models. Special machines have been built with even greater load-carrying ability.

One may question why the skid models have greater capacities than the pallet trucks. The reason is that the former, because of the greater underclearance with skids than with pallets, have wheels that are considerably larger, and hence easier to push or pull.

LOW-LIFT HAND TRUCKS

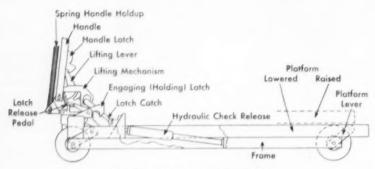


LOW-LIFT SKID PLATFORM HAND TRUCK



LOW-LIFT PALLET HAND TRUCK

SINGLE-STROKE MECHANICAL LIFTS FOR SKID TRUCKS



SINGLE-STROKE SKID TRUCK

The hydraulic check release usually is optional on low-capacity machines, but is a desirable feature where heavy loads are handled. This device consists essentially of an oil cylinder and a piston. When the truck is raised, the piston moves forward and oil is drawn into the cylinder. When the truck is lowered, the piston forces

the oil from the cylinder through a small check valve. Thus the downward motion is controlled.

Single-stroke machines usually are limited to loads ranging from 2,000 to 3,500 lb.

A machine fitted with this type of lift is elevated by a single downward stroke of the handle. The mechanical construction of all makes are essentially the same. The platform is mounted on a frame by means of short lever arms. As the platform is pulled forward, it moves through an arc because of the constraining action of the levers. The simultaneous forward and lifting motions are effected by a lifting train, which acts as a connector between the platform and the handle. A full downward sweep of the handle gives maximum platform elevation.

The lifting latch engages the platform until full elevation. The holding latch then takes over and the lifting latch is disengaged so that the handle is free to maneuver the truck.

A relatively simple method for lowering the truck is accomplished by engaging the lifting latch, releasing the holding latch and elevating the handle.

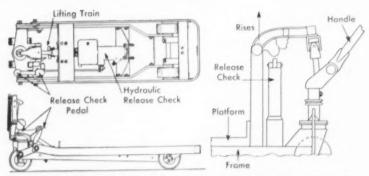
In some models the lifting latch is controlled by a pedal. In others it functions automatically.

SKID PLATFORM MULTIPLE-STROKE LIFTS

The advantages offered by multipleover single-stroke mechanisms are that short strokes of the handle are easier on the operator, heavier load capacities can be handled, and the lift is variable—just a few strokes provide sufficient clearance for running over smooth floors.

The hydraulic check makes possible this type of lift. As the handle pumps the load up, the check holds it in position while the handle is returned to take another bite. A foot pedal is utilized to release the hydraulic check and the load is eased down into the lowered position.

When the hydraulic check is set vertically the load is lifted straight up.



TRUCKS WITH FORWARD-UPWARD AND STRAIGHT LIFTING

This permits the platform to rise vertically instead of in an arc. This is an advantage in spotting loads—there is no danger of the load scraping against a wall, column or adjacent load.

HYDRAULIC LIFTING SYSTEMS

Hydraulically operated lifts have greater mechanical advantage than those that are elevated mechanically.

The hydraulic jack lifts the load, checks it from slipping down and permits easy lowering. These three functions are in contrast to the mechanisms in which the hydraulic cylinder serves merely to hold and to check the load in setting it down.

The pump, which multiplies the effort of the operator, can be actuated in a number of different ways. Two are shown in the drawings. The first is by moving the handle

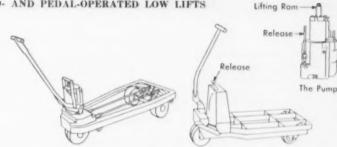
up and down, the second by alternately exerting pressure on and releasing it from a foot pedal. A third method, not shown, is to move an actuating handle back and forth through short strokes. The result is the same in all cases. Pressure is exerted on the oil in a relatively small cylinder and is transmitted to a large cylinder where the lifting ram is housed. Hand or foot operation usually is a matter of individual operator preference.

Hydraulic skid trucks handle loads up to 15,000 lb-far greater than one man can maneuver alone.

SELECTION FACTORS

Ease of lift; ease of maneuvering; wide angle of handle operation, large diameter wheels and proper wheels and tires; adjustable hydraulic check (when this is part of the equipment); ample underclearance to prevent hanging up on ramps or catching on door sills; a good lubrication system and stability, especially at the front end, are important features in selecting a low-lift skid hand truck.

HAND- AND PEDAL-OPERATED LOW LIFTS



HOW FORKS FUNCTION IN LOW-LIFT PALLET TRUCKS



In contrast with skid platforms which slide under the clearance between the platform of the skid and the legs, fork arms normally must enter the openings between the upper and the lower decks of pallets, and also between the three runners. There are dimensional limitations which the arms of fork trucks must meet. For example, the distance between the top and bottom deck boards is standardized at between 31/2 to 4 in. The width of the two openings depends

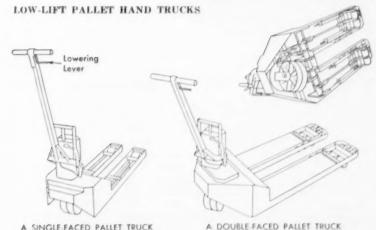
upon the overall width of the pallet and the width of the runners.

To meet the physical characteristics of pallets, the fork arms almost invariably are equipped with booster and frame rollers which help the forks ride over the bottom boards. There usually are three such in the rear end of each fork arm. They are set staggered. In some trucks additional wheels are set in the frame on one side near the load wheels. One manufacturer uses a patented springlift roller at the rear end to help the machine over the bumps.

Within the fork frame are located one or more load wheels. They are mounted at the ends of lever arms so that they may be swung down and up. The diameters of these wheels have been standardized at 3% in.

When the forks are positioned fully under the pallet, the wheels are located over the openings in the bottom deck of the pallet. When the lever arms are pulled forward, the wheels swing downward through an arc, make contact with the running surface and, when further depressed, start to elevate the pallet. Simultaneously, the front end of the fork arms have been raised so that both ends are elevated equally.

WHEEL ARRANGEMENTS



A SINGLE-FACED PALLET TRUCK

load - carrying wheel in each fork. Others have two mounted on a common axle. Still others use two wheels

Some manufacturers utilize a single

net tandem, one behind the other. Wheels arranged in the latter way can be made articulated to help in transporting over rough runways. They require larger bottom openings in the pallets than are needed for single wheels.

Steel, plastic and rubber composition wheels are optional.

Although the usual models of these

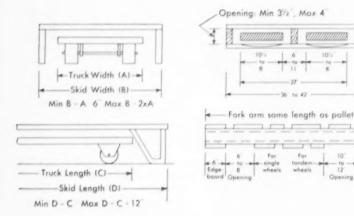
machines are made as light as possible consistent with strength, there are those made with wheels and some structural parts of aluminum to further reduce the weight.

Platform trucks cannot handle pallets, but fork-equipped machines can be utilized with both skids and pallet.

In order to raise the carrying surface of the fork's arms to a position where they will be high enough to engage the under side of a skid, a frame can be provided. When not in use, the frame can be swung up.

In selecting the right length of forks for a given application (see next page for critical dimensions), the length of the pallet is not always the determining factor. When overhanging loads such as those made up of bags are to be handled it often is advantageous to have the forks six inches longer than the pallet and to place a stop that distance from the front end to keep the loads from being squeezed by the truck when the machine is positioned under the pallet.

FITTING SKIDS AND PALLETS TO TRUCKS



A number of critical dimensions are important in selecting a low-lift truck for either skids or pallets. The accompanying sketches show those which must be taken into consideration.

It is not always a matter of fitting the carrier to the machine. In some instances the reverse is true. It usually is a matter of compromise to select both elements so that they work well together.

POWER SPEEDS UP AND EASES HANDLING OPERATIONS

Powered high-lift platform and fork trucks were developed several years ago, but powered low-lift trucks did not appear until about 1937, some ten years after the first tiering fork truck made its debut.

The early low-lifts were called walkies or operator-led trucks. This designation has become somewhat obsolete with the advent of walkies on which the operator rides.

The result of adding power to low-lift trucks has extended the scope of both skid and pallet handling. They have earned their places among the power industrial truck family.

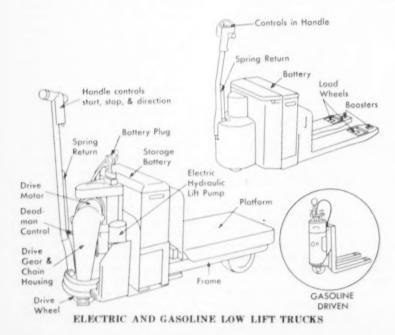
Early models were crude compared with the streamlined machines of today. The prototypes were pedal-operated for elevation, but it was not long before this function also was powered. It takes only about half the time and none of the effort to elevate a powered machine as that needed to raise a foot-operated model.

Manufacturers of powered low-lift trucks make both platform and fork models and, wherever possible, use interchangeable parts in the two types. This practice simplifies maintenance problems for organizations that have both varieties of the same make.

THREE SOURCES OF POWER

Electric motors powered by storage batteries, gasoline engines and gasoline-electric units are used as sources of power for both types of low lifts.

The factors involved in selecting the source of power for a given job are covered later in this installment in connection with high-lift trucks.

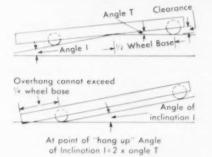


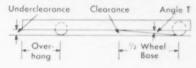
AN OVER-EMPHASIZED POINT

The overall length of low-lift trucks has been a point of particular emphasis during recent years. These machines frequently are used in tight quarters. Under such conditions the length of the truck is an important factor. However, in situations where they operate in the same areas as high-lift trucks, the latter, since they usually require more maneuvering space than the low-lift types, make the length of the low-lift truck used in the same area relatively less important.

CHECK UNDERCLEARANCES CAREFULLY

TROUBLES ENCOUNTERED WITH RAMPS





The amount of underclearance provided in trucks that must negotiate ramps is an important construction feature, especially in the case of those designed to handle pallets. These carriers hang below the

surface of the forks and low clearance may cause trouble. If there is any question about being able to clear the top of a ramp it is best to test the machine with a pallet of the size to be handled. If this is impractical, a scale model should be drawn of the ramp and a machine cut out, its dimensions drawn to the same scale.

STANDARD DIMENSIONS ARE FOLLOWED

Although there are structural variations in low-lift machines, the range of sizes offered the prospective user are somewhat standardized. Some of these have been indicated in the sketch shown in connection with fitting the skid or pallet to the equipment and vice versa. There now is practically universal acceptance of the size of wheels and the vertical thickness of arms so that the openings of pallets where the forks are inserted are uniform.

Capacities of these machines range from 4,000 to 6,000 lb. The lifting speeds for lighter loads usually is 6 sec., for heavier ones 9 sec. The lowering speed usually is 4 sec.

Running speeds for electrically powered machines usually are 3.5 mph with no load, to 3 mph with 4,000 lb, and 2.8 mph with 6,000 lb.

Either 12- or 18-volt batteries are optional with most models. Larger compartments are required with the more powerful batteries; but even these are standardized so that the user may select the make he desires.

The service weight of electric machines, including the battery, varies from 1,400 to 1,600 lb with different manufacturers.

The running gear for platform trucks usually consists of 10½x6 in. rubber cushion drive wheels and trailing wheels with the same diameter as the lowered height of

the platform.

Low-lift fork trucks have 10 ½x6 in, drive wheels and 3 ½x6 ½ in, steel wheels in the arms.

The above figures for wheels are representative of standard equipment, although there are variations, such as dual or tandem wheels. However, even in these cases, standards have been set so that the openings in the bottoms of pallets may be uniform.

Earlier in this installment brief mention was made of the factors influencing the selection of hand-operated low lifts. In choosing a powered machine one is not concerned with such matters as ease of lift or of maneuvering, because all these functions are performed by the machine itself. The most important considerations in selecting these machines is their reliability and ease of maintenance. Manufacturers of these machines have developed power units which can be quickly removed and replaced with a new one. If a spare is kept on hand, the time that any given machine will have to be laid up for mechanical repairs is kept to a minimum.

This does not mean, however, that regular maintenance can be neglected. Machines should be placed on an established schedule for inspection and lubrication. Electrical contacts must be kept bright and motor brushes given attention periodically. Manufacturers issue instructions for such maintenance.

WHERE LOW-LIFT TRUCKS ARE USED

Low-lift trucks are invaluable. They handle unit loads in warehouses, on shipping and loading platforms, on and off elevators, in and out of trucks, trailers and freight cars, and in the holds of ships.

Manually hauled skid equipment can be handled by one man with slightly heavier loads and over longer distances than can be handled by an individual using pallet equipment. This is because the wheels of the former have larger diameters than those of the latter—they start and roll more easily, however, the work cycle with hand equip-

ment should be intermittent to give the worker a chance to rest between trips. On the other hand, when the machine is fully powered, the operator can work almost continuously handling capacity loads over reasonably long distances without appreciable fatigue.

Low-lift trucks are the transporting elements of the unit load systems. High-lift machines are utilized most economically when they are kept busy tiering loads. It is the function of the low-lift varieties to do the heavy hauling assignments.

HIGH-LIFT SKID AND PALLET TRUCKS

The essential difference between high-lift trucks and the low-lift varieties is that, in addition to being able to pick up, transport and set down their loads, they have the advantage of being able to tier. Again, these functions all are performed without breaking bulk. They fall into three general types.

First are those which evolved from earlier stacking machines. Stability for their loads is secured by outriggers—supporting arms which extend out from the machine under the load and remain in contact with the floor when the load is elevated.

The second type is a hybrid. Built along stacker lines, it carries a counterbalanced load. It is a stacker con-

structed, cantilever truck.

Both kinds originally were operator-led. However, they have graduated from the walkie group, and provision has been made for the operator to ride on the truck.

The third group comprises the true fork trucks—cantilever machines with counterbalanced loads on which the operator rides, sitting or standing, according to the design.

All trucks comprising these groups are self-propelled. They are known by many different names and to avoid confusion we shall call the first group powered stackers; the second powered, counterbalanced stackers, and the third fork trucks.

STACKERS TURNED HIGH-LIFT TRUCKS

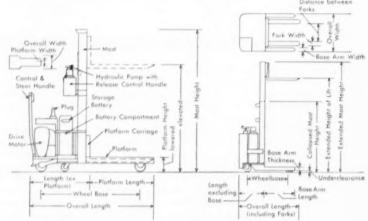
The mechanical features of stackers are covered in the portion of this text where they are treated as being machines of the elevating system of handling. Here we are concerned with mobile stackers—those that are self-propelled. These are either led by the operator or he is able to ride on the machine as it travels. They are part of the group known as powered industrial trucks.

The accompanying diagrams show the principal components of both platform and fork models, as well as their important dimensions.

Models for handling skids have base arms which are set relatively close together so that they can run under skids or single-faced pallets. Widely spaced arms are required to straddle double-faced pallets.

There is nothing under a single-faced pallet or a skid to obstruct the stacker arms. The bottom deck boards of a double-faced pallet are obstacles to such an operation. The arms, frequently referred to as outriggers, must run outside of the pallet. For this reason these sometimes are called straddle trucks.

There are two ways to straddle a pallet. When the under sides of the top boards are higher than the outriggers of the truck, a semi-wing pallet can be utilized, with the wings extending over the outrigger arms. But, if these arms are higher than



POWERED PLATFORM AND FORK STACKERS



SUPPORT ARMS UNDER AND STRADDLING PALLETS

the under surface of the top boards, there is nothing to do but straddle the entire pallet. This once was considered a space wasting practice. Experience has proved that there always is lost space in placing unitized loads, so that straddling outriggers do not sacrifice as much space as was

thought originally.

The height of outriggers is important. Some products (bagged goods, for example) overhang the edges of the pallets on which they are carried. If they droop down, they may be damaged by contact with high arms.

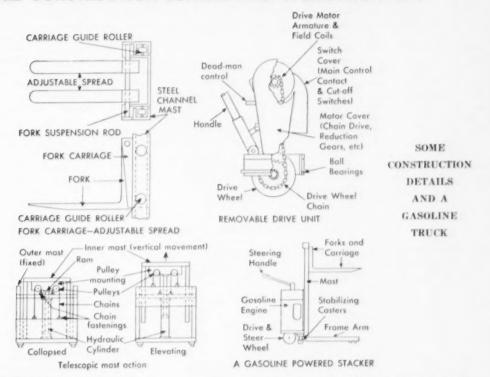
DETAILS OF POWERED STACKER CONSTRUCTION

The forks of trucks designed for handling single-faced pallets usually are recessed in the arms. This practice permits wider spacing of the forks than possible when they are mounted between the arms.

The carriages support the load carriers. They ride between two vertical channels called masts. Guide rollers at the upper and lower extremities of the carriages serve as bearings to take up the thrust exerted by the suspended carriage against the inside, machined surfaces of the mast. They also reduce friction as the carriage moves up and down.

Platform-type carriers usually are mounted rigidly to the carriages. In contrast, forks are suspended from a rod to permit upward rotation. This provision is helpful in several handling operations. For example, after a machine operation has tiered a load, it is not always possible to stop the downward movement of the forks before they strike the bottom boards of the pallet. A rigid set of forks would exert undue pressure on these boards and this pressure would be transmitted to the articles on the top layer of the lower pallet, and they may be damaged. Forks free to swing upward prevent such a contingency.

MORE CONSTRUCTION DETAILS AND OPERATING DATA



TELESCOPIC MASTS

For the first seven years or so after their introduction, powered stackers had fixed masts. In 1944, during the course of installing palletized methods in a cold storage warehouse, it was found desirable to have a machine which could travel down the aisles under low-hanging refrigeration coils and also be able to double-tier unit loads. The first machine with a telescoping mast was developed to meet this need.

In masts so designed there are two components—an outer mast, which is fixed, and an inner mast, which slides up and down within the outer mast.

The carriage functions in the inner mast. Two sprockets or sheaves are mounted on the crosshead of the inner mast. Two roller chains or wire rope cables are fastened at one end to the frame of the truck, pass over the sprockets or sheaves, and their other ends are made fast to the carriage. As a hydraulic piston or other hoisting mechanism elevates the inner mast, the pulleys or sheaves rise and the carriage is elevated. The carriage moves at half the speed of the mast, but through twice the distance covered by the mast.

Practically all powered stacker manufacturers have developed drive units which include the drive motor, reduction gearing, drive wheel, brake and certain electrical control switches. This arrangement, as mentioned above, keeps down-time to a minimum if a spare is on hand for replacement.

Direction, speed, lifting and lowering usually are controlled by levers or buttons in the handle of the truck. Some controls are effected by rotating the handles—others entirely by push buttons.

Most powered stackers are actuated by electric motors which draw their current from storage batteries. However, where conditions are such that gasoline engines or gaselectric units can be employed, such models are available.

OPERATING DATA

Where a manufacturer makes both types of machines, the drive-ends of both varieties are identical. The differences are in the carriages and the supporting arms. Operating data and critical dimensions of both varieties are the same except as they pertain to the variable features.

Typical specification for these trucks are: Maximum capacity 4,000 lb; mast height collapsed from 59 to 83 in., extended 97 to 145 in.; height of forks from 79 to 127 in.; service weight, including battery, 3,500 to 3,600 lb; lifting speeds 18 fpm without loads, 12 to 13 fpm with load; lowering speed 25 fpm; running speed 3.5 to 4.1 mph without load and 2.5 to 3.8 mph with load. Platforms vary from 18 to 26 in. wide and from 24 to 48 in. long. Forks range from 24 to 48 in. long, normally are 4 in. wide and 2 in. thick.

Manufacturers' specifications may indicate the minimum width of intersecting aisle in which the machine can operate, and also the minimum width of aisle from which the truck can load at 90 deg. These figures are calculated very closely and it is advisable to allow an extra 4 to 6 in, for ease in maneuvering.

POWERED COUNTERBALANCED STACKERS

These machines were developed from the regular powered types to eliminate the need for outriggers. They are made only in models which handle pallets. They can be equipped with telescopic and tilting masts.

Manufacturers who make the two types of stackers utilize the same driving units in both. However, the hydraulic mast-tilting mechanism, the large wheels under the mast, and the longer chassis are unique features of the counterbalanced models.

The amount of tilt usually is 10 deg backward and 2 deg forward. Backward tilting permits the commodities being carried to settle against a back rest and thus to be more stable during travel. Forward tilting is helpful in tiering. The op-

erator tilts the mast forward slightly as he is lowering the pallet in place and the front edge of the pallet settles first, thus freeing the forks at that end as the pallet continues to descend. Tilting also is useful in freight car operations involving ramps.

The mechanics of counterbalancing are illustrated in the diagram. With the front wheels acting as the fulcrum of the system, the moments of the load and the machine parts at the front end must be more than counterbalanced by the moments of the machine parts and battery at the rear end in order to secure stability. The weight of the operator never is taken into consideration in these calculations.

> Center of Gravity of Load (ins) Load 3 6 9 12 15 18 21 24 27 30

> > A TYPICAL CAPACITY BATING CURVE

FORK TRUCK LEVER SYSTEM

Vertical

3000 LB

2500 LB

2000 LB

1000 LB

In arriving at the capacity of a given machine, the load is considered to be uniform as to density and its center of gravity is, therefore, at its mid-point-at the middle of the forks. Manufacturers issue tables showing the capacities of their machines expressed in terms of fork (load) lengths and sometimes in terms of load center. The curve showing the capacity at different load centers is not a straight line. This is because some weight at the front end (the forks and part of the machine itself) is practically constant.

Occasionally the capacity of a truck is expressed in inch-pounds. This figure is the weight of the load multiplied by the horizontal distance between the center of gravity of the load and the axle of the front wheels. This is not a satisfactory designation. When the inch-pound rating is used to derive the capacities of the machines with different lengths of load than the one for which the rating was developed, the resulting figures, if plotted, result in a straight line instead of a curve. The load center method of designating the capacities of fork trucks is more accurate.

Very few attachments, compared with the many varieties available for use with conventional fork trucks. have been developed for counterbalanced stackers. A search through trade catalogs discloses two-a scoop and a ram. There are some special carriages, such as those for handling dies. By and large, these machines are used almost exclusively for tiering.

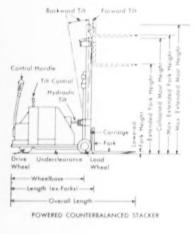
Because they require considerably more maneuvering space than noncounterbalanced stackers and are more limited in their load capacities than conventional fork trucks, the question is sometimes raised as to just where these machines fit in the handling picture.

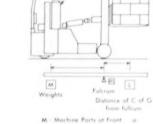
Compared with outrigger types, the counterbalanced machines offer the advantages of tilting masts and the elimination of outriggers, which are sometimes troublesome where ramps and door sills are to be negotiated. On the other hand, they are somewhat less expensive than fork trucks of equal capacity.

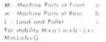
However, they are excellent where comparatively light loads are to be handled and there is ample maneuvering space. This is especially true if they are used in connection with powered low-lift trucks belonging to the same family.

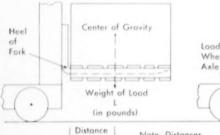
(Please Turn to Page 95)

COUNTERBALANCED STACKERS PERFORMANCE CURVE AND LEVER SYSTEM









D-

THE LOAD-CENTER METHOD

Center of Gravity Load Wheel TO THE WAR تتتبتت Weight of Load 1 (in pounds) Distance D.

Note Distances are not the same (in inches)

(in inches) THE INCH-POUND METHOD

TWO WAYS TO DESIGNATE LOAD CAPACITY



INTEGRAL FRONT-END LOADERS (Shovel)

POWERED HIGH-LIFT FORK

Due to space limitations basic models only are presented for each of the companies represented. A multitude of

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OR PLATFORM TRUCKS

variations, to fit the needs of the individual user, are available from any of the manufacturers listed.

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POWERED HIGH-LIFT FORK

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Automatic (cont.) **IF-5-00 5000 24					3 0		Fork	2	Taleacopic		-	_	1	38	Lead Center	Less Forks	Minimum	Maximum	At Truck Center	At Mark	Free Lift	Minimum	Maximum	Wanman	Marimon	Minimum	Maximum	Overall	Bullion
Baker-Raulang	4	*LFS-00 *LFS-00 *LFS-100 *LFS-100 *LFS-100 *SCLT	5000 7006 8000 9000 2000 2500 2500 4000 4000 5000 4000 12000 12000 14000 14000 14000 11000 10000	24 24 24 24 24 24 24 15 15 24 24 16 24 24 24 24 24 24 24 24 24 24 24 24 24	10200 11200 12075 12400 13400 4000 3011 3481 320 190 220 220 220 180 1780 1780 245 245 245 246 246 246 246 246 246 246 246 246 246	* \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	Fix	Hyd Hyd Hyd Hyd Hyd Hyd Hyd Hyd Hyd Hyd	NA A MANA WAS A MANA A	10 10 10 10 10 10 10 11 18 18 18 18 18 18 18 18 18 18 18 18	5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	63355660 6003884564845566666666666666666666666666666	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	14% 17% 17% 17% 17% 17% 17% 17% 17% 17% 17	24† 24† 24† 24† 24† 24† 24† 18† 18 30 36 38 39 39 39 30	841-190-190-190-190-190-190-190-190-190-19	421 421 421 421 421 421 436 361 361 361 481 481 481 481 481 481 481 481 481 48		55555555555555555555555555555555555555	333322222112222233333343	64 61 59 59 68 67 67 67 67 67 67 67 67 67 67 67 67 67	83+ 83+ 83+ 83+ 83+ 83+ 83+ 83+ 83+ 83+		1431 1371 1341 1341 1471 831 831 831 831 831 831 831 831 831 83		124*115*115*115*115*115*115*115*115*115*11			160 151 151 146 146 168 103 103 103 102 164 85 85 85
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OR PLATFORM TRUCKS-continued

		RADIUS 48° Palle		ENGINE OR MO	TOR	BAT	TERY	TRAN	SMIS	SION	-	W		EDS acity Lo	ad		TIRE	SIZES	TO	NING
Outside (Tallewing)	Ineide	Intersecting Assis Wieth	Minimum Alele for Right Angle Stacking	Make and Model	Horsepower	Normal Voltage	Ampero Hours	Conventional or Automatic	No. of Ferward Speeds	No. of Reverse Speeds	Clutch Type	Forward (mg)	Reverse (mph) spin	Hoieting (fpm)	Lowaring (fpm)	Dead Man Brake	Orive Wheels	Steering Wheels	Provision for-	Max. Drawbar Pull
14 14 54 54 64 64 64	4° 3° 2° 2° 2° 3°	72 ⁴ 74 ⁴ 79 ² 80 ⁴ 80 ⁴ 57 ⁴	132 ⁴ 138 ⁴ 145 ⁴ 145 ⁴ 148 ⁴ 148 ⁴ 108 ⁴	Own Own Own Own Own Own Own Auto-Lite Auto-Lite Auto-Lite Auto-Lite Auto-Lite		36 36 48 48 48 48 24 12 12 12 12 12		N N N N N N N N	4 4 4 4 3 2 2 2 2 2 2 2 2	4 4 4 4 3 2 2 2 2 2 2 2	N N N N N N N N N N N	5.8 5.7 5.4 5.3 4.9 4.7 4.3	5.8 5.7 5.4 5.3 4.9 4.7 4.3	19 16 18 17 15 13 12	FV FV FV FV FV FV	*********	20x8 20x9 22x10 22x10 22x12 22x12 22x12 15x6 10x6 10x6 10x6 10x6 10x6 10x6	18x7 18x8 18x8 18x8 18x8 18x8 10x6 10x7 10x7 334x254	Opt Opt Opt Opt Opt Opt Opt N N N	
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POWERED HIGH-LIFT FORK

		MA			alks			Po	IAST								OV	ERAI	LL DI	MENS	IONS					
		CAPA			5	Æ			Ti	18		Axle		Le	ngth							Height				1 0
	MAKE		74	Mary (In)	R, Stands,	Phathor			Des.	rde	(Jan	Frant	(la)		Fo	rk		ior-			ast speed	Ma Exter	ist ided	Lift	ing	Carriage
	AND MODEL	Load (B)	Load Center	Service Weigh Excluding Bal	Operator Sile,	Lin-Fork or	Lifting Power	Telescopic	Rearward (D	Forward (Dep	8	Face of Forks Centerline of	Load Center	Less Forks	Minimum	Maximum	At Truck Center	At Mast	Free Lift	Minimum	Maximum	Minimum	Maximum	Minimum	Maximum	Overall Including C
8.0	aker - Continued	3000 4000 5000 6000 3000 4000 5000 6000 2000 2000 2000 4000 4000 6000 10000 30000 12000 12000 12000 12000	24 24 24 24 24 24 24 24 24 24 24 26 27 28 29 33 33 33	4800 8400 7300 8000 5400 7300 8000 4150 4150 4300 7140 11000 10000 10800 4300 10400 10400	5 5 5 5 5 5 5	FFFFFFFFFFFFFFFFFFFFFFFFFFFFFFFFFFFFFF	Myd Myd Myd Myd Myd Myd Myd Myd Myd Myd	***************************************	10 10 10 10 10 10 10 10 10 10 10 10 10 1	555555555555555555555555555555555555555	100 48 48 54 84 86 54 40 40 40 40 40 48 86 104 138 138	14 14 16 16 16 11 11 11 11 11 17 17	24 24+ 24+ 24+ 24+ 24+ 24+ 24+ 24+ 24+ 2	75° . 881 . 811 . 721 . 75° . 811 . 881 . 68 65° . 65° . 85° .		361 361 361 361 361 361 361 361 361 361		3 3 3 3 3 3 3 3 3 5 4	431-1431-1431-1431-1431-1431-1431-1431-	681 681 681 681 681 681 681	140 120 120	115+ 115+ 115+ 115+ 96+ 96+ 119+ 117+ 117+ 117+ 152+ 152+	115+ 115+ 115+ 96+ 96+ 96+ 161+ 161+ 161+ 190+ 190+ 184+ 198	971 971 971 971 781 781 781 781 1021 1001 1301 1301 1301 1301 1441 1441 144	971 971 971 781 781 781 144 144 144 168	120 120 120 101 101 101 165 165 190
8	iarrett-Cravene "NTF-20-60 "NTF-20-45 "TTF-20-5-60 "TTF-2-8-45 "TTF-20-T-90	2000 2000 2000 2000 2000 2000 2000	24 24 24 24	3535 3285 3620 3370 3630 3880		Fk Fk Fk Fk Fk	HE HE HE HE	N N N Y Y	N N 10 10 10	N 2 2 2 2 2	32 32 32 32 32 32 32	91	24 24	58 ; 58 ; 58 ; 58 ; 58 ;	37 37 37 37 37 30	48 48 48 48 48 48	314 314 314 314 314	2 2 2 2	60 45 60 45 45 60	83 68 83 68 68		83 68 83 68	113 143	60 45 60 45	90	8: 6: 8: 6: 11: 14:
C	**200 **300 **600	4000 4000 6000	24 24	7680 8180 9980	S	Fk Fk	Hyd Hyd Hyd	AAA	9 12 12	6 4 6	67 67 73	21 21 24	24*	120 120 137	42 42 42	72	15 15 15	9 9	N N N	139 139 161	140 140 162	236 236 281	237 237 282	66 168	192 192 240	23 23 28
C	Otark	5000 6000 7030	24 24 24 24 24 24 24 24 24 24 24	1615 3400 4900 5030 7840 5480 8290 5968 6833 9006 8073 3053 2806	S S S S S S S S S S S S S S S S S S S	FR FR FR FR FR FR FR	Hyd Hyd Hyd Hyd Hyd Hyd Hyd Hyd Hyd Hyd	*********	10 14 10 7 10 7 10 10 7 10 10	3 3 3 3 3 3 3 3 3 3 3	44 52 48 52 44 48 52 54 54	10 1 12 2 12 2 15 16 15 16 15 16 15 16 15 16 15 16 15 16 15 16 15 16 15 16 15 16 16 16 16 16 16 16 16 16 16 16 16 16	40° 40° 40° 40° 40° 40° 40° 45° 45°	631 691 741 821 761 821 761 807 807	301 301 361 361 361 361 361 361 421 421 301		5 31 41 3 41 41 41 55	3 3 4 3 4 3 4 3 4 3 4 3 4 3 4 4 2 5 4 5 5 6 2 5 6 2 5 6 2 5 6 5 6 6 6 6 6 6 6	61 71 61 61 61 61 71 25 25	57 50 59 59 59 59 59 67 67 67 56	84 87 86 102 102 102 102 102 102 117 117 84	93 901-5 931-5 931-5 931-5 931-5 931-5 951-5	17756 17756 17756 20356 20356 20356	74 72 72 72 72 72 72 72 72 72 72 72 72 72	130 132 130 186 186 186 186 186 186 186 180 180 130	
	"GE-2024 "CCL-3024 "CL-4024 "CL-8024 "UT-8024 "HUT-7024 "HUT-8024	3000 4000 5000 7000 7000 8000 8000 10000 10000 2000 4000	24 24 24 24 24 24 24 24 24 24	7800 9500 10200 10000 1072! 1077! 13050 13100 4700 7000		FRE FRE FRE FRE FRE FRE	Hyd Hyd Hyd Hyd Hyd Hyd Hyd Hyd Hyd Hyd	AAAA	10 10 10 10 10 10 10 10 10 10 10	3 3	48 48 54 54 60 60 60 66 66 40 55	121, 15 15 15 15 15 15 15 16 16 14 17 20	40° 40° 45° 45° 45° 45° 45° 45° 45° 40° 40°	7356 8114 8354 8914 9475 9475 9476 10614	36 36 36 42 42 42 42 42 42 42 42 42 42 42	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	37. 43. 43. 43. 63. 63. 63. 63. 63.	333333333355	7 6 8 6 8 25 25 25 25 25 7 7 7 6 8 8	59 58 60 60 60 60 60 70 70 70 60	87 116 116 116 117 117 117 117 116 116 90 983	90 93 93 95 95 95 95 95 95 95 95 95 95 95 95 95	201 203 203 203 203 203 194 153	72 72 72 72 72 72 72 72 72 72 72 72	180 180 180 180 180 180 180 164 164 164 164	
	"Y-100 "Y-160 "Y	16000 16000 16000 16000 1600 1600 1600	240 240 240 370 370 370 370 240 240 240 240 240 240 240 240 240 24	14364 1823 1882 1921 1921 2414 2014 2714 3114 3514 3314	0 S S S S S S S S S S S S S S S S S S S	Fk Fk Fk Ptl Fk Fk Fk Fk Fk	Hyd Hyd Hyd Hyd	2 4 2 4 2 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	12 12 12 10 10 10 10 18 18	3 3 3 3 3 3 3 3 3	100 100 53 53 43 43 46 46 50 50	23 27-5 27-5 7-7 7-7 7-7	49° 54° 54° 30° 30° 30° 30° 30° 30° 30° 30° 30° 30	60 62 62 66 66 66 68 7	48 48 48 30 30 30 30 30 30 30 30 30 30	*********	98 151 151 21 31 31 31 31 31	61.61.61.61.61.61.61.61.61.61.61.61.61.6	6 41		150 153 150 83 83 83 83 83 83 83	117 129 1 60 68 68 118 1 68 118 1 68 118 1	83 83 83 1464 83 1465 83 1468	514 564 514 100 515 100 515 100 514	130 663 130 664 130 663 130	9
	"YR-80" "YR-10" "Y-12" "Y-13" "Y-150-8" "Y-150	6906 8 8006 1 1080 1 1200 1 1300 1 1500 1 1500 1 1800 2 2006 2 2006 2 2006 3 3 3 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	240 240 240 240 240 270 280 280 280 240 240 240 240 240 240 240 240 240 24	9000 1280 1370 1460 1680 1730 1850 1850 2070 2070 440 660 660 660	0 S S S S S S S S S S S S S S S S S S S	FREFER FREFER	Myd Myd Myd Myd Myd Myd Myd Myd Myd Myd	******		6 4 4 4 4 4 4 4 6 6 6	66 90 90 90 106 126 126 127 148 44 48 53	21 25 25 25 26 26 26 26 27 34 11 12 12	48 48 48 48 48 48 48 48 48 40 40 40 40	115 146 146 146 165 185 165 165 224 68 76 81	42 42 42 42 42 42 42 72 30 40 40	* * * * * * * * * * * * * * * * * * *	83 14 14 15 17 17 17 17 17 15 20 41 43 43	7 7 8 8 8 8 10 10 3 4 3	6 6 6 6 6 6 6 7 17	70 110 110 110 110 110 110 110 112 176 48 48 48	106 170 170 170 170 170 170 170 172 266 104 111	106 167 167 170 170 170 170 172 176 748, 748,	194%	60	144 240 240 240 240 240 240 240 240 240 168 180 180	18

OR PLATFORM TRUCKS-continued

		RADIUS 'x48' Pal		ENGINE OR M	ROTOR	BAT	TERY	TRAN	ISMIS	SION			With Car	EEDS meity L	oad		TIRE	SIZES	Te	OWING	
9			Bui						Speeds	Speeds		7	ruck							Pull	
Outside Tailswing	Inside	Intersecting Aisle Width	Minimum Aisle for Right Angle Stacking	feliake and Muslei	Morsepower	Normal Voltage	Ampere Hours	Conventional or Automatic	No. of Forward Sp	No. of Reverse Sp	Clutch Type	Forward mph	Reverse (mph)	Moisting fpm	Lowering fpm	Dead Man Brake	Orive Wheels	Steering Wheels	Prevision for	Max. Drawbar P.	
74 74 81 52 81 52 74 81 52 81 52 810	6 6 6 2 2 1 2 1 2 1 2 1 2 1 2 1 2 1 3 1 3 1 3	66 - 73 - 73 - 66 - 73 - 73 - 73 - 73 -	1351-1 1451-1	Own 1885 Own 2486 Own 2486 Own 1885 Own 1886 Own 2486 Own 2486 Own 1653L Own 1653L Her 50 1XA Her 50 1XL	5 d 3 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8	4 4 4 4 4 4 4 4 4 4 4 8 8 8 8 8 8 8	400 450 560 400 450 550 6 100 115	Conv Conv Conv	555555552222	55555555222	Fe Fe Fe	4.9 4.2 4.9 4.7 4.9 4.2 4.7 7.0 7.0 7.0 7.0 5.9 5.9	4.9 4.2 4.9 4.7 4.9 4.7 7.0 7.0 7.0 7.6 5.6 5.5	30 28 23 17 39 20 17 38 38 45 45 42 42	Var Var Var Var Var Var Var Var Var Var	****	18 x 7 18 x 7 22 x 8 22 x 8 18 x 7 18 x 7 22 x 8 22 x 8 18 1 4 x 5 16 1 4 x 5 16 1 4 x 5 7 00 12 7 00 12 18 x 6	14x45- 14x45- 161xx5 161xx5 14x45- 14x45- 161x5 12x35- 12x35- 12x35- 12x35- 6.00 7 6.00 9 161x46	N N N N N N N N N N N N N N N N N N N		
		294 294 294	120 120 120	Her Her JXD Her WXLC3 Her Her DJXH Her DWXD	9714			Aut Aut Aut Aut Aut	2 3 2 3	1 3		13.0 25.0 10.0 25.0 25.0	13.0 30.0 20.0 30.0 30.0	21 175 ₂ 21 175 ₂			7.50/17 11.00/15 12.00/24 11.00/15 11.00/15	7.50/17 11,00/15 12.00/24 11,00/15 11.00/15			
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OR PLATFORM TRUCKS-continued

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POWERED HIGH-LIFT FORK

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	Hyster (Cont.)	**YC-40 **HC-50 **YT-10 **XA-60 **RT-100 **RC-160 **RC-160 **SC-180 **TC-200	4000 5000 4000 6000 8000 10000 16000 16000	24 24 15 24 24 24 24 24 24 24	6305 7840 5900 10630 11660 13600 19250 19730 20900 23403	5 5 5 5 5 5 5 5 5 5		Hyd Hyd Hyd Hyd Hyd Hyd Hyd Hyd Hyd Hyd	*****	10 10 10 11 12 10 10 10	6 1	50 51 56 65 76 86 00 00	12 12 16 21 21 23 25 25 25 25	24 15 24 24 24 24 24 24 24	78% 83 86 106% 117% 148 153% 157%	30 30 30 42 42 42 42 42 42 42	60 54 84 84 108 108 108 108	51-2 51-2 6 6 8 12 12 12 13	25/2 3 33/5 41/2 61/4 71/2 71/2 71/2	30 8 10 5 5 0 0 0	66 64	10032 9332 101 11334 115 100 192 192 192 202	1061/2 119 96 971/2 98 144 146 146 146 156	166 % 167 168 193 % 195 334 236 336 336 336 346	84 84 72 72 72 72 96 98 98 98	144 144 168 168 268 268 289 288 288 288	166 ¹ % 166 168 193 ³ 6 195 344 ¹ 2 336 336 336 346
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1 2 3 4 5 6 7 8 9 0 1 1 2 1 3 1 4 1 5 1 6 1 7 1 8 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		"A-230" "A-344" "A-340" "A-148" "A-630" "A-184" "A-730" "A-100" A-100" A-10" A-100" A-100" A-100" A-100" A-100" A-100" A-100" A-100"	\$ 2000 \$ 2500 \$ 4000 \$ 4000 \$ 6000 \$ 60000 \$ 60000 \$ 60000 \$ 60000 \$ 60000 \$ 6000 \$ 6000 \$ 6000 \$ 60	0 2: 0 2: 0 2: 0 2: 0 2: 0 2: 0 0 0	\$ 380 4 410 4 435 5 6 6 6 700 0 730 4 830 4 830 270 280 240 250 380 437 450	0 S S O S O S O S S O S O S S O S O S S O S O S S O S O S S O S O S S O	Fk Fk Fk Fk Fk Fk Fk Fk Fk Fk Fk Fk Fk F	Hyd Hyd Hyd Hyd Hyd Hyd	A A A A A A A A A A A A A A A A A A A	10 10 10 10 15 10 15 10 10	3 3 3 4 5 4 5 4 4 4	333 40 44 48 48 54 54 54 60	13° 13° 15° 16° 18 17' 18' 17'	24° 30° 30° 24 30°	62 2 68 80 80 80 80 80 80 80 80 80 80 80 80 80		60 60 60 60 60 60 60 60	4 4 5 6 6 6 6 6 6 6 6 6	2	So So	\$60 \$60 \$60 \$60 \$60 \$60 \$60 \$60 \$60 \$60	\$6 \$6 \$6 \$6 \$6 \$6 \$6 \$6 \$6 \$6 \$6 \$6 \$6 \$	Sp Sp Sp Sp Sp Sp Sp Sp	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	So S	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$
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76	Ottawa	L-52	io 500	10 2	79 74 100 74 104	55 1	S FI	HC	Y	10	5 5	74	33 33	24 24	1441	3 3	10 7	2 15	14 13	8 8 8		4 114 4 114 4 114	125	185	90		185
79 79		**TL-7	T 20	00 :	24 110	40 1	S FI	HC		N N	9 8	74 51-	* N	24			30 4	14	33-2 13 2 2 2 2 2 2 2 2	46 52	15 B	13 N 13 N 13 N	130 118	N N	127 119 62	N N	15 14

OR PLATFORM TRUCKS-continued

TURE	ING R	ADIUS (In.	ENGINE OR MO	TOR	BATT	TERY	TRANS	MISS	ION		W	SPEI ith Capa		id		TIRE	SIZES	TOW	DMIN
Outside Tailswing		ecting Width	Angle Stacking	Make and Model	repower	rmal Voltage	Ampere Heurs	eventional or dematic	6. of Forward Speeds	5, of Reverse Speeds	Clutch Type	Forward (mph)	www (righ)	Heisting fpm	Lowering fpm	Dead Man Brake	Drive Wheels	Steering Wheels	Provision for—	Max. Drawbar Pull
75 79 79 114 29 80 77 77 77 78	73 x 10 10 36 32 43 32 71 48 48 48	65 70 72 86 99 131 131 131 132 132	135 135 148 183 198 259 250 250 252 252	Wau FC-260A Wau FC-260A Wia VF-4 Her JX4C3 Int GRD Her JXE3 Her JXE3 Her JXE3	35 35 25 60 68 82 91 91 91	Nor	An	CA CA Conv Conv Conv Conv Conv Conv Conv	2 2 2 2 4 4 4 4 4 4 4	2 2 2 2 4 4 4 4 4 4 4	Fr Fr Fr Fr Fr Fr	9.5 9.5 7.2 12.5 10.9 22.6 23.5 23.5 23.5 23.5	9.0 9.0 8.0 10.5 22.6 23.0 23.0 23.0 23.0	40 45 45 35 35 39 40 40 36 ¹ 6	40 45 45 36 35 39 40 40 36 ³ 4	NENEZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZ	18x7x121 18x8x123 7.00 12 7.50 15 8.25 15 7.50 15 8.25 20 8.25 20 8.25 20 8.25 20 8.25 20 8.25 20	14x41-x8 15-5x10 6.00 9 7.00 12 7.50 15 8.25 20 8.25 20 8.25 20 8.25 20	A A A A A A A A A A A A A A A A A A A	2110 2120 1480 2100 2600 8420 7490 7485 7475 7475
61 75	6	57 64		Wis AKN Wis AEN	6 8			Conv	1		Fr Fr	4.5 6.0	4.5 6.0	30 30	30 30	N N	161,x4 161,x4	13x31/2 16x5	Opt	450
59 61 61 66 65 49 49 49 49	6612 6612 6712 6714 6714 5214 5214	65 65 65 66 70 70 65 66 67 61	11114 11114 11332 11434 120 120 9532 10132 8634	General Electric General Electric General Electric General Electric General Electric General Electric General Electric General Electric General Electric Auto-Lite		30 36 30 30 32 32 12 12 12	22 23 24 25 26 26 23 23 23 28 23		4 4 4 2 2 2 2 2	4 4 4 4 4 2 2 2 2		5.0 5.0 5.0 5.0 5.0 4.0 4.0 4.0 3.2	5.0 5.0 5.0 5.0 5.0 4.0 4.0 4.0 3.2	46 50 40 27 27 26 16 15	45 45 45 45 45 45 25 25 25	******	16 4 x 5 16 4 x 5 16 4 x 6 16 4 x 6 16 4 x 7 10 x 6 10 x 6	10x6 10x6 10x6 9x5 9x5 9x6 9x6 9x6 9x6 9x6 9x6	2224444	1600 1600 1600 1600 1600
401/2 501/2 661/2 621/2 741/2 68 69 66 66 65 63	52 4 52 4 52 4 52 3 50 50 50 50 49 49	691/2 731/2 76 85 61 61 61	963 k 1023 k 1088 k 121 k 69 69 69 69 65 63 63	Auto-Lite Auto-Lite Auto-Lite Auto-Lite General Electric		12 12 12 12 12 12 12 12 12 12 12	23 23 23 23 26 26 26 26 26 28 23 23 23 23		2 2 2 3 3 3 2 2 2 2	2 2 2 3 3 3 2 2 2 2		3.1 3.0 2.9 2.9 3.8 3.8 3.8 3.8 2.9 2.9	3.1 3.0 2.0 2.0 3.8 3.8 3.8 3.8 2.9 2.9 2.9	10 9 111-2 10 26 26 26 26 26 9	25 25 25 25 25 25 25 25 25 30 30	******	10 1/2 x 6 4 4 10 x 6 4 4 10 x 6 4 6 10 1/2 x 6 4 4	9x6** 9x6** 9x6** 9x6** 9x6** 4x3** 4x3** 31,x5** 0x5** 4x3** 31,45** 6x5**	N N N N N N	
63	49	643 g*	9334	General Electric			27		2 2	2 2		2.0	2.0	15			10x3	31 (x25)		
		62* 62* 64 58 56 56	83 ¹ . • 83 ¹ . • 92 96 87 87	Baldor 183-D Baldor 183-D Baldor 182-D Baldor 182-D Baldor 182-D Baldor 182-D Baldor 183-D Baldor 182-D Baldor 182-D Baldor 182-D Baldor 182-D Baldor 183-D	1 1 2 2 3 3 3 1 2 3 3 3 1	12 12 12 12 12 12 12 12 12 12 12 12	28 28 350 350 350 350 480 480 480 480 480		22222222222222	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2		2.0 2.0 2.0 2.0 2.0 2.0 2.0 2.0 2.0	2.0 2.0 2.0 2.0 2.0 2.0 2.0 2.0 2.0 2.0	15 15 12 15 15 15 15 15 13 9 15	12 15 16 16 16 18 18 15 15 15	Opt	6x217 6x217 10x317 10x317 10x317 10x317 10x317 10x317 10x317 10x317 10x317 10x317	1 , x21-2	N N N N N N	
95	9	91		Balder 183-D Chry	1				3	1	Fr	10.0	10.0				22x7x16	155gx6x10	Y	500
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60 66 ½ 70 79 85 84 91 84 90	9 10	575-596270727375	149 155	Own		31 31 36 4 38 36 36 36 31 31 31 31 36 36 36 36	32 460 450 33 13 13 15 34 34 34 34 33 33 33 33	Conv Conv	3 3 3 4 4 4 4 4 4 4	3 3 3 4 4 4 4 4 4 4		8.1 4.9 5.6 4.8 5.3 4.5 5.3 4.3 4.3 4.5 4.5 4.5 4.5 4.5 5.4 5.4 5.5 6.5 6.3 6.3 6.5 6.5 6.5 6.5 6.5 6.5 6.5 6.5 6.5 6.5		26 28 28 27 22 22 22 22 22 16 16 16 13 13 11	42 42 40 35 48 35 45 45	***********	17% ± 16 17% ± 16 10 x 7 21 x 7 22 x 7 22 x 8 22 x 8 22 x 9 16 x 4 16 x 4 16 x 4 20 x 4 20 x 4 20 x 5 20 x 6 20 x 6	101-x5 103-x5 103-x5 151-x6 151-x6 151-x6 151-x7 161-x7 161-x7 161-x7 161-x5 101-x5 101-x5 101-x5 101-x6	***************************************	
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190 190	103	114	234 234	Int U-169 Int U-169	49			Conv	6 6	6 6	Fr Fr	10.0 10.0 10.0	10.0	38 38 32	FV FV	N N N	14.00 24 14.00 24 14.00 24	6.50.20 6.50.20 6.50.20	Opt Opt Opt	6000 6000
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POWERED HIGH-LIFT FORK

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	AND MODEL		Center (In.	Neight (R	Sita	2	Press	198	B (Des	(Deg.)	10. se	orks to	Center (In	2	F	ork III		der- rance			apsed		ast inded	Lif	ting	8 Carriage
TOTAL MAN		Lead (B)	Load Ce	Service W. Exchuding	Operator	LITT Fork	Lifting P	Telescop	Rearward	Forward	Wheelbase	Face of Forks Centerline of	Load Cer	Less Forks	Minimur	Maximus	At Truck Center	At Mast	Free Lift	Minimur	Maximur	Minimur	Maximus	Minimur	Maximur	Overall Including
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	Revolvater 1162,22 **62,23 1162,12	2500 3000 4000	24 24 24	1650 Var 1700	**	Fk Fk Ptf	HC HC	A A	10	2	Var Var Var	5		38 Var 36	36	42 42 60		356		68 68 68	83 63 83	104 104 104	134 134 134	49 49 49	115 115 115	
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	Towmoter **350 **350 **350 **360 **360 **400 **400 **400 **500-# **500-# **1.T-60 **1.T-60 **1.T-60 **1.T-60 **1.T-60 **1.T-60 **1.T-60 **1.T-60 **1.T-60	1500 2000 3000 4000 4000 2000 5000 4000 5000 6000 5000 6000 7000 10000 1 8000	15 15 24 15 24 24 24 24 24 24 24 24 24 24 24 24 24	30964 34054 41304 48354 55004 62104 48104 72354 68984 74054 80254 68964 75304 81154 84204 120804 163064	Se S	Fk Fk Fk Fk Fk Fk Fk Fk Fk Fk	Hyd Hyd Hyd Hyd Hyd Hyd Hyd Hyd Hyd Hyd	***********	10 10 10 10 10 10 10 10 10 10 10 10 10	3 3 5 5 5 5 8 8 8 5 6 5 8 8 8 5	35 35 39 42 46 40 50 60 60 60 50 56	111 2 111 2 12 2 12 2 12 2 15 2 15 2 20 4 20 4 15 4 16 16 8 20	20† 24† 24† 24†	60 4 60 4 61 4 71 4 74 4 78 4 74 88 5 106 5 106 5 80 94 101 111 5 134	301 301 301 301 361 361 361 421 421 421 421 421 421		5 5 5 7 7 7 7 12 12 12 12 12 12 12 12 12 12 12 12 12	214 214 214 214 414 9 9	13° 13° 2014° 2014°	65+ 65+ 65+ 65+ 65+ 65+ 67+ 69+ 69+ 65+ 67+ 71+	83+ 83+ 101+ 101+ 101+ 83+ 101+ 85+ 87+ 87+ 104+ 104+ 106+ 86+ 96+	891 891 891 891 891 911 891 1045 1045 1045 1045 1045 1045 1045 1175 1045 1175	137† 137† 137† 161† 161† 161† 161† 161† 140-2† 140-2† 140-2† 140-2† 171-4† 178-2† 136-2† 1478-6†	741 741 741 741 741 741 741 731 21 731 21 731 21 731 21 741 21 741 21 761 21	1221 1221 1461 1461 1461 12134 10932 10932 10932 14632 14632 14632 14634 1071 10634	140 4 140 4 164 164 164 164 164 164 164 164 164 164
	Transifier . 100 200 286 300 889 4280 W 300 W 485 6 900 900 900 W 485 6 900 W	1000 2000 2000 3000 2000 2000 3000 4000 8000	15 15 24 16 15 24 15 24 24		5 5 5 5 5 5 5 5 5	Fk Fk Fk Fk Fk Fk Fk	Hyd Hyd Hyd Hyd Hyd Hyd Hyd Hyd Hyd	*******	10 10 10 10 10 10 10 14 14	4 4 4 4 4 4 4	44 44 44 44 44 44 54	14 14 14 15 14 14 15 1855 1855	16 18 24 16 15 24 15 24 24 24	70 70 74 74 70 70 70 74 95	30 30 30 30 30 30 30 30 30	48 48 48 48 48 48 54	4 4 4 4 4 4 5 5	4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	85/2 8 10 8 8 10 72° 72°	54 54 56 54 54 54 56 83	78 78 78 82 78 78 82 95	80 80 84 80 80 84 107	128 120 120 132 128 128 120 132 167 187	60 60 60 80 Sp Sp Sp Sp 84 84	180 180 180 180 Sp Sp Sp 144 144	128 128 128 132 128 128 128 132 144 144
	Truck-Man **W40 (Knickerbecker) **Y40	5000 5000	24 24	6560 6660	9.5	Fk Fk	Hyd Hyd	A	10 7	3 5	48 625%	15 1936	30°	7634 99	36† 36†		814 1236	4	45° 45°	66 66	90	104 104	150 150	90 90	120 120	150° 150°
	Vale & Tewne "KG81AT-J10 "KG81T-J10 "KG81T-J10 "KG81T-J10 "KG81T-J10 "KG81T-J10 "KG81T-J16 "KG81T-J16 "KG81T-J16 "KG81T-J16 "KG81T-J16 "KG81T-J16 "KG81T-J10	1000 1000 1000 1000 1000 1500 3000 3000	24 24 24 24 24 24 24 24 24 24 24 24 24 2	3066 3136 3700 3770 6550 6550 7150 7150 7525 7525 7625 7950 8750 8750 8750 8750 8750 8750 8750 87	555555555555555555555555555555555555555	Fix	Myd Myd Myd Myd Myd Myd Myd Myd Myd Myd	********	10 10 10 10 10 10 10 11 11 11 11 11 11 1	6122	38 1-2 38 1-2 38 1-2 38 1-2 38 1-2 38 1-2 47 47 47 47 47 47 47 47 47 47 50 50 68 68 68 58	111441111111111111111111111111111111111	24° 24° 24° 24° 24° 24°	62 62 62 62 7714 8012 8012 103 103 6314 8614	38+ 38+ 38+ 38+ 38+ 38+ 38+ 38+ 38+ 38+		5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	212222222244422274443	1214 47 69 1314 47 69 17 64 17 64 17 64 17 64 17	80 72 60 72 80 72 66 68 68 68 68 68 68 70 70 68	68 90 68 90 68 90 90 90 90 90 90 90 90 90 90 90 90 90	108 2 126 2 105 2 106 2 106 2 106 3 126 4 117 117 119 119 117 117 117 117 119 119 117 119 119 117 119 119 117 119 119 117 119 119 117 119 119 117 117 119 119 117 117 119 117 117 117 117 119 117	121 1/2 1/2 1/2 1/2 1/2 1/2 1/2 1/2 1/2	92 104 92 110 92 110 100 100 100 100 100 100 100 100 10	108 148 108 148 108 148 148 144 144 144 144 144 144 144 14	129 167 129 167 129 167 178 178 178 178 178 178 178 178 178 17
	**KQ81A7-70 **KQ851AT-70 **KQ851AT-70 **KQ61AT-80 **KQ61AT-80 **KS1AT-10 **K\$1AT-10 **K\$1AT-10 **K\$1AT-16 **K\$1T-16 **K\$1T-16 **K\$1AT-15 **K\$1AT-15 **K\$1AT-15 **K\$1AT-15 **K\$1AT-15 **K\$1AT-15 **K\$1AT-15 **K\$1AT-15 **K\$1AT-15 **K\$1AT-20 **K\$1AT-20 **K\$1AT-20 **K\$1AT-30 **K\$1AT-30	7000 7000 7000 8000 8000 1000 1000 1000	24 24 24 24 24 24 24 24 24 24 24 24 24 2	10000 10200 11000 13300 2010 2060 2140 2350 2120 2120 2450 3040 2510 3650	5555555555555555555555555	Fk Fk Fk Fk Fk Fk Fk Fk Fk Fk Fk Fk Fk F	Hyd Hyd Hyd Hyd Hyd Hyd Hyd Hyd Hyd Hyd	AAA	115-2 111-2 111-2 110-10 100-10 100-10 100-10 100-10 100-10 100-10	5	50 62 68 55 68 62 36 ³ 6 36 ³ 6 36 ³ 6 41 ¹ 4 36 ³ 6 41 ¹ 4 41 ¹ 4 45 ³ 4	154 16 21 17 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	24° 24° 24° 24° 24° 24° 24° 24° 24° 24°	5714 5714 5714 62 - 5714 62 - 5912 62 - 5912 62 -	36+ 36+ 36+ 36+ 36+ 36+ 36+ 36+ 36+ 36+		5144661466146614661466146614661466146614	3 3 4 3 3 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	22 22 26 11 17 47 69 11 17 47 69 11 17 47 69 21	68 68 70 68 70 83 60 72 60 72 60 72 60 72 60 72 60 72 60 72 60	90 90 92 90 92 90 68 90 68 90 68 90 68 90 68 90 68	111 111 113 136 136 126 126 126 126 126 126 126 126 126 12	162 by 162 by	88 88 88 88 110 92 110 92 110 92 110 92 110 100 100	132 132 132 132 132 124 198 148 108 146 108 146 108 146 108 146 108	178 178 166 178 166 161 129 167 129 167 129 167 129 167 129 167 129 167

OR PLATFORM TRUCKS-continued

TURN	ING RA	DIUS (I	n.)	ENGINE O	R MOT	OR	BATT	ERY	TRANS	MISS	ON		Wil	SPEE h Capa		ad		TIRE	SIZES	TOW	ING	
(Tallewing)		Simp	num Aisle for Angle Stacking	Make and Model		Jane .	J Voltage	* Hours	restional or matic	of Forward Speeds	Reverse Speeds	A Type	Tru (with) pur	se (mph)	(wd) full	ring (fpm)	Man Brake	Drive Wheels	Steering Wheels	caian far-	L. Drawbar Poli	-
Ontside	Inside	Ande Width	Minimum Right Angl			Horse	Normal	Ampere	Conve	No. 10	No. of	Clutch	Forms	Rever	Holeth	Love	Dead	10×5	1015	E N	Max	a line
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		Var Var	Var (48)	Auto-Lite Auto-Lite Auto-Lite			12 12 12						2.5 2.5 2.5	2.5 2.5 2.5	10 10 10	10 10 10	A A	12x3\2 12x3\2 12x3\2				
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58 58 68 71 75 72 81 87 125 125 136 90 96 104	5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	55 58 61 63 65 69 73 87 87 88 71 88 71 89 89 89 89 89 89 80 80 80 80 80 80 80 80 80 80 80 80 80	1001-2 1001-2 112 1201-2 1231-2 1271-2 1331-3 1451-2 1851-1 1851-1 1851-1 1851-1 1851-1 1851-1 1851-1 1851-1 1851-1 1851-1	(35) Cont (50) Cont (50) Cont (50) Cont (50) Cont (60) Cont (47) Cont (50) Cont (47) Cont (51) Cont (51) Cont (50)	N-82 N-62 N-62 Y-112 F-140 F-140 F-200 F-2	54	6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	115 115 115 115 115 115 115 115 115 136 136 136 136 136	Conv Conv Conv Conv Conv Conv Conv Conv	2222222222222222222	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	Fr Fr Fr Fr Fr Fr Fr Fr Fr Fr Fr	7.0 7.0 8.0 8.0 9.0 10.0 11.0 11.0 9.0 9.0 9.0	12.0 12.0 10.0 11.0	35 35 36 37 37 37 37 37 45 45 46 40 40 40 34 26		N N N N N N N N N N N N N N N N N N N	8.26 15 8.25 15 8.25 15 22x7 22x8 22x8 22x8	13x3\forall 2 13x3\forall 2 13x3\forall 2 16\forall x6 16\forall x6 16\forall x6 6.50/10 6.50/10 6.50/10 77\forall x6 18x7 18x7 18x7 18x7	************		
61 61 64 64 64 81 64 84 85	73-2	104 66 66 70 70 66 70 75	206 118 118 122 122 118 122 122 145	Aerojet Aerojet Aerojet Wau Wau Wau Will Will	C134 C134 ICK	26 26 26 26 18 18 18 18			Conv Conv Conv Conv Conv Conv Conv Conv	1 1 1 1 1 1 1 2 2	1 1 1 1 1 1 1 2 2	Fr Fr Fr Fr Fr Fr Fr	10.0 10.0 10.0 10.0 8.0 8.0 12.0	10.0 10.0 10.0 8.0 8.0 12.0	46 45 45 45 45 55	4	5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	6.00/9	6.00/9 6.00/9 6.00/9 6.00/9 6.00/9 6.00/9 6.00/9 6.00/9	Opt Opt Opt Opt Opt Opt Opt Opt	500 500 500 500 1000 1000 1000 2900 2900	
85 72 116*	734	75 731 82	148 1423 158		F-146	40	6	85 85		2 4	1	Fr Fr	8.0					N 18x12x8 N 7.50/18	151-5x10x6 6.00/9	Pi Pi	1400	
58 58 58 60 60 60 80 73 73 75 75 75 75 76 79 83 83 83	555566666667777778877777	64 64 64 64 64 64 71 72 72 72 82 82 82 82 82 82 82 82 82 82 83 73 76 76 76 76 81	118 118 118 120 120 120 120 137 137 140 140 140 142 142 147 147 182	Int (50) Chry (50) Chry (51)	6A-21 6A-21 6A-21 6A-21 6A-21 6A-21 6A-2	1 18 18 1 18 1 18 1 18 1 18 1 18 1 18			CFF		2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	Fr F	7.7.7.7.7.7.7.7.8.8.8.8.8.8.12.12.12.18.18.18.18.18.18.18.18.18.18.18.18.18.	5 7.55 7.55 7.55 7.55 7.55 8.65 8.55 8.55 8.55 8.55 8.55 8.55 8	5 405 5 455 405 5 465 6	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	75 75 75 75 76 775 775 775 775 775 775 7	16 i ann 11 16 i ann i ann i 16 i	13x3\n8 13x3\n8 13x3\n8 13x4\n8 13x4\n8 13x4\n8	*******	1822 1822 1822 1812 1811 1811 1811 4200 419 284 284 418 416 416 282 282 282 282	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2
89 85 89 116 91 116 103 58 58 58 62 58 62 58 62 75	9 12 73 9 75 12	78 84 92 90 90 96 94 96 94 94 94 94 94 94 94	163 164 186 185 186 186 187 117 117 117 117 117 117 117 117 117	Chry (51 Chr	6A-2 6A-2 6A-2 6A-2 6A-2 6A-2	15 65 15 65 15 65 15 65 15 65		(i) 46 (i) 46 (i	CFA CFA CFA CFA CFA CFA CFA CFA CFA CFA		222222244444444444444444444444444444444	2 2 2 2 2 2 4 4 4 4 4 4 4 4 4 4 4 4 4 4	1	5 8 8 5 12 5 8 8 0 6 6 0 6 0 6 6 0 6 6 0 6 6 0 6 6 0 6 6 0 6 6 0 6 6 0 6 6 0 6 6 0 6 6 0	5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	13 13 10 10 10 10 10 10 10 10 10 10 10 10 10	50 50 80 50 60 75 75 75 75 75 75 75 75 75 75 76 76 76 76 76 76 76 76 76 76 76 76 76	21x8x16 22x12x11 7.50.18 22x8x16 7.50.18 22x8x16 7.50.18 7.50.	7.00 t0 104 x7x1 7.00 t0 104 x7x1 114 12x3 434 114 12x3 434 114 12x3 434 114 12x3 434 114 12x4 434	NAME OF THE PARTY		65 10 50 95

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POWERED HIGH-LIFT FORK

Valle & Towns — Continued KS1F3013X 3000 22 3730 S FR Hyd V 10 3 451 131, 24* 701, 38 5 21, 66 66 80 01 17 161 100 144 1 KS1F3013X 3000 21 9880 3 FR Hyd V 10 3 451, 131, 24* 701, 38 5 21, 66 68 80 177 161 100 144 1 KS1F3013X 3000 21 9880 3 FR Hyd V 10 3 451, 131, 24* 701, 38 5 21, 66 68 80 177 161 100 144 1 KS1F3015X 3000 21 9880 3 FR Hyd V 10 3 451, 131, 24* 701, 38 5 21, 66 68 80 177 161 100 144 1 KS1F3015X 3000 21 9880 3 FR Hyd V 115, 61, 44 151, 14* 701, 38 151, 15* 701, 38 15 21, 15* 701, 38 15* 70		ME	INI	,	Walks				MAS								0	VER	ALL D	I IAI E'M	SIUN					
MODEL Company Company				4	tands	form			T	ilt					Lengti	fu .						Meigh	ť			
Valle & Towns - Continued: KSTT-33X 2000 24 3730 5 Fk Hyd V 10 3 454 334 247 704 369 5 7 7 7 7 7 7 7 7 7	AND			- En		a.	2		Deg.	60.	In.	25	in.		F	ark								Le	fting	
Main	MODEL		Load Cente		ator	Fork	Lifting Pew	Telescopic		orward		ace	Centr	Less Forks	Minimum	Maximum	At Truck	At Mast	Free Lift	Minimum	100	Minimum	Maximum	C	Maximum	Overall
**K51-000 60000 48	K51T-30X K51AT4016X K51AT4016X K51AT4016X K51T4016X K51T4016X K51T4016X K51T4016X K51T4016X **K51AT4016X **K51AT4016X **K51AT4016X **K51AT4010X **K51AT4010X **K51AT4010X **K51AT4010X **K51AT4010X **K51AT4010X **K51AT4010X **K51AT4010X **K51AT4010X **K51AT401X **K51AT401	2000 4000 4000 4000 4000 4000 5000 6000 7000 8000 10000 6000 7000 8000 10000 12000 12000 12000 14000 12000 14000 12000 16000 12000 16000 1	24 15 15 15 15 24 24 24 24 24 24 24 24 24 36 36 36 36 36 36 36 36 36 36 36 36 36	4680 3860 4870 3860 4870 5480 5750 5750 6250 6860 6970	SSSSSSSSSSSSSSSSSSSSSSSSSSSSSSSSSSSSSS	FFFFFFFFFFFFFFFFFFFFFFFFFFFFFFFFFFFFFF	Hyd Hyd Hyd Hyd Ch Ch Ch Ch Ch Hyd Hyd Hyd Hyd Hyd Ch Ch Ch Ch Ch Hyd Hyd Hyd Ch Ch Ch Ch Ch Hyd Hyd	WINNING TALLACTURES AND THE STATE OF THE ST	1152 10 1152 10 1152 1152 1152 1152 1152	6 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	44 45 44 44 48 48 48 61 51 50 52 52 52 60 67 75 75 75 75 86 86 106 106 106	15 13 15 15 15 15 16 17 14 16 17 17 14 18 18 18 18 18 18 18 18 18 18 18 18 18	2 24* 115* 115* 115* 115* 115* 115* 115* 124* 124* 124* 124* 124* 124* 124* 124	73	36 36 36 36 36 36 36 36 36 36 36 36 42 48 48 48 48 48		555555555555555555555555555555555555555	273 272 272 272 272 272 272 272 272 272	64 217 69 64 17 22 22 22 22 63 63 62 63 64 17 22 22 22 63 63 64 17 64 64 17 64 64 17 64 64 64 64 64 64 64 64 64 64 64 64 64	68 68 68 68 68 68 68 68 68 68 68 68 68 6	90 90 90 90 90 90 90 90 90 90 90 90 90 9	117 117 117 117 117 117 117 117 117 117	161 161 161 161 161 161 161 161 161 161	100 100 100 100 100 100 100 100 100 100	144 144 144 144 144 144 144 144 132 132 124 119	
M16HF 1500 15 2081 W Fk Hyd N N N 28% 64 10 48 24 24 25 3 544 68 83 46 60 46	**K51-500 **K51-600 **K51-600 +*K751-600 +*K751-600 +*K751-600 +*K751-600 +*K751-60 +*	50000 60000 80000 4000 4000 6000 10000 12000 16000 20000 30000 40000	48 48 24 24 24 24 24 36 36 36 36 36 SA	3800 4735 4850 6380 7600 8100	St St St St St St St St St St St St	Fk Fk Ptf Ptf Ptf Ptf Ptf Ptf Ptf Ptf Ptf	Hyd Hyd Ch Ch Ch Ch Ch Ch Ch	22244422	*************************************	******	110 110 110 (36 61 64 64 (37 (38) (39) (40) 108 1171 ₂	29 29 29	48 ⁴ 48 ⁴ 30 ⁴	169 173 173	24+		12 12 12 21 3 4 3 4 3 3	12 12 12 21 3 3 4 4 3 3 4	61 61 61 61 51 62 67 57 63 56 72 75 75	(48) (48) (148) (68) (68) (68) (83)	83 83 83 83		139	61+ 61+ 46- 47- 63+ 56+	113 113† 118†	1 1 1 1
	"M16HF "M18HTF "M18HTF "M20HTF "M20HTF "M20HTF "M28HTF "M30HTF "M30TF (M30STF (M40STF (M40STF (M4HL1) (M4HL1)	1500 1500 2000 2000 2500 2500 3000 3000 3000 4000 4000 4000 2500 3000	15 15 15 24 24 24 24 24 24 24 24 24 24 24 24 24	2081 2780 3155 2805 3180 3180 3480 3430 3805	W W W W W W W W W W W W W W W W W W W	FFFFFFFFFFFFFFFFFFFFFFFFFFFFFFFFFFFFFF	Hyd Hyd Hyd Hyd Hyd Hyd Hyd Hyd Hyd Hyd	N Y N Y N Y N Y N Y N N Y N N N Y N N N Y N N N N Y N N N N Y N N N N Y N N N N Y N N N N Y N N N N N Y N N N N N N Y N	N 10 10 18 18 18 18 18 18 18 N N N N N N N N N	N 2 2 2 2 2 2 2 2 N N N N N N N N N N N	28 ³ 42 42 48 48 48 57 57 49 49 41 41 41 42 43	614 634 634 634 634 714	10° 24° 24° 24° 24° 24° 24° 24° 24° 24° 24	48 1 57 57 5 63 1 63 1 67 1 77 77 34 1 38 38 38	24† 30† 30† 30† 30† 30† 30† 30† 30† 42†		2 2 2 2 2 2 2 1 1 2 1 1 2 1 1 2 1 1 2 1 1 2 1 1 2 1 1 2 1 1 2 1 1 2 1 1 1 2 1	3 3 3 3 3 3 3 3 2 2 2 2 2 2 1	54 60 54 60 54 57 54 19 54 61 66 27	68 68 68 68 68 68 68 68 68 68 68 66 68 66 68	83 83 83 83 83 83 83 83 83 83 83 83	68 1121, 68 1121, 68 1061,	83 1421 83 1421 83 1383 143	46 90 46 90 43 49 93 48 91 50 54 51 93	60 60 120 60 120 56 130 64 123 63 21 66 123	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1

OR PLATFORM TRUCKS-continued

TURI	NING R	ADIUS 48" Palk	In.	ENGINE OR MO	TOR	BAT	TERY	TRAN	SMISS	SION		w	SPE ith Cap	EDS acity L	oad		TIRE	SIZES	то	WING
Outside Tailswing	Inside	Intersection Aisle Width	Minimum Aisle for Right Angle Stacking	Make and Model	Morsepower	Normal Voltage	Ampere Mours	Conventional or Automatic	No. of Forward Speeds	No. of Reverse Speeds	Clutch Type	Forward mph	Reverse mph you	Hoisting fam	Lewering fpm	Dead Man Brake	Drive Wheels	Steering Wheels	Prevision for	Max. Drawbar Pull
0505055522466111134674444888994446465579524564771	23 27 26 28 32 33 32 33 32 33 44 44 45 64 64 9	68 72 68 72 72 75 76 77 81 122 77 75 76 77 78 1135 135 167 76 76 76 76 76 76 76 113 61 105 113 61 105 113 61	131 139 131 139 131 139 139 146 146 146 146 146 147 150 147 151 174 175 177 189 122 189 147 147 147 147 147 147 147 147	OGE		4 36 4 36 4 36 36 36 36 38 38 38	500 500 500 500 500 500 500 500 650 650	DR D	医马尔奇氏 医克克奇氏 医克克奇氏 医克克奇氏 医克克奇氏 医克克奇氏 医克克奇氏 医克克奇氏 医克克奇氏征 医克克奇氏征 医克克奇氏征 计记录器 计记录器 计记录器 计记录器 计记录器 计记录器 计记录器 计记录器	医唇唇唇唇唇唇唇唇唇唇唇唇唇唇唇唇唇唇唇唇唇唇唇唇唇唇唇唇唇唇唇唇唇唇唇唇唇		6.5 6.5 6.5 6.5 6.5 6.5 6.5 6.5	6.50.50.50.50.50.50.50.50.50.50.50.50.50.	2444423322221652 1233122210088888888888888888888888888888	488 600 481 600 600 600 600 600 600 600 600 600 60	***************************************	174, 168 124, 21 186 15 174, 168 124, 21 186 15 174, 168 124, 21 186 15 21 186 15 21 186 15 21 186 15 21 187 15 21 188 15 21 187 15 21 188 15 22 11 21 16 22 11 21 16 22 11 21 16 22 11 21 16 22 11 21 16 22 11 21 16 22 11 21 16 22 11 21 16 22 11 21 16 22 11 21 16 22 11 21 16 22 11 21 16 22 11 21 16 22 11 21 16 22 11 21 16 22 11 21 21 21 21 21 21 21 21 21 21 21 2	16 (x5x11), 14x4) 4x8 16 (x5x11),	N V	
5 4 4 0 0 1 2 7 7 7 7 8 1 2 7		61 63 65 65 66 2 73 71 67 2 75	100 109 109 116 116 119 128 128 128 87 87 92	AL MCP4002		12 12 12 12 12 12 12 12 12 12 12 12 12 1	450 450 450 450 450 450 450 450 450 450	DR D	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	222222222222222222222222222222222222222		2 4 2 4 2 3 2 3 2 2 2 1 2 1 2 3 2 3 2 2 2 2 2 0 2 0 2 0	2 4 2 4 2 3 2 3 2 2 2 2 2 1 2 3 2 3 2 3 2 0 2 0 2 0 2 0	8 9 9 8 8 13 13 15 15 6 8	Reg Reg Reg Reg Reg Reg Reg Reg Reg Reg	*****	10 5 4 5 5 10 4 7 5 10 4 7 5 10 4 7 5 10 4 7 5 10 4 7 5 10 4 7 5 10 4 7 5 10 4 5 10 8	13	***************************************	
7 7 7 9 9 1 9 1 1 1 1 4 6		63 63 63 63 63 57 57 58 58 58 60 61 61 58	74 74 74 74 74 109 109 112 112 112 112 120 120 119 119	AL MCP4002 AL MCP4002 Kim E7423 Kim E7424 Alco H 50 F124 Cant 50 F124 Cant 50 F124 Cant 50 F124 Cant 50 F124 Alco H 50 F124 Alco Alco	25 25 31 32 31 32 31 32 5 5 5 5 5	12 12 12 12 12 12 12 12 12 12 12 52 52 52	450 450 600 600 600 600 600 600 450 450 450	DR DR DR DR DR DR DR CF CF CF CF CF DR DR	22333322222224444	2 2 3 3 3 3 3 3 2 2 2 2 2 2 2 2 4 4 4 4	F 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7	2 0 2 0 3 4 3 4 3 4 7 0 7 0 7 0 7 0 7 0 8 5 5 0 5 0	2 0 2 0 3 4 4 3 4 4 3 4 4 7 0 7 0 0 7 0 0 7 0 0 5 0 0 0 5 0 0 0 5 0 0 5 0	14 14 25 25 25 18 18 18 50 50 50 50 50 50 50 47 47 40 40	Reg Reg Reg Reg Reg 75 75 75 75 75 75 75 75 75	****	10x5 10x5 10x5 10x5 10x5 10x5 10x5 10x5	13x4 5x8 14x4 5x8 14x4 5x8		
4 1 1 1 1 1 6 6		62 62 62 62 62 58	120 120 120 120 120	Atco Atco Atco Atco Atco Atco Atco Atco	5 5 5 5 5 5 5 5	52 52 52 52 52 52 52 52 52 52 12	450 450 450 450 450 450 450 450 450	DR DR DR DR DR DR DR	4 4 4 4 4 2	4 4 4 4 2		5.0 5.0 5.0 5.0 5.0 5.0 5.0 5.0	5.0 5.0 5.0 5.0 5.0 5.0 5.0 5.0	40 40 47 47 47 47 47 49	75 75 75 75 75 75 75 75 75 75	*****	18x7x12' 18x7x12' 18x7x12' 18x7x12' 18x7x12' 18x7x12' 18x7x12' 18x7x12' 18x7x12' 18x7x12'	10 2525 10 2525 1424 28 1424 28 1424 28 1424 25	****	

POWERED HIGH-LIFT FORK

		MA ML	MI		FAR.S				MAST	r							01	/ERA	ILL D	IMEN	SION	S				
		CAPA	CITY	1	OR. W	a.			Til	10		Axle		L	ength							Heigh	t.			
Sec	MAKE		(Ju)	eight (lb.) Baffery	Site, Stan	or Platfor			(Deg.)	9	(In.)	Frent	(Ju)		Fe	ork	Unc	ier-			last apsed		last inded	Lift	ting	Carriage
Line Numbe	MODEL.	Lead (Ib.)	Load Center	Service We Excluding B	Operator	LIR-Fork	Lifting Pow	Telescopic	Rearward (Forward (De	Wheelbass	Face of Fork Centerline of	Lead Center	Less Forks	Minimum	Maximum	At Truck Center	At Mast	Free Lift	Minimum	Maximum	Minimum	Maximum	Minimum	Maximum	Overall Including C
12345678901234567	Yale & Towne Continued	1500 2000 2600 3000 3000 4000 4000 2000 2000 3000 4000 5000 8000	15 15 24 24 24 24 24 15 15 15 24 24 24 24 24 24 24 24 24	3155 3180 3480 3806 2590 2740 6500 8700° 8300° 8900°	SSS	F	Myd Myd Myd Myd Myd Myd Myd Myd Myd Myd		10 18 18 18 10 10 10 4 4 11 15 11 15 11 15 11 15 11 15 11 15 11 11	614 614 614	42 48 51 60 67** 47 47 47 40 47 47 47 47 55 56	63 63 63 63 63 63 63 63 63 63 63 63 63 6	24° 24° 24° 21° 24° 24° 24° 24° 24° 24° 24° 24° 24° 24	572 633 76 451 461 95 95 95 95 95 95 96 801 781 801 801 801 801 801 801 801 801 801 8	30+ 30+ 30+ 42+ 42+ 36+ 36+ 36+ 36+ 36+ 36+ 36+ 36+ 36+ 36	48	21221221221215555223653465546554655465546554655465546554655	2122122121212121212121212121212121212121	18 18 18 18 22 22 55 55 55 19 17 17 17 17 17 17 28 28	68 68 68 68 68 68 83 83 83 83 83 83 83 83 83 83 83 83 83	90 90 90 90 83 83 83 83	124 124 124 124 112 112 112 123 123 178	168 168 168 168 142 142 153 153	100 100 100 100 90 90 89 89 126 126 126 126 130 130 130 130 130 130 130 130 130 130	144 144 144 144 120 120 119 119	168 168 168 168 142 142 153 153

- SYMBOLS & ABBREVIATIONS
 Inciding lattery.
 Bitandard.
 Without load.
 Missimum.
 With 45 load.
 Including platform or forks.
 Automatic transmission available on gasoline or LPG models.
 With 36' x 36' load.
 Minimum.

- For miniaum standard lift.

 Counter balanced.

 Non-counter balanced.

 Non-counter balanced.

 With 60' load.

 Combination steering and drive wheel.

 Counter balancing optional.

 Load wheels.

 Counter balancing optional.

 11 -60 to 72.

 23 -36x12 or 36x16.

 34 -8 to 56.

 4 30 to 36.

 5 24 to 36.

 6 350 to 400.

- (7)—Hercules I XB gasoline engine and Baker 18-2400 electric motor. (8)—Gasoline engine, 34; electric motor, 7-8. (10)—250 to 450. 11:—350 to 500. 12:—400 to 550. 13:—450 to 600. (14)—500 to 650. (15)—600 to 700. (16)—655 to 750. (17)—750 to 800.

- (18) 24 to 32. (19) 32 to 36. (20) 36 to 60. (21) 48 to 72. (22) 250 to 300. (23) 300 to 360. (24) 350 to 420. (25) 375 to 460. (26) 450 to 540. (27) 300 to 455. (28) 130 to 250. (29) 340 to 500. (30) 2 standard; 3 optional. (31) 28 to 30.
- (32) 350 to 450.
 (33) 450 to 550.
 (34) 300 to 350.
 (35) Hercules, Continental or Chrysler.
 (36) 50 and 10.
 (37) 70 and 14.
 (38) 64 and 20.
 (30) 64 \(\frac{1}{2} \) and 20.
 (41) 33 \(\frac{1}{2} \) to 59.
 (42) 30 to 55.
 (43) 64 \(\frac{1}{2} \) to 59.
 (43) 64 \(\frac{1}{2} \) to 59.
 (44) 40 \(\frac{1}{2} \) to 59.
 (45) 64 \(\frac{1}{2} \) to 59.

POWERED NON-LIFT

						ER-					VERALL			PL	ATFO						TIRES	
	MA	KE	(Ba.	(Rbs.)					26							pur	=	Wheels		DRIVE		HEELS
Line Number	Michigan	(D	Rated Capacity (1)	Service Weight ()	Rides or Wilks	Sits ar Stands	Mativa Pawar	Frame Type	Controls & Steeri	Width	Length	Height	Wheelbase	Langth	Width	Height from Ground	No. of Drive Wheels	No. of Steering V	Туре	Size	Туре	Size
1 2 3 4 5 6 7 8	Automatic Baker-Raulang Crescent	FP-20 HN-2 HN-3 EN-2 EN-3 PG-040-01 PDB-4 ROB-6 RSE-10	2000 4000 6000 4000 6000 2000 4000 6000 10000	1935 3730 4700 4000 4255 2600 4800 5600 3900	RRRRRRRRRRRRRRRRRRRRRRRRRRRRRRRRRRRRRRR	St St St St St St St	EM EM EM EM GE EM EM EM	Str Str Str Str Str Str Dr Dr Str	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	40 30 41 46 45 60 42 42 42	100 114 118 106 107 160 118 118	52% 52% 53%	60 65 65 55 53 100 67 67 68	60 % 64 64 84 84 108 60 80	40 38 41 46 45 60 42 42 42	14 ³ 4 12 ³ 4 12 ³ 4 24 22 ⁸ 4 26 12 12 26	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	1 4 4 4 4 4 4 4 4 4	Cu So So So P SC SoC SoC	14x4 22x4 20x6 22x4 20x5 6.00 9 20x4x16 20x4x16 22x6x16	Cu Sa Sa Sa P Sa Sa Sa Sa	14x4 1 10x6 10x6 22x4 1 120x5 6.00 0 10 1 x5x8 1 10 1 x5x8 1 10 1 x5x8 1 10 1 x5x8 1 10 10 10 10 10 10 10 10 10 10 10 10 1
10 11 12 13 14 15 16 17	Elwell-Parker Hyster Kalamazos Kwik-Mis Market Forgo	FM-6 WH-6 IE SE Cargo Truck 2900 \$10 R15 Freight Truck	6000 6000 6000 4000 4000 2900 1 500 2000 6000	2900 2975 2475 2650 1510 1150 880 1100 980*	R R R R R R R	St St St St St St St St	E-G E-G E-G GE GE GE E-G	Str Str Str Str Str Str Str Str	1 1 2 1 1 1 1 1 1 1	42 4 42 4 45 42 42 42 34 38 38	124% 146 1111% 150 103 96 80 94	56 56 58 44 58 48 49 48 48	60 78 60 83 73 59 4 34 43 55	64 86 84 136 ³ 4 60 54 48 54 57	41 40 44 42 42 42 34 34 36	12 % 17 % 25 34 7 18 20 22 13 %	2 2 2 1 2 2 1	4 4 4 2 1 2 2 1 1	Sa Sa Sa Cu P P P	22x6 22x8 20x3 27x3 1614x4 5.00 16 5.00 16 5.00 16	So So So So P P P	10x6 15x6 20x5 27x3 6x6 5.00 16 12x4 5.00 18 10x5
10 20 21 22 23 24 25 26 27 28	Mercury Yale & Towne	A-823 A-1008 A-1014 A-1014 A-1015 K-20-6 FM-20 K-32 K-38	2000 3000 4000 6000 6000 6000 2000 4000 4000	1280° 2800° 2700° 2800° 2800° 2700° 2535 1225 3300 3300	RRRRRRRRRRRRRRRRRRRRRRRRRRRRRRRRRRRRRRR	S St St St St St St St St	EM EM EM EM E-G E-G E-G	Str Str Str Str Dr Dr Str Str Str	1 1 1 1 1 2 2 2	40 33 46 46 41 41 42 40 45 45	111 4 82 5 112 112 120 1 120 1 120 1 106 6 96 176 176	51 56 56 56 56 56 56 56 56 56 56 84 84	63 40 61 61 71 71 61 62 126	5 62 89 89 72 72 72 86 ⁵ 4 98 148 148	40 33 46 46 41 41 42 42 45 45	22 24 27 27 11 11 25 22 12 34	2 2 2 2 2 2 2 2 2 2 2	1 2 2 2 2 2 4 1 4	PC So So So So Cu PC So So	6 16x4 20x4 20x5 20x4 20x5 20x5 18x54 27x31 27x31	PC So So So So Cu PC So So	7 16×4 20×4 20×5 10 ×5 10 ×8 18×5 18×5 27×3 27×3 27×3

OR PLATFORM TRUCKS-concluded

TUR	NING (th 40°)	RADIUS (48" Pall	(In.) ot	ENGINE OR MO	TOR	BAT	TERY	TRAN	SMISS	SION	1	w	SPE ith Cap	EDS acity L	nad		TIRE	SIZES	TO	WING
Outside (Tailswing)		Width	Angle Stacking	Make and Model	304	Voltage	Hours	onventional or utomatic	Forward Speeds	of Reverse Speeds	Type	(mph)	rck (ydw)	(fpm)	(pm)	Man Brake	Drive Wheels	Steering Wheels	o for-	Techar Pull
Cuisane	Inside	Intersect Aisle Wi	Minimur Right An		Morsepower	Normal	Ampere	Convent	No. of F	No. of R	Clutch T	Ferward	Reverse	Hoisting	Lewering	Dead M	Ų		Previde	Max. Dr
5 7 7 7 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8		54 57 59 63 67 67 74 64 64 64 66 67 69 71 73 76	92 2 99 102 2 112 83 83 138 87 82 82 127 129 131 135 138	AL MCP4002 AL MCP4002 AL MCP4002 AL MCP4002 AL MCP4002 AL MCP4002 Elactric Specialty Kim E7423 Kim E7423 Chrysler	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	12 12 12 12 12 12 12 12 12 12 12 12 12 1	600 600 600 600 600 500 500 600 600 600	DR DR DR DR DR DR DR Aut Aut Aut	2222244333	2222244333	Fr Fr Fr Fr	2.4 2.3 2.2 2.1 2.0 6.0 3.4 3.7 3.7 8.5 8.5 8.5 8.5	2.4 2.3 2.2 2.0 6.0 3.7 8.5 8.5 8.5 8.5 8.5	8 8 13 14 14 20 20 25 17 14 66 63 60 45 45	Reg Reg Reg Reg Reg 45 45 45 45 60 80 80 80 80 80	*******	10x6+2x5 10x6+2x5 10x6+2x5 10x6+2x5 10x5 10x5 10x5 10x5 10x5 10x5 10x5 10	10x6 5x5 10x6 5x5 10x6 5x5 10x6 5x5 10x6 10x6 10x5 10x5 10x5 10x5 10x5 10x5 10x6 10x6 10x6 10x6 10x6 10x6 10x6 10x6	***************************************	2082 2045 2030 2016 2007

- 45) 36 to 45.
 46) Two standard; four optional.
 47) Direct engine, Continental GD-157.
- | GD-157, | GD-1

- (56) International U123 or Continental Y112.
 (57) International U123 or Continental F102.
 (58) International, 27; Continental, 41.
 (59) Casoline, 54; Diesel, 57, 601. Gasoline, 55; Diesel, 12.
 AB Automotive regenerative brake.
 AC Allia-Chalmers.
 AL Electric Auto-Lite Co.
 Aut Automatic.
 CA—Conventional and automatic.
 CF—Conventional or fluid coupling.
 CF—Conventional fluid coupling of sufficient coupling of sufficient coupling.
 Chy—Chrysler Corp.
 Conv—Conventional Motors Corp.
 Conv—Conventional Motors Corp.
 Conv—Conventional Motors Corp.
 Conv—Conventional Motors Corp.
 Conv—Conventional or fluid coupling.
- Far Fork or ram. FI Fluid.
 Fr Friction. FR Fork ram.
 FV Flow control valve.
 GE General Electric Co.
 MC Hydraulic and cham.
 HE Hydraulic lestric.
 Her Hercules Motor Co.
 Hydraulic Inf. Infinite.
 Int. International Harvester Co.
 HC J. I. Case & Co.
 K. No or none.
 OGE Own, General Electric or
 Electric Specialty Co.

- Opt Optional.

 PH Platform.

 Reg. Regulated.

 S. Sita.

 Sa. Designed for specific application.

 Sp. Built to specification.

 Sp. Sits or stands. St. Stands.

 TC. Torque converter.

 Var. Various.

 Waw. Walks.

 Waw. Walks.

 Waw. Walks.

 Waw. Walks.

 Waw. Walks.

 Waw. Walks.

 Way. Motor Co.

 Will. Wiscomain Motor Co.

 Y. Yes.

PLATFORM TRUCKS

	URNIN RADIU			MOTOR OF ENGINE		BAT	TERY			SP	EED\$			GRA ABIL Per 6	ITY	
											TRI	ICK		-		
		(In.	Brake	Make		5	ε	pun	2	Unio	aded	Los	ded		w	
Inside (In.)	Outside In.	Intersecting Assie Width	Dead Man B	and Medel	Morsepower	Normal Voltage	Ampere Hours	No. of Forward	No. of Reverse	Forward (mph)	Reverse (mph)	Forward (mph)	Reverse (mph)	Unloaded	Capacity Load	
24 50 46 41 41 100 100	90 102 103 98 100 256	66 64 69 68 133 68 68 67	*** ***	Auto-Lite Own Own Own Own Her IXA Kim 3468 Kim 3458	135	24 30 30 30 30 30 1 1	450 450 500	3 4 4 4 4 3 4 4	3 4 4 4 4 1 4 4 4 4	5.5 6.0 6.5 6.5 25.0 6.0 6.0	5.5 6.0 6.5 6.0 6.5 8.0 6.0	5.0 5.1 4.7 5.1 4.7 5.0 5.0	5.0 5.1 4.7 5.1 4.7 5.0 5.0 5.0	15 15 15	10 10 10	
45 61 45 71 0 64 6	105 123 101 138 89 81 61 73 74	70 78 69 89 72 53 60 48	××××××××××××××××××××××××××××××××××××××	Own Own Own Own Wis AKN Wis TF Wis AKN Wis AEN Bat 183-D	6 1434 6 8 134		(3)	4 4 4 7 3 1 1 (4)	4 4 4 7 1 1 (4)	5.5 6.0 6.0 12.0 15.0 4.5 6.0 5.0	6.5 6.0 6.0 12.0 3.0 4.5 6.0 5.0	4.0 4.5 4.0 3.0 8.0 15.0 4.5 6.0 4.0	4.0 4.6 4.0 3.0 8.0 3.0 4.5 6.0 4.0	32 20 20 20	9 20 20 20 20	
29 47 102 102	82 75 97 97 106 108 104 83 168	55 69 69 69 60 67 66 94 94	*********	Own Own Own Own Own Own Own Electric Specialty Electric Specialty Electric Specialty		8 8 8 8	9 10 10 450 10 450	3 3 3 4 4 4 4	3 3 3 3 3 4 4 4 4	8.0 6.0 6.0 6.0 6.0 6.0 7.0 7.0	8.0 6.0 6.0 6.0 6.0 6.0 7.0 7.0	6.5 4.5 4.5 4.5 4.5 5.0 6.0 6.0	6.5 4.5 4.5 4.5 4.5 5.0 8.0 6.0	151-5 73-6 8	151-5 75-6 7	

SYMBOLS A ABBREVIATIONS

- . Without battery.
- /1) -15 to 19.
- (2)-18 to 21.
- (3) 340 to 500.
- (4) -Two standard; three optional.
- (5)-611/2 to 88. (6) 4.00/12 or 21x5.
- (7) -5.00/8 or 17x41-2.
- (9) -225 to 250.
- (10) -300 to 450.
- (12)-11 and 34.
- Bal Balder Co.
- Dr Drop. E-Q Electric or gar-electric.
- EM Electric mater.
- GE Gasoline engine
- Hor Hercules Motor Co.
- Kim Har Kimble Co.
- N No or none.
- P Pacymatic. PC Pneumatic or cushion.
- S-Site.
- SC Solid or custing.
- So-Bolid. SoC-Solid and custion.
- Set Sits or stands.
- St-Stands.
- Str-Straight. V-Various.
- Wis-Wisconsin Motor Co.

POWERED LOW-LIFT FORK

Due to space limitations basic models only are shown for each company represented.

									VERAL			PLA	ATFO	RM D	MENS	IONS	(Ins.)		FO	RK D	MEN	SION	S (Ins.	
	MAKE			(Bac)	rs or Rides			ing ka				Le	ingth	W	fidth	A	sight bove ound	L	ength		0	ateral utside verall	A	leight bave round
Line Number	MODEL		Maximum Load Capacity (bs.	Service Weight Excluding Batte	Operator Walks		Lifting Power	Length Excluding Platform or Forks	Width	Height To Top of Controls	Lowest Underclearance	Minimum	Maximum	Minimum	Maximum	Lowered	Elevated	Minimum	Maximum	Width of Face	Minimum	Maximum	Lowered	Elevated
1	Allis-Chalmers (Buda)	CB-20	2000	1300	R	GE		971	40+	50	3	1				163	6							
2 3 4 5 6 7 8	Automatic	LO-2 LO-3 LO-5 PE-427 PE-627 TNE-4 TWE-4	4000 6000 4000 4000		R R R W W	EM EM	Hyd Hyd Mec Hyd Hyd Hyd Hyd	113 113 126 2 30 2 30 3 31 3	39 41 41 30 30 30 30	50 50 50 50	186 186 286 286	554 554 604 36 36	72 72	26* 27* 26* 20* 26*2		10 ¹ , 10 ² , 11	161, 163, 163, (3)	295	591 2 595	9A 9A	27ª 27ª		34 g	85 73
9 10 11 12 13 14		TNE-6 TWH-4 TWH-6 ETWE-4 EPE-4	6000 6000 4000 6000 4000 4000		W W W R R	EM	Myd Myd Myd Myd Myd Myd Myd	31 31 33 33 29 29	30 30 30 30 32 32	50 50 50 60	28 h 28 h 21 h 21 h 21 h	36 36 30 30 36	72 72 60 60 72	20 ⁴ 26 ⁵ 27 27 28 ⁵		(2) (2) 63-2 63-2 (2)	(3) (3) 21	30	60	94	274		35 %	75
16	Baker-Raulang	E-3 E-5	6000 13066	3500 4800	R	E-G E-G	Hyd Hyd	70% 71%	4254 4254	563-2 563-2	4	55 60	84 96	2634 2634	48 48	10%	161							
17 18 19 20 21	Barrett-Cravens	PO-40 PO POK PX STF-40	4000 4000 4000 4000 4000	1625 1132 1176 1145 1835	W W W W		HE HE HE	38 1 32 3 32 5 33 38 1	36 2714 2714 2714 5215	59 : 59 : 59 : 59 :	154 354 354 354 136	36 36 36	60 72 72	243,	25	63-2 (2) (2)	(6) (6)	30 24	60 48	9 4	27 8	32	31,	71 ₄
22 23 24 25	Clark	40LP 60LP 40P 60P	4000 6000 4000 6000	940 970 1040 1070	W	E-G E-G E-G	Hyd Hyd Hyd Hyd	26 % 26 % 26 % 26 %	32 32 32 32 32	52 52 52 52	2 16 2 16 2 16 2 16 2 16	36 36	72 72	18	26 26	(34) (34)	(35) (35)	30 30	72 72	914		27 27	314	75,
26 27	Colson	DFP-4	4000 4000	1075 1175	R	GE GE	Hyd Hyd	30 30	29 29			30	72		24	(34)	(35)	32	60	914		27	354	754
28 29 30	Creacent	PLA-4 PLB-4 RLB-10	4000 4000 10000		R R	E-G E-G	Hyd Hyd Hyd	110 115 130	38 38 42		4 4 456	48 48 60		24 24 27		7 7 11	20 20 24							
31 32 33 34 35 36 37 30 30 40 41 42 43	Elwell-Park or	EQ-4 EQ-4 EP-6-11 EP-6 GEP-6 EW-0 EP-10 GEP-10 GEP-10 L-13 L-12 L-3 L-14	4000 4000 4000 6000 6000 10000 10000 20000 20000 20000 40000	2100 2100 3150 3200 3900 3450 3600 4200	RRRRRRRRRRRRRRRRRRRRRRRRRRRRRRRRRRRRRRR	EM EM EM EM EM EM EM EM EM	Mec Mec Mec Mec Mec Mec Mec Mec Myd Myd Hyd Hyd Hyd Hyd Hyd	95 1 1 87 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	31141 31141 431 42141 42141 42141 431 451 461 60 5612	54 4 4 564 8 58 58 58 58 58 58 58 58 58 58 58 58 5	3 4 4 4 4 4 4 3 3 4 5 5 5 2 5 2 8 6	41 41 54 54 54 60 60 75 72 96 60 96	66 60 120 120 120 120 108 120 120	24 18 2 26 2 26 2 26 2 26 2 26 2 36 2 41 26 2 36 50 41	26 5-2 26 5-2 36 36 36 36 40 40	10%	15 10 16 16 22 16 16 23 17 17 17 24 23 12							
44 45 46 47	Erickson	P7 P7A P10A	5000 7000 7000 10000	2700 3000 3000 3500	R R R	GE GE GE	Hyd Hyd Hyd Hyd	75 75 84 84	40 40 40 40	56 56 56 56	7 7 7 7	60 60 60	Var Var Var	Var Var Var	Var Var Var Var	11 11 12 12	21 21 21 21							
18	Kalamazoo	301	800	1000	R	GE	Hyd	6334	3356	45	4							18	25	34	6	32	56	16
48 50 51 52 53	Lewis-Shepard	MNAN MNAW SEAP SEAP EATP	4000 4000 4000 4000 8000	1400 1200 1200 1000 1150	RRWW	EM EM EM EM	Hyd Hyd Hyd Hyd Hyd	3214 2516 2516 2516 2516	32 32 32 32 32	54 54 54 53 63	1 2 3 1	36 30	72 72	18	36	(2) (2)	(20) (20)	38 32 32	72 72	9144	25 25	36 36 38	314	754
15 16 17 18		E4W EEW EBW	4000 4000 4000 6000 0000	(15) (15) (15) (15) (15)	WWW	EM EM EM EM	Hyd Hyd Hyd Hyd Hyd Hyd	33 25 5 25 6 25 6 25 6	32 32 32 32 32	54 54 54 54 54	2 3 2 3	36 30 36 30	72 72 72 72 72	18	36	(2) (2) (2) (2)	(20) (20) (20) (20)	24	42	64	16		334	734
0 1 2 3	Lift Trucks	KNS KMS KWS KPNS KPWS	6000 6000 6000 4000 4000	1300 1400 1600 1200 1300	W W W W	EM EM EM EM	Hyd Hyd Hyd Hyd Hyd	31% 31% 31% 33% 33%	321, 321, 321, 321, 321,	50 ⁴ 4 50 ⁴ 4 50 ³ 4 50 ³ 4	54	36 36 38	72 72 72	18 21 26%	20 25	(2) (2) (2)	(3) (3) (3)	30 30	60	83-24	22 27	20	314	714
6	Market Forge Skid Lit Pallet Lit	It Truck	6000 6000	(16) (17)	w	E-G E-Q	Hyd Hyd	43 43	(18) 28	45 45	(19) 134	30	72	18	26	(2)	(20)	30	72	114	27	27	(21)	734
17 18 19 10	Mercury	A-1007 A-1007 A-1017 A-1020 A-1011	3000 4000 4000 6000 10000	2100 2300 3200 3400 4500	R R R	EM EM EM EM	Hyd Hyd Hyd Hyd Hyd	56 56 60 60 695	33% 33% 41% 41% 41%		2 1/4 2 1/4 4 1/4 4 1/4 3 1/4			20 20 24 24 26 56		7 7 11	18 18 23 23 23 22							
1 2	Raymond	EL4P EL4F	4000 4000	1360 1410	R	EM EM	Hyd Hyd	31 /s 30	34 34	55	2	30	48		24		10	30	48	814*	24	30	314	

OR PLATFORM TRUCKS

A multitude of variations are available from any of the companies listed.

EN	GINE OR MOTO)R	BAT	TTERY	W	EEDS	G	RAD-				WHE	ELS		
						oad	Per	ILITY Cent			Drive		Fo	irk	
	Make and Model	Horsepower	Normal Voltage	Ampere Hours	Truck mph	Time of Lift sec	Unloaded	Capacity Load	Dead Man Brake	Number	Diameter In.	Set Tandem	Number in Each Fork or Trail	Diameter In.	
Wis	TF	131			10.0			12	٧	2	164		1	16%	
Own Own Own Auto-Lite		112	30 36 36 12 12 12 12 12 12 12 12 12 12 12		5.4 4.0 5.5	3.4 4.2 3.8			****	2 2 2 1 1 1 1 1 1 1 2 2	22x43/2 22x6 20x6 10x5 10x6 10x6 10x6 10x6 10x6 10x6 10x6 10x4 10x4	N N D D N N N N N N	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	9x5 10x6 10x6 33x 4 4 4 4 512x4 512x4 33x	111111111111111111111111111111111111111
Own Own	2460 2460	8 8	36 36	450 500	4.8	4.0 6.0	10 10	8 8	Y Y	2 2	22×6 22×6	A	2 4	10x6 10x6	1
Own Own Own Own		1 1 1 1 1	12 12 12 12 12	5 5 5 5	2.0 2.5 2.5 2.5 2.5 2.0	60.0 6.0 6.0 1.0 60.0	10 28 29 25 10	6 10 10 9	A A A A A A A A A A A A A A A A A A A	1 1 1 1	10 10 10 10	N N N	1 2 2 1	6 2 2 3 6	1 1 2 2
AL or AC AL or AC AL or AC AL or AC			12 12 12 12		2.3 2.3 2.3 2.3				A A A	1 1 1	1012x6x5 1012x6x5 1012x6x5 1012x6x5	Y	2 2 2 2 2	6×5 6×5 6×3';	2 2 2 2
		6			4.0 4.0	2.0			Y	1	103-2×5	Y	2 2	7×5	2 2
Cim Cim	3458 3458 3458		32 32 32	450 500 500	5.5 5.5 4.0	20 20 15	15 15 15	10 10 10	* * *	2 2	16 16	A A	2 2 2	61-2 61-2	2 2 3
Own Own Own Her Own Own Own Own Own Own	F-182	34	7 7 8 8 8 8 36 9 60 60 60 60		4.0 4.8 4.8 4.5 6.5 3.0 2.5 3.0	2 1 2 4 4 4 5 6 7 7 8 7 7			****	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	15x5 15x5 22x4 22x6 22x6 22x6 22x6 22x6 22x6 22x6	N Y N N N Y Y Y T Q Y T	2 4 2 2 2 2 2 2 4 4 4 6 8 4 6	9x5 6L2x4L2 10x6 10x6 10x6 10x6 10x6 10x6 10x6 10x6	3 3 3 3 3 3 3 3 3 4 4 4 4 4 4 4
nt nt nt	U123 U123 U123 U123	27 27 27 27	6 6 6	20 20 20 20 20	25.0 25.0 25.0 25.0		24 24 24 24	30 30 30 30 30	Ni Ni Ni Ni	2 2 2 2	6.00 16 6.00 16 6.00 16 6.00 16	N N Y Y	2 2 4 4	10 x7x6 ; 10 x7x6 ; 10 x7x6 ; 10 x7x6 ;	4 4 4
Vin.	AEN	734			6.0			20	N	Z	16	N		16	41
leneral E leneral E leneral E luto-Lite luto-Lite luto-Lite luto-Lite luto-Lite luto-Lite	lectric		12 12 12 12 12 12 12 12 12 12	1 1 1 14 14 14 14 14 14 14	3 9 3 9 3 9 2 3 2 1 2 3 2 3 2 3 2 1 2 1 2 1	6 6 6 6 6 9 9	20 20 44 44 44 44 44 44	61 61 61 71 101 101 102 71 71	***************************************		10 10 10 10 10 2 10 2 10 2 10 2 10 2	N N N N	2 2 2 2 2 2	3 2 2 3 3 3 3 2 2 2 2 2 2 2 2 2 2 2 2 2	55 55 55 55 55 55
lal lal lal	183-D 183-D 183-D 182-D 182-D	1	12 12 12 12 12	300 300 300 300 300	2.0 2.0 2.0 2.0 2.0				N N N N	2 2 2 2 2 2	10 10 10 10 10	N N N	(13) (13)	31 2 31 4	56 6 6 6
lal lal	183-D 183-D	154 154	12 12	22	4.0	10 10	20 20	10 10	Y	1	1054x7 1054x7	Y	6	31 ; 12	61
wn wn wn			23 23 23 23 23 23	24 350 450 25 25	4.3 4.3 4.5 4.5 4.0	2 2 3 3 3			* * * * *	2 2 2 2 2 2	16 16 20 20 20	N N N Y	2 4 2 2 4	61 ₂ 61 ₂ 101 ₂ 101 ₃	66 65 65 75
len len	BT-1322-A72 BT-1322-A72	114 114	12 12	600 600	3.5	3 3	12	8 10	Y	1	10 10	D	Z	314	7

SYMBOLS & ABBREVIATIONS

- · Maximum.
- !- Including platform.
- · Standard.
- Minimum.
- (I) 400 to 800.
- (2)-6, 7, 9 or 11.
- (3) -914, 1014, 1214 ur 1414.
- (4) 515, 615, 8 or 10 x 5. 5 250 to 450.
- 6 -12, 13, 15 or 17
- (7) -24 to 30.
- 9 -48 to 60.
- 13) -1 or 2. 14) -300 to 368.
- (16) -900 to 1650 depending on length.
- 17 1100 to 1700 depending on length
- 18) 18 to 26. (19) 3, 4, 5 or 6.
- 20 -10, 11, 13 or 15
- $(21) 3\frac{1}{4}$ adjustable to $4\frac{1}{3}$.
- 22 -340 to 500
- 23 -28 to 30.
- 24 300 to 350. 25) 450 to 550.
- (28) 27 with lend acid battery; 29 with alkaline battery.
- 29 250 to 440. (30) Two standard; one for forks under 36°.
- $\begin{array}{c} (\bf 31) = 2 \frac{1}{4} \ \ {\rm to} \ \ 3 \frac{1}{4}, \\ (\bf 32) = 6 \frac{1}{2} \frac{1}{4}, \ 7, \ 9 \ \ {\rm or} \ \ 11. \end{array}$
- 33) -2½ to 2½ 34) -0, 7, 9, 10 or 10%
- 35) -10, 11, 13, 14 or 16%.
- AC Allis Chalmers
- AL Electric Auto-Lite Co.
- Appropriate.
- Bat Balder Co.
- E-Q Electric or gas-electric
- EM Electric motor
- GE. Gasoline engine Gen General Electric Co.
- ME Hydraulie electric
- Mer Hercules Motor Co.
- Hyd Hydraulic Int International Harvester Co.
- Kim Star Kimble Co.
- On Linkage
- Mec Mechanical. N No or now
- O Quad
- R Rides
- T Triple
- W Walks
- Wis Wisconsin Motor Co.
- Y Yes

POWERED LOW-LIFT FORK

									CHAS		PLA	TFOR	M DI	MENS	IONS	(Ins.)		FOR	K DIR	MENS	IONS	(fns.)	
MAKE AND MODEL		1	H (Ibs.)—	Walks or Ribes			Excluding or Forks		8	8	Le	ngth	W	idth	Hei Abs Gro	ove	Lo	ngth		Out	teral tside erall idth	At	eight have ound
MODEL		Maximum Lead Capecity (Ibs.)	Service Weight Excluding Batte	Operator W.	Motive Presed	Lifting Power	Length Exch Platform or F	Width	Height To T	Lowest Underclearance	Minimum	Maximum	Minimum	Maximum	Lowered	Elevated	Minimum	Maximum	Width of Face	Minimum	Maximum	Lowered	614.144
52 52	.11 .11 .21	4000 6000 4000 6000	1130 1200 1060 1000	w w w	EM EM EM	Hyd Hyd Hyd Hyd	291/2 291/2 34 34	32 32 32 32 32	50 50 50 50	31/2 31/2	36 36	72° 72°	18*	261/2* 261/4*	(2)	(20) (20)	32 32	60 ^a	9 9	25* 25*	30 30	314	7 7
Townster	w	4000	920	w	EM	Hyd	30	(28)	46	1							30	72	94	274		314	7
Truck-Man DF, DH, D		3000 4500	960 905	R	GE GE	Hyd Hyd	49%	27 27	63 63	3 3	32	72	18	48	(10)	(11)	40	48	9	27*		316	1
K2 K2 K26 K26 K26 K3 K2602 M4	510 516 20L 5-8 0H M4 M6 JW	4000 4000 6000 10000 16000 20000 6000 20000 4000 4000 4000	2160 3300 3650 4525 5800 10475 3660 1140 1200 1736 1615 1065	8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8		Lin Lin Lin Lin Lin Lin Hyd Hyd Hyd Hyd	5414 64 69 6214 8114 6414 3414 4014 4014 3714	32 \ 44 \ 2 \ 44 \ 2 \ 47 \ 45 \ 2 \ 60 \ 31 \ 31 \ 31 \ 31 \ 31 \ 31 \ 31 \ 3	52 56 56 58 60 68 56 66 50 50 50	2 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	Var Var Var Var Var Var Var 30 36 36	Var Var Var Var Var Var Var 96 96 60	Var Var Var Var Var Var Var 18 18 26 26	Var Var Var Var Var Var Var Var 26 26	684 11 11 11 11 11 17 17 (2) (32) 6 6	10° a 17 17 17 17 17 23 23 (20 (20 19	30	84	91,4	25	48	3%	7
N N	184 186	6000 4000 6000	1120 1020 1060	w	E-G EM EM	Hyd Hyd Hyd	371-2 28 28	31 31 31	50 50 50	(33)	30 30	96 96	18	36 36	(2) (32)	(20)	30	84	91,4	25	48	34	7
	6P TP	4000 8000 4000 7500	1120 1150 1000	W W W	EM E-G E-G	Hyd Hyd Hyd Hyd	313/2 313/2 38 34 /4	31 31 31 31	50 50 50 50	214	30	96	1814	36%	(38)	(39)	30 30 24	84 84 36	91,4	25 25 16	48 48 27	31,	7 7 6
FI FI	L-4 P-4	4000 4000		R	EM	Hyd Hyd	26 4	35 35	5314	27.8	36	60	19	26	6	15	36	60	91,4	25	36	3/4	7

Manufacturers' Directory

Listed below are the names and addresses of the manufacturers who cooperated in supplying the specifications appearing in this section. Additional information on price, special models, application, engineering details, etc., can be had by writing direct to the manufacturer. Please mention DA when writing for details

Allis-Chalmers Mfg. Co., Buda Co., Div. 154th & Commercial Aves., Harvey, Ill.

Allis-Chalmers Mfg. Co., Construction Machinery Div. Box 512, Milwaukee 1, Wis.

American Tractor Corp. Churubusco, Ind.

Automatic Transportation Co. 115 W. 87th St., Chicago 20, Ill.

Baker-Raulang Co. 1216 W. 80th St., Cleveland 2, Ohio

Barrett-Cravens Co. 644 Dundee Rd., Northbrook, Ill.

Caterpillar Tractor Co. Peoria, III.

Champ Corp. 2500 N. Rosemead Blvd., El Monte, Calif. Clark Equipment Co., Construction Machinery Div. Box 599, Pipestone, Benton Harbor, Mich.

Clark Equipment Co., Industrial Truck Div. Battle Creek 11, Mich.

The Colson Corp. Elyria, Ohio

Crescent Truck Co., Div. Barrett-Cravens Co. 644 Dundee Rd., Northbrook, Ill.

The Elwell Parker Electric Co. 4175 St. Clair Ave., Cleveland 3, Ohio

Erickson Power Lift Trucks, Inc. 211 St. Anthony Blvd., N.E., Minneapolis, Minn.

Gerlinger Carrier Co. Lyle & Birch Sts., Dallas, Ore.

The Frank G. Hough Co. (Payloader) 830 Sunnyside Ave., Libertyville, Ill.

OR PLATFORM TRUCKS-concluded

ENGINE OR MOTO	R	BAT	TERY		ED8	GF	AD-	1	I		WHE	ELS		
				Cap	acity	ABI	Cent)			Drive		For	ic.	
Make and Model	Hammapon ed	Normal Voltage	Ampere Hours	Truck (mph)	Time of Lift (sec)	Unloaded	Capacity Load	Dead Man Brake	Number	Diameter (In.)	Set Tandem	Number in Each Fork or Trail	Diameter In.	I inte Morrelane
Auto-Lite Auto-Lite Auto-Lite Auto-Lite		12 12 12 12	App App App App	2.5 2.5 2.5 2.5 2.5	4 4 4	GS GS GS	GS GS GS GS	YYYY	2 2 2 2 2	12 12 12 12	4 4 N N	2 2	2 2 3 3	
	34	12	(29)	2.2	5	25	4%	Y	1	916x5x5	Y	(30)	214	
Wis BKN	61,			5.0 6.0				Y	2 2	4.50/14 4.50/14	N N	1 2	3x6 9x4	1
Electric Specialty Electric Elect	1 1 1 1 1 1 1 1 1 1 1	12 12 12 12 12 12 12 12 12 12 12 12 12	450 450 450 450 450 450 250 250 250 250 450	5.5 5.0 4.0 5.5 5.0 2.0 2.0 2.0 2.0 2.0 2.0 2.0 2.0 2.0 2	2224553355775555334555		10 10 10 10 10 10 10 10 5 3 3 5 3 3 4 5 3 4 2 7 24	A A A A A A A A A A A A A A A A A A A	222222211111111111111111111111111111111	16 20 20 20 20 20 22 21 22 21 10 1 2 10 10 10 10 10 10 10 10 10 10 10 10 10	N N N N N N N N N N N N N N N N N N N	2 2 2 2 2 2	314 314 314 314 314	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1

ABBREVIATIONS

* Standard.

(2) -6, 7, 9 or 11

(11)-10|4, 11|4 or 12%.

(20)-10, 11, 13 or 15.

(31) -2% to 3%. (32)-65%, 7, 9 or 11.

 $(33)-2)\sqrt{10.211}$

(39) -10 to 14.

AL -Electric Auto-Lite Co.

E-G Electric or gas electric

EM-Electric motor

GE-Gasoline engine GS-Geared to suit requirements.

Hyd Hydraulic

Lin Linkage.

N No or none.

R Rides

Var -Variable.

Wie-Wisconson Mator Ca.

V -Yes

Hyster Co.

2940 N.E. Clackamas, Portland 8, Ore.

Kalamazoo Mfg. Co.

1827 Reed St., Kalamazoo, Mich.

The Knickerbocker Co. (Truck Man)

603 Liberty St., Jackson, Mich.

Kwik-Mix Co., Sub. of Koehring Co.

3026 W. Concordia Ave., Milwaukee 16, Wis.

Lamson Mobilift Corp.

5322 Lamson St., Syracuse 1, N. Y.

Lewis-Shepard Products, Inc.

162 Walnut St., Watertown 72, Mass.

Lift Trucks, Inc.

2425 Spring Grove Ave., Cincinnati 14, Ohio

Market Forge Co.

25 Garvey St., Everett 49, Mass.

The Mercury Mfg. Co.

4104 S. Halstead St., Chicago 9, Ill.

Ottawa Steel Div., L. A. Young Spring & Wire Corp. Ottawa, Kan.

Peterbilt Motors Co. (MacDonald)

107000 MacArthur Blvd., Oakland 5, Calif.

The Raymond Corp.

13947 Madison St., Greene, N. Y.

Revolvator Co.

8796 Tonnele Ave., North Bergen, N. J.

Ross Carrier Div., Clark Equipment Co.

2nd & Miller Sts., Benton Harbor, Mich.

Silent Hoist & Crane Co.

841 Sixty-Third St., Brooklyn 20, N. Y.

Towmotor Corp.

1226 E. 152nd St., Cleveland 10, Ohio

Tractomotive Corp.

Deerfield, Ill.

Transitier Truck Co.

5475 N. Lagoon Ave., Swan Island, Portland 11, Ore.

The Yale & Towne Mfg. Co.

Roosevelt Blvd. & Haldeman Ave., Philadelphia 15, Pa.

Statistics compiled by

Marcus Ainsworth and Harold M. Nelson

Chilton Automotive Statistical Department

INDUSTRIAL TRUCKS-

Due to space limitations basic models only are shown for each company represented.

		-	2	OPER	RATOR		MOTOR OR ENG	INE	BAT	TERY			DIMEN	ISIONS		
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TOWING TRACTOR TYPE

A multitude of variations are available from any of the companies listed.

TURNING RADIUS (Inc.)					SPEEDS				GRAD- ABILITY			TIRES				
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ABBREVIATIONS

- * Including battery.
- Not including towing eyes.
 Combination steering and drive wheels.
- · Load wheels.
- · Plus.
- (1) 250 to 275.
- (2) 250 to 450. (3) 300 to 360.
- (5) -340 to 500.
- (6) Two standard; three optional.
- (7) 36 or 48.
- (B) 4.00/8 or 165@x4.
- (10) 4.50/12 or 21x5.
- (11)-450 to 550. (12) -550 to 600.
- (13) 30 to 36. (14) 200 to 700.
- Al-Automatic jaw
- AL Electric Auto-Lite Co.
- App Appropriate.

 Au Automatic.
- Bal Baldor Co.
- Chr Chrysler Corp.
 Con Continental Motors Corp. Cu Cushiaa
- DE Diesel engine.
- E Eye.
- E-G Electric or gas-electric.
- EM Electric motor. GE Gasoline engine
- GD Gasoline or diesel eugine
- QL Gasoline or LPG engine.
- GT Grip tow. Her Hercules Motors Corp.
- N No or none
- Opt-Optional.
- P Pin.
- PC Pasumatic or cushion.
- Pn Pneumatic.
- R-Riden.
- RW Rides or walks.
- SCP Solid, cushion or pneumatic.
- Sa Bolid.
- Un-Universal.
- Var Various.
- W Walks.
- Wau-Waukesha Motor Co. Wie-Wisconsin Motor Co.

POWERED END-LOADING (STRADDLE) CARRIERS

Due to space limitations basic models only are shown for each company represented.

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Wheels	Tire		front	9.00x20 9.00x20 9.00x20 11.00x20 11.00x20	888	9, 00x20 11, 00x20 11, 00x20 11, 00x20 14, 00x20 10, 00x20 10, 00x20 10, 00x20 10, 00x20 10, 00x20
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	MAKE AND MODEL			Pwo		Clark
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				2	4	2

Specifications Reprints

Inter International.
MC Mechanical Caan.
NoB No Belster.
RP Rack Pinton.
RPr Ready Power.

E.-Electric. G.-Gas. Ger.D.-Gas Electric. Ger.D.-Gas or Diest. H.-Bydraulir. Her.-Herrules.

ABBREVIATIONS
C—Chain.
Cont—Continental.
D—Diesel

-All manufactures inted have "All regimes used in three models also available with \$\frac{1}{2}\$-These units available in 30,000-lb finances. "All regimes used in three models \$\frac{1}{2}\$-Also sanitation of \$(1-3-1)\$-Independent operations, package size can be manu "-25 for \$0.5. The second of the condition of \$(1-3-1)\$-Independent operations, package size can be manu "**-25 for \$0.5. The second of the condition of \$(1-3-1)\$-Independent operations, the second of the condition of \$(1-3-1)\$-Independent operations.

This entire Industrial Truck Specifications section, from Pages 71 to 94, is being reprinted in booklet form. The 24-page, stiff-cover booklet is being made available at 75¢ a copy. Some 5,000 of the 1955-56 Specifications reprints were distributed last year to traffic managers, warehousemen, handling and packaging engineers, and others engaged in the business of physical distribution. Write for quantity lot prices. Send your orders to:

DISTRIBUTION AGE Chestnut & 56th Streets, Philadelphia 39, Pa.

CONVENTIONAL HIGH-LIFT FORK TRUCK

The high-lift trucks, which made possible the fork truck and pallet system of handling, first appeared about 1927. They were powered by storage batteries and electric motors. Internal-combustion engines and gaselectric units were later developments. Certain dimensions of fork trucks are important from an operational standpoint. These critical dimensions are indicated in the accompanying sketches. It should be noted that back rests and carriages may influence the height of piling if they extend above the mast when the lat-

ter is fully elevated. Where the overhead ceiling is so low that there is little clearance between it and the top of the highest palletized load, it may be impossible to place the top tier of pallets in pile if the backrest or the carriage is too high.

CONSTRUCTION AND MECHANICAL DETAILS

Many manufacturers offer a complete line of trucks can ging in capacities from, for example, 1,000 to 6,000 Turning lb. These frequently include both electric or fuel-powered machines. In the following discussion we refer to gasoline models, but it should be understood that many present-day machines also can be powered by newer fuels such as diesel oil or LP-gas.

The complete lines referred to usually are made up of companion machines with the same basic construction elements, modified to accommodate the type of power plant and for the capacities involved.

In studying the diagrams the reader will notice that the same functional member may be designated by different names. This is due to trade customs. For example, the uprights of medium-capacity trucks usually are referred to as masts, while those of larger capacities are called towers.

The frame, like the chassis of an automobile, is the unit around which the entire machine is constructed. It must be rugged, yet light as possible. There are as many different shapes for frames as there are truck manufacturers, but they all serve the same function.

Later in this installment, various drive arrangements are shown and the reader, by studying the accompanying sketches, will note the modifications required in the frame construction to accommodate the various setups.

LIFTING MECHANISMS

Although the hydraulic lifting mechanisms of fork trucks differ in construction from those utilized in stackers, they operate on the same general principles.

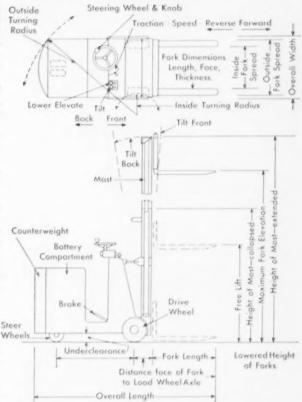
The essential parts consist of one or more masts, a hoisting cylinder (or cylinders) with a yoke for the idler sprockets or sheaves (depending upon whether chains or cables are utilized), the carriage and the forks.

In machines designed for heavy service there are more rollers utilized to overcome friction and meet the greater thrust forces imposed.

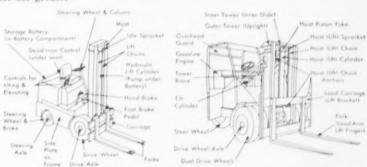
An alternate arrangement eliminates the hydraulic system—elevation being secured entirely through the use of a chain drive.

Hoisting mechanisms are designed to give the operator unobstructed vision.

The principles of hydraulics which underlie the action of all oil-actuated lifting systems, as well as many other kinds of materials handling machines, are fully covered in a special section of this text covering various simple units from which others are developed.



PRINCIPAL PARTS AND CRITICAL DIMENSIONS OF A HIGH-LIFT ELECTRIC FORK TRUCK



PARTS OF ELECTRIC AND GASOLINE FORK TRUCKS

HOW HYDRAULIC SYSTEMS FUNCTION

The hydraulic pump is driven by a belt. It draws oil from the storage tank and discharges it under high pressure to the hydraulic control valve through which the operator, by shifting a lever, directs the flow of oil to the tilt cylinder or to the lift cylinder, depending upon the function desired. The pipe manifold acts as a means of passing oil from the front or the rear end of the tilt cylinder to provide forward or backward tilting. The low pressure line leads from the hydraulic control valve back to the storage tank and thus provides a bypass for the oil when the controls are in neutral.

In electric machines, the hydraulic pump is driven by its own motor. In fuel-powered machines it is driven by a belt from the drive engine.

Hydraulic pumps of vane and gear types are more generally employed in these systems than reciprocating varieties. Single-acting types of the latter discharge oil only during the up stroke of the piston, while doubleacting types discharge during both the up and the down strokes.

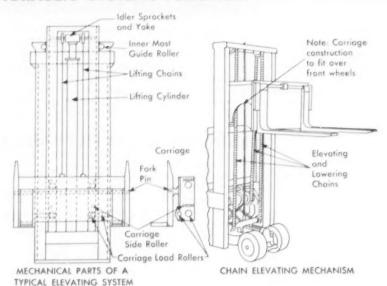
The check valve used with reciprocating pumps permits the flow of oil in one direction only. The ball is held against a ground seat by a spring, except when oil pressure lifts it from the seat.

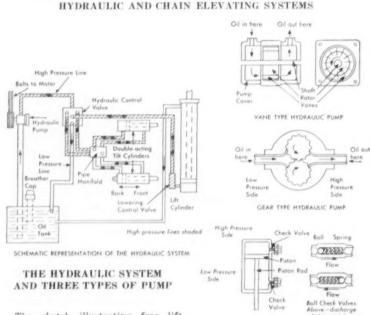
The spools on the shaft of the lift-tilt control valves open and close ports to divert the flow of oil to the respective cylinders or to bypass it to the storage tank (sump). Should hydraulically-actuated attachments be added to the truck, additional spools and ports are provided to feed oil under pressure to the correct cylinders.

Free lift is the distance that the forks of a machine can be elevated before telescopic action begins, that is, before the inner mast starts to rise.

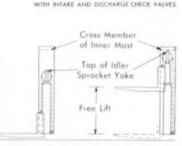
As shown in the sketch, when the ram piston starts to rise, it lifts the carriage through a distance twice that covered by the piston itself. When the piston reached the cross member of the slide (inner mast), the yoke lifts the cross member and both it and the carriage are elevated simultaneously.

It is the first portion of the lifting cycle that provides free lift-a very useful feature. For example, it makes possible the operation of fork trucks in such locations as the interior of box cars, where headroom is low and double-tiering is required.





The sketch illustrating free lift also explains another phenomenonwhy the carriage and the forks rise twice as far but with half the speed of the hydraulic ram. The reason is that one of the ends of the chains or of the cables are fixed to the truck's frame. The other ends, fastened to the carriage, are moved upward as the piston rises. Since these chains or cables pass over the sprockets or sheaves, the free ends must move up two inches for every inch the yoke advances in order to provide enough chain or cable on both sides of the yoke.

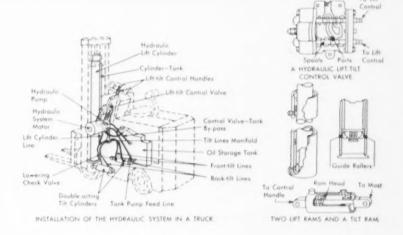


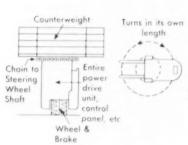
A SINGLE ACTION RECIPROCATING PUMP

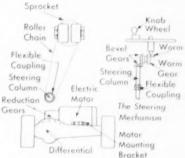
SCHEMATIC REPRESENTATION OF FREE LIFT

MORE DETAILS OF THE HYDRAULIC SYSTEM

INSTALLATION AND SOME PARTS OF THE HYDRAULIC SYSTEM





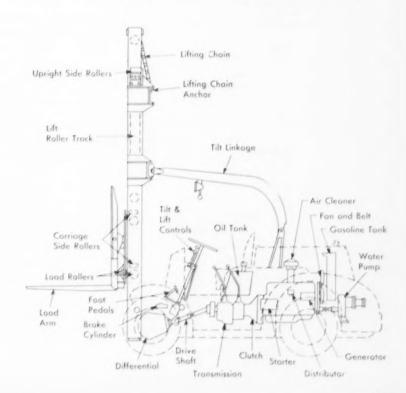


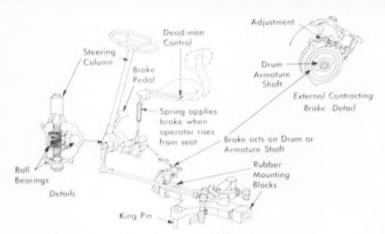
THE POWER PLANT AND OTHER AUTOMOTIVE PARTS

REAR END AND FRONT END ELECTRIC DRIVES WITH REAR STEERING

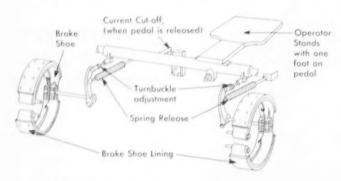
HOW FORK TRUCKS

WHAT MAKES THE WHEELS
GO 'ROUND
IN A GASOLINE TRUCK

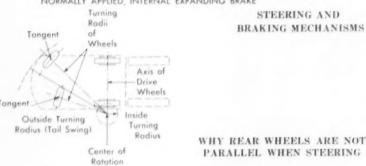


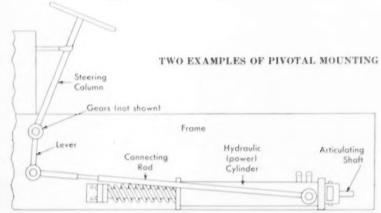


STEERING MECHANISM AND ARMATURE BRAKE



NORMALLY APPLIED, INTERNAL EXPANDING BRAKE





When a machine is designed for any type of power plant, the only physical changes necessary are those in the frame to a c c o m o d a te the particular equipment and the transmission. Those trucks which are intended exclusively for electric drive usually can be obtained with either a battery and d-c motor setup or with a gasoline-electric unit. In such cases, only slight changes are required to provide for the larger compartment needed for the latter.

The power plant-transmission-differential problem is much simpler in electric than in fuel powered trucks.

Electric trucks are very closecoupled. The motor is connected almost directly to the drive wheels. No transmission mechanism is required because direction and speed changes are effected electrically rather than by mechanical means. The operator merely has to move a lever to start and to accelerate in either direction.

Rear wheel drive is confined exclusively to electric trucks. The motor actuates the drive wheels through reduction gears. The motor and the drive turn together by a simple chain connection to a gear on the steering column.

Another type of drive is through a worm and gear.

When the rear wheels are set wide apart more complicated steering mechanisms are required in order to turn the wheels as a team. When they are set in a turned position the two wheels are not exactly parallel. This is because their turning center does not fall inside, but is outside the frame (see the illustration at left for details).

FUEL-POWERED TRUCKS

Except that the driver rides facing backwards, gasoline trucks are similar to other automotive vehicles.

The modern trend is to have the controls of fork trucks conform with those of standard automotive equipment regarding gear shifting, etc.

Hydraulic braking has become general and hydraulic (power) steering is fast becoming standard on heavier machines. Both add materially to the ease of truck operation.

MORE ABOUT THE TRUCK'S WORKING PARTS

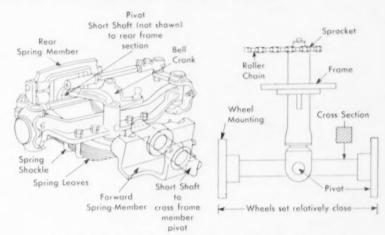
Pivotal-mounted steering mechanisms have been developed to provide better going over rough terrain and to improve truck stability. They are utilized in both electric and gasoline models.

Steering mechanisms are more than the means for maneuvering a truck. If properly designed they also contribute to the stability of the machine.

TYPES OF BRAKES

Both dynamic and friction brakes are used with electric trucks. Dynamic braking is electrical. It functions through controlling the drive motor. Friction brakes are mechanical and are applied either to the drive wheels or around the drive shaft. Wheel types are either internal or external. The former act on the inside, the latter on the outside of the brake drum.

Dead-man control is provided if the operator leaves his position on the truck. When he does a brake is applied. In standing trucks there is a broad pedal which the operator must keep depressed in order to drive the



EXAMPLE OF POWER, HYDRAULIC STEERING BOOSTER

truck. In machines where the operator is seated, the seat itself serves the same purpose. Connections are made and the brake released when the driver is seated, but a spring lifts the seat when the driver rises—the current connection is broken and the brake applied, both automatically.

Solid and semi-pneumatic tires are used most generally for inside operations, pneumatics for outside jobs. The pneumatics have relatively larger diameters than other types, and, for equivalent load capacities, require wider wheel bases and have greater turning radii.

TORQUE CONVERTERS

Torque converters originally were applied in the heavy traction field. They were next adopted by the industrial railroad locomotive manufacturers. More recently they have been made available in fork trucks.

In the conventional type of automotive transmission the flywheel reduces the effects of the successive impulses made by explosions in the engine cylinders. In some setups a fluid coupling acts as the intermediary link between the flywheel and the drive. In others, the connection is mechanical. A clutch provides the means of connecting and disconnecting the engine and the transmission. The transmission is a group of gears which, when meshed together in different ways, provide forward and reverse motion as well as various speeds to the drive axle.

Clark Manufacturing Co., manufacturers of the two

types of torque converters illustrated here, explain torque conversion as the "multiplication of power." Torque is the turning force of the engine. The two types illustrated employ different means for accomplishing conversion but both eliminate the need for a clutch and for the conventional type of gear shifts. Some of the gears in each type are continually meshed and gear-shifting is simplified.

One of the features of gasoline truck operation which has been most troublesome in the past has been the clutch. Fork trucks are so used that they must make many starts and stops and often are required to inch their way into position. These operations are hard on clutches, and it is necessary to reline them frequently. Introduction of torque converters has removed a bothersome and time-consuming factor in gasoline truck overall operation.

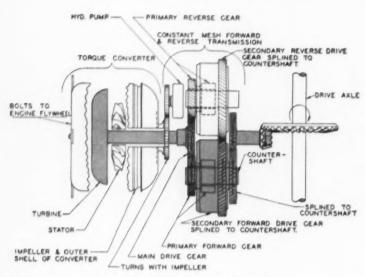
TWO TYPES OF TORQUE CONVERTERS

Hydraulic torque converters transmit power through kinetic-mass energy—the mass and velocity of moving oil. Essential parts are the impeller and its outer shell. The impeller is bolted to the flywheel of the engine and rotates with it. The converter is completely filled with oil kept under constant pressure by the hydraulic pump, which is driven by a gear in the transmission portion of

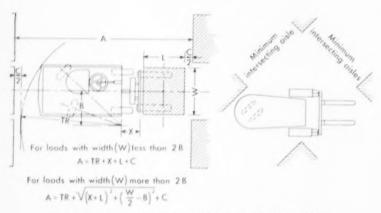
the system. The stator swirls the oil against the turbine, which is integral with the main drive shaft. This latter carries the main drive gear, which is constantly meshed with the hydraulic pump gear and with the primary forward and primary reverse gears. Both sets of primary gears are mounted on separate countershafts.

When motion is forward, the secondary forward drive gear (which is splined to the forward countershaft in such a way that it has longitudinal motion along that shaft) is pushed by a piston so that it engages the primary forward gear and these two forward gears then turn as a unit. The sketch shows the forward drive setup with the shaded areas those that are in motion.

For driving in reverse, the forward piston is disengaged and the reverse



THE CLARK HYDATORK DRIVE



FORMULA FOR WIDTH OF 90-DEG STACKING AISLE

piston joins the primary and secondary reverse gears so that power is transmitted in the reverse direction to the secondary forward drive gear. The latter now functions as a reverse gear.

In neutral, both primary gears turn freely on the drive shaft. No power is transmitted to the wheels.

In this arrangement, two magnetic coils, each consisting of eight poles, are bolted to the flywheel and turn with it. Current flows in one direction through one coil and in the opposite direction through the other, depending upon whether the driver wants the truck to move forward or in reverse.

Under each magnetic coil is a rotor, separated from its coil by an air gap. When current flows through one of the coils a strong magnetic field is set up and as this field moves forward with the rotation of the coil, the rotor cuts across the field, becomes magnetized by induction and rotates with the field.

The rotor is attached to a constantmesh transmission which is made up of selective high and low gears. The latter are brought into play only when unusual conditions warrant. The selector switch on the steering column takes care of sending the current to the proper magnetic coils for forward or reverse drive.

AISLE WIDTH FORMULAS

Specification sheets for most fork trucks now contain information on aisle width requirements—both for intersecting aisles and for 90-deg piling.

The accompanying formulas and diagrams are useful when such information is not supplied in the literature for a given truck. They provide for a working clearance (C) which is important for good maneuvering.

STABILITY OF FORK TRUCKS

When load capacity calculations were discussed above, no mention was made of the complications which are introduced by momentum when fork trucks are equipped with forward and backward tilting. Normally the center of gravity of a truck system is relatively low, but when a load is elevated, so is the entire system's center of gravity.

The ratio of the distance the center of gravity rises to its horizontal distance from the front axle is called the stability factor. It should be as small as possible. The U. S. Navy stipulates that the limit shall be $7\frac{1}{2}$ to 1.

When a mast is tilted forward, the center of gravity of the system again is changed. More counterbalancing weight must be added to compensate for this factor.

When a truck is set in motion an entirely new set of factors enter the picture. These are called dynamic forces

and their effects are extremely complicated. In fact, many of them are unpredictable.

In addition to forward tipping, there always is the possibility of side tipping if the center of the system moves outside the base of the machine.

These seemingly theoretical considerations have their practical effects on the design of fork trucks. There are only two ways to increase the stability of these machines—add more counterweight or increase the length of the frame so that the counterweight will be placed farther from the fulcrum. The design that leaves the drafting board and emerges as a finished truck is a compromise.—It has adequate fore-and-aft stability, but is sufficiently broad abeam so that it will not turn over sideways when the load is elevated with the truck standing on a slight crosswise incline.

WHICH SOURCE OF POWER?

Design engineers have developed many improvements and new fuels have narrowed the gap between electric and fuel-powered trucks. Several manufacturers now produce both types, and the decision can be left where it properly belongs. The right power largely depends upon operating conditions. Dollars and cents are not always the determining factors in selecting the source of power for a truck.

Ambient conditions are important. Electric trucks hold the key position for operations in congested, poorly ventilated areas where the fumes from gasoline trucks could be harmful. However, improvements in catalytic exhaust agents and new fuels have opened a wider field to fuel trucks than previously was considered practical.

Trucks powered by internal-combustion engines find their most general application on open-air assignments. This means in such locations as yards, freight and marine terminals. They also have an advantage in that they do not have to return to base for recharging of their batteries.

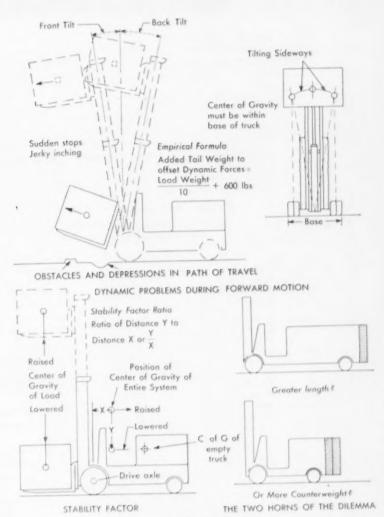
Occasionally, as in cold storage operations, the commodities involved are sensitive to odor. Electric trucks

are the choice in such situations. Even though the exhaust of a fuel-powered engine may be controlled, there always is present some odor from the hot engine itself.

Electric trucks operate most satisfactorily over good running surfaces. Trucks with internal-combustion power plants can be equipped with wheels and tires that perform well on rough terrain. They can be run over railroad track crossing. They are superior over snow. Further, electric trucks usually are limited to 10 per cent grades, whereas fuel-powered machines can negotiate any reasonable in-

Fuel powered trucks are less sensitive to ambient temperatures than electric trucks. Batteries and charging equipment function best under normal temperature conditions.

Electric trucks generally are more satisfactory for short cycle operations. These usually involve relatively more idling time than operations over extended periods. When gasoline trucks are idling they heat up and incomplete combustion results—more carbon monoxide is produced.

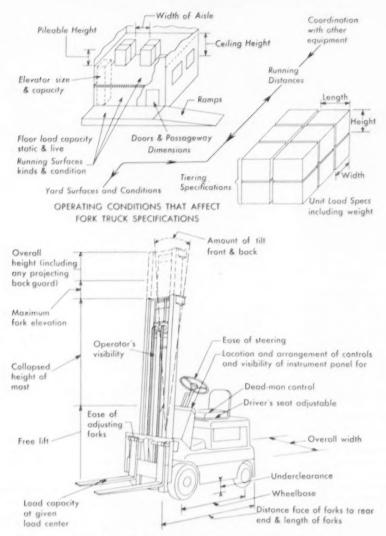


FORK TRUCK STABILITY

When clutches are used, short cycle operations subject them to considerable abuse because of the many times the clutch must be engaged and disengaged. This factor has been partially overcome by the torque converters.

Materials handling is a relatively new industrial activity, particularly the phases involving loading unit loads. It is but natural that, in its early days, there was much partisan feeling about techniques and equipment. But, the industry is rapidly maturing. The men in it now realize that each type of machine has its particular function in the field. The recognition that both electric trucks and trucks with internal-combustion engines have their particular and, in some instances, their unique places in the field is further evidence that materials handling is coming of age. The same healthy attitude is shown in the matter of rivalry between different kinds of equipment. The present-day spirit is to recognize that each has its place, and that the best results are secured by coordinating the different phases for the common cause better overall results in handling materials.

WHICH TYPE OF HIGH-LIFT TRUCK?



POINTS TO CHECK IN APPRAISING A FORK TRUCK

OPERATING CONDITIONS THAT AFFECT FORK TRUCK SPECIFICATIONS

Fork trucks are not miracle machines. There are factors in their design and construction which limit their use. Floor load and elevator capacities, narrow aisles and similar features may prevent one from using the exact machine he desires or needs.

In making a selection between different makes, there are certain intangibles which enter the picture. The reputation of the manufacturer is important. General appearance, not from the aesthetic but from the general point of view, should be considered. The matter of local service is one of the most controlling factors. It is well to investigate this subject by inquiring among local fork truck users to be sure that the local representative carries an adequate supply of spare parts and renders prompt, efficient service. Only with such a connection can one be sure of being able to keep machines running continuously and satisfactorily.

Of course, where there is a large fleet of trucks, the user is apt to have his own trained personnel for maintenance and repair. But even in this case, the local representative is important because if he maintains a complete stock of parts, the user is relieved of having to make a heavy investment in spare parts and supplies.

A TABLE OF COMPARISONS

The importance of critical dimensions has been stressed during the course of our discussion of the different types of high-lift trucks. The table on the following page shows how the different machines compare in these regards.

The models have been selected as representative of the different types. In order to make the figures comparable, all of the data given is for machines with the loads at 24-in. load center—that is, with a load 48 in. long.

HOW DIFFERENT TYPES COMPARE

Powered stackers are designed to be used where space and weight are important factors. However, they require unusually good running surfaces, particularly as to freedom from ramps and door sills. Their outrigger arms have such low clearance above the running surface that any but level operation usually is impractical.

They are utilized in warehouses for tiering and, where distances are not too great, for platform work, and for loading trucks from roadway level where there are no platforms. They are not intended for, nor are they efficient transporting equipment. They should not be used for this purpose beyond about 200 ft. One of their useful applications is for handling in production aisles, moving shop boxes, dies and similar articles between production centers and into storage rooms where tiering or lifting is part of the handling cycle. If this latter work is not involved, low-lift trucks are more effective for purely transporting assignments.

Powered, counterbalanced stackers, as we have seen above, are intermediate between the powered stackers and true fork trucks. This is particularly true as to the kind of surfaces over which they function well. They can be used over rougher running surfaces than the non-counterbalanced machines. They can negotiate ramps. However, they are heavier and longer than stackers of the same load capacity.

Originally, fork trucks were designed to tier unit loads on pallets. However, the use of attachments has extended greatly the applications of these machines, particularly in handling individual items without the use of pallets. There is a continuing effort to eliminate the investment and maintenance costs inherent in palletized operations. This accounts for the ever-increasing number of ingenious attachment devices being offered.

Electric machines seldom are used for loads over 10,000 lbs. How these and fuel-powered trucks operate under different conditions have been discussed above.

The primary function of fork trucks is for tiering unitized loads. However, they now are employed in yard work, on docks, in marine and railroad terminals and inside industrial plants and warehouses of every description for a wide variety of handling jobs. In many situations they are part of an entire system of handling. In yard work, for example, end-loading or flat-bed trucks

COMPARISON OF DATA FOR POWERED STACKERS, POWERED COUNTERBALANCED STACKERS AND FORK TRUCKS

		Powered Counter-	Fork Trucks		
Details	Powered Stackers	Banneed Stackers	Electric	Gasolini	
MAXIMUM CAPACITY Lead (ib) At lead center (in.)	4,000	3,000 24	3,000 24	3,000 24	
SERVICE WEIGHT Without battery (lb) With normal battery (lb)	3,000 3,660	3,714 4,350	4,936 6,636	5.705	
MAST Telescopic Tilt forward (deg) Back (deg)	Yes No No	Yee 3 18	Yes 3 10	Yes 5 10	
DIMENSIONS Wheelbase (in.) Distance face of forks to center line of front axle (in.)		531/2 77/4	51 13 ¹ / ₃	60 12	
OVERALL DIMENSIONS Length—less forks (in.) Length with 48-in, forks (in.)	29 77	71% 110%	751/s 1231/s	745 s 122° s	
Underclearances: At center of truck (in.) Under meet (in.) Free lift (in.)	2 3 111/2	31/4 63	41/2 21/2 65	81 2 21 2 30	
HEIGHTS (for maximum lift) Mast collapsed (in.) Mast extended (in.) Fork elevation—maximum (in.)	83 127 145	83 140% 130	91 165 142	70 ⁴ / ₂ 166 ¹ / ₂ 144	
AISLE WIDTH (with 6" clearance) For 90-deg stacking (in.)	75	125%*	1291/4"	1285 %	
SPEEDS (with capacity load) Travel forward (mph) Lift (fpm) Lower (fpm)	3.8 13.6 25.0	2.2 14.0 31.0	8.0 27.0 45.0	9.5 40.0 40.0	

Assumed same as everall length with 46-in, load plus 6 in, for clearance SOURCE: DA industrial Truck Seccifications 1955-56.

may be utilized for the long hauls and fork trucks for tiering. They also are used in connection with conveyor setups. Overhead traveling cranes—in fact, any type of handling equipment, can be and is coordinated with fork truck operations.

In the course of time other machines have been developed or, more accurately, adapted to handling unit loads. We will, in a subsequent issue, turn from conventional trucks to others which also are used with unit loads.

Materials Handling Equipment

This series of copyrighted articles is being excerpted from a forthcoming book by the author. The 560-page volume is expected off press this summer.

Illustrated with more than 2,500 line drawings, the book depicts the mechanical principles under-

lying tools and machinery used in the science of materials handling.

Mr. Haynes has divided his book, for easy reference, into seven principal sections: Transporting, Conveying, Self-Loading, Elevating, Transferring, Bulk Handling, and Accessories.

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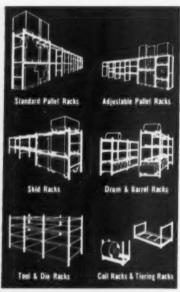
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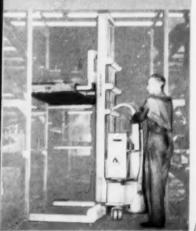
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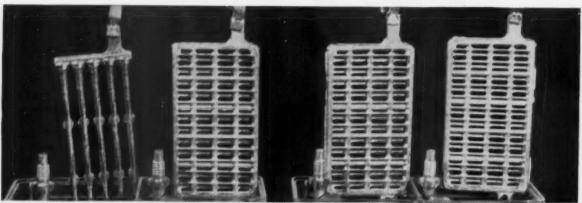
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For electric industrial truck operation



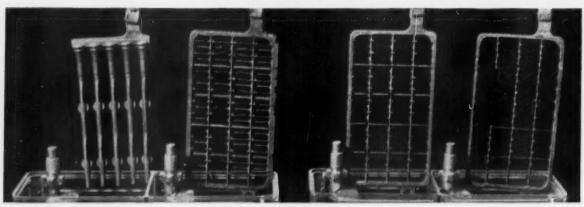
BEFORE:

Silvium alloy

Alloy "A"

Alloy "B"

Alloy "C"



AFTER: Note how the Silvium grid resisted corrosion. Compare it with the other alloys.

Corrosion resistant SILVIUM prolongs battery life



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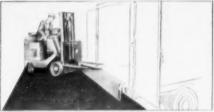
Low-rail-dack and narrow door?

A Magcoa Ramp-Dockboard solves the height differential problem by converting it into a long, smooth grade. Angle curbing at car-end of the Dockboard satisfies underclearance and sideclearance requirements; permits maximum safe use of door opening. Each section—the Ramp and the Dockboard is moved and positioned by one man. No problem



Car-to-car loading?

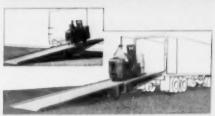
Rugged locking devices assure a snug, slip-proof fit; let you handle loads through one car to another or to the dock. Notice the Dockboard in the far background: it has one straight curb and one flared curba special design to permit simultancous loading of three cars.



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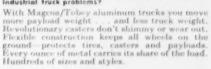
Ground level car-leading or trailer-leading?

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banana stalks." Add truck-time,
labor and the nuisance of
hauling stalks to the
dump and you'll
appreciate his
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Install a Jeffrey grinder in the room where bananas are stripped from the stalks. Then, just as fast as they're stripped, grind them up and flush them down the sewer. It doesn't take long to save enough money to pay for the entire installation.

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Highway . . .

(Continued from Page 37)

By multiplying the load factor by the annual mileage, we get 228 million Ib, which, divided by 2,000, gives 114,000 ton-miles a year. Then by dividing the ton-mile figure into the tax increase, \$64.32, we get a cost increase increment of 0.05642 cents a ton-mile.

Where costs are not based on ton-miles, a general mileage cost factor can be calculated. This would be obtained by dividing the annual mileage of a vehicle into the \$64.32 tax increase. The resultant figure is 0.3216 cents a vehicle mile.

The same principle applies to the other vehicle types. Carrying it through for the 3-axle vehicle, we would get a tax increase of 0.02752 cents a ton-mile and 0.4404 cents a vehicle mile; using an 80 per cent load factor and 45,000 annual mileage. The tax increase on the 5-axle vehicle amounts to 0.01975 cents a ton-mile and 0.56892 cents a vehicle

Incidentally, the annual tax increase for passenger cars will amount to approximately \$7.92. This figure is based on a one-centa-gallon increase for gasoline tax, or \$6.33, based on an average annual consumption of 633 gal. The other \$1.59 is a tire tax, based on the use of five 7.10x15 tubeless tires having an average life of 21/2 yr.

Size and Weight Limits

Q: Isn't the size and weight freeze shortsighted and unrealistic? It puts the brakes on progress. It is positively unAmerican.

A: First, as you undoubtedly know, the object is preserve the government's stake in this great outlay - perhaps similar to your roping off your lawn when you reseed it in the spring.

Second, the bill contains a section requesting the Secretary of Commerce to make recommendations to Congress, not later than March 1, 1959, as to any change needed in maximum desirable sizes and weights; based on tests now planned or being conducted by the Highway Research Board in coop-

DISTRIBUTION

eration with the Bureau of Public Roads and the interested states. This seems to contradict any impression that the doors to progress will be closed.

Act of 1954

Q: Why do we need more highway financing? Didn't the Federal-Aid Act of 1954 provide \$175 million annually for interstate highway construction?

A: In the first place, provisions under the 1954 Act end in 1957. Next, at the present rate of modernization, it is estimated that it would take more than 50 years to reach even a moderate level of traffic efficiency.

According to state estimates, needed work on the interstate system for the next 10-yr period totals about \$27 billion, of which \$12 billion is in rural and \$15 billion in urban areas.

Let's face the facts: Just since Congress took the highway modernization directive under consideration, motor vehicle registrations have increased by about 3 million, and traffic on the highways increased by about 6 per cent. Also, let's not forget that inadequate roads have cost us an estimated \$5.7 billion in accidents, loss of time, and operation costs. This cost rises by about \$200 million a year as traffic increases. In a great many cases, these accidents have involved trucks and railroads.

Finally, a lot of local business depends on continuous, aggressive highway construction. A survey by the American Municipal Associa-

 $(Please\ Turn\ Page)$

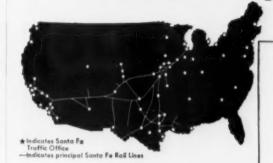
Plant Expansion



The Frank G. Hough Co. of Libertyville, Ill. has announced the construction of a 55,000 sq ft addition to its plant to meet the increased demands for tractor-shovels. The new buildings, which are expected to be completed this year, will give the plant a total of 368,000 sq ft

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Highway . . .

(Continued from Page 111)

tion shows that in 85 cities, representing 38 states and the District of Columbia, 129 construction projects totalling an estimated \$5.5 billion have been adversely affected because an expanded federal highway program was not enacted last session. Involved, also, is industry expansion and relocation, bringing benefits to others outside of the trucking industry-such as the retail food industry, banks, railroads and other public utilities.

Types Highways

Q: What kind of interstate highway construction will we get for our money, more of the same or expressways and superhighways?

A: Recommendations of state governments and the Bureau of Public Roads will have a great bearing on the type of highway construction. However, a study by BPR, prepared in 1954 but still applicable, shows that for nearly 7,000 miles of the system a twolane road will be adequate. The bulk of needed improvement applies to over 28,000 miles of highways which should be in the fourlane, divided highway class, and 2,300 miles which would be six or more lanes wide; the latter in areas of high population densities.

Industry Backing

Q: You make frequent reference to what the American Trucking Associations, Inc., thinks about transportation and highway problems. There are many other associations whose members have a direct interest in highways, what do they think of the Fallon and Boggs bills?

A: Early this year, 11 national associations issued a joint statement urging Congress to take prompt action for the modernization of the nation's highways. ATA was one of them, of course. The others are:

United Fresh Fruit and Vegetable Assn., National Retail Dry Goods Assn., Truck-Trailer Manufacturers Assn., National Grange, Rubber Manufacturers Assn., National Association of Motor Bus Operators, National Sand and Gravel Assn., Milk Industry Foundation, International Association of Ice Cream Manufacturers, and National Rural Letter Carriers' Assn.

There are many more associations that favor the proposed program but have not made any formal, written presentation to Congress. Among them is the Private Truck Council of America, Inc., representing the nation's major private carriers.

Financing Breakdown

Q: An article in your March issue by Mr. E. Shelton Forest states that there are two highway programs-interstate and the federalaid primary and secondary highways and urban extensions - the former to cost \$25 billion plus a few millions, the latter adds up to \$2.25 billion. However, I can't add the whole business up to any of the amounts I've been reading about; namely, \$35 billion, \$38.9 billion, \$50 billion, \$52 billion. Will you please give me the correct total figure and a brief breakdown by highway category?

A: The Fallon bill authorizes a 13-year building program by the federal government amounting to \$37.347 billion. This breaks down to \$25 billion for the interstate system; \$11.375 for the primary and secondary systems, and urban extensions to these systems; plus \$972 million for public domain roads (forest highways, park roads, (Please Turn Page)

New River Boat



New 200-ft river towboat, the "A D Haynes II." was christened recently at the Pittsburgh shipyard of Dravo Corp. This vessel, and a sister ship, the "Valley Transporter," which was launched at the same time, are the most powerful twin-screw diesel towboats ever built for inland waterways navigation. Both were constructed for the Mississippi Valley Barge Line Co., St. Louis, and will operate mainly in the lower Mississippi River trade



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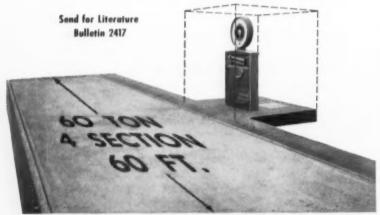






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TOLEDO

Circle No. 23 on Card, Page 53, for more information

Highway . . .

(Continued from Page 113)

Indian roads, etc.). This adds up to \$37.347 billion. State matching funds for the interstate, primary, secondary roads, and urban extensions, will amount to \$14.155 billion. The sum of the last two figures is \$51.502 billion, the estimated cost of the entire highway building program.

The Boggs bill provides the funds over a 16-yr period.

Collection and Enforcement

Q: The government has been using private industry to collect its excise taxes, but how does it expect to collect the weight tax? Are there any provisions for enforcement of this tax?

A: The method of collection has not, to the best of our knowledge, been announced. Our Washington contact has information that windshield stamps, such as used during World War II, are being considered.

As to enforcement, Rep. Boggs said he checked with the Treasury Department on this point and was assured that the weight tax could be checked by income tax audit.

Rising Costs

Q: Three years ago, I obtained estimates for a new terminal and warehouse that showed the job could be done properly for \$300,000. For reasons beyond our control construction was delayed until last month. This year, a recheck on the estimate came up with a \$40,000 increase. There were no changes in plans. The increases were due to higher labor and material costs. Has the government given consideration to rising costs in its 13-yr highway construction program?

A: In the first place, we understand that proposed tax revenues were estimated very conservatively, and construction estimates contain some allowances for labor and material cost increases.

In addition, the House Ways and Means Committee intends to stipulate that the program be selfliquidating. There is a good possibility, in the early years of the program, that income from taxes will accumulate more rapidly than expenditures. The Committee does not intend to let these surpluses accumulate in the trust that will manage the funds. Surpluses over current commitments will be invested.

Conversely, there also is a provision whereby the federal treasury will be authorized to make advances to the trust fund, if needed. These monies will be subject to interest payments.

Finally, provisions are being made for the Secretary of Commerce and a House Ways and Means subcommittee to watch the finances of the highway program. If unexpected increases get out of hand, Congress may be called to make remedial measures; shorten the program, or extend the tax period.

Q: I'm opposed to the proposed highway rebuilding program because I believe that the present big industrial areas will benefit most. Can you tell me how many small communities will benefit?

A: A partial answer to your question is to be found in a study made by the Research Department of the National Highway Users Conference, which shows that 406, or 93 per cent, of the nation's 435 U. S. Congressional Districts contain or are touched by routes of the interstate highway system.

Further, the NHUC study shows that only 29 Congressional Districts are without an interstate highway within their boundaries. However, five of the 29 not touched by the interstate system are in densely populated metropolitan centers which are extensively served by interstate highway routes. In most of these instances, the interstate route bypasses the District only by very short distances; in some cases, by just a few blocks.

By the way, it must be borne in mind that the present routing of the interstate system, for the most part, does not represent absolutely fixed locations. There may be minor variations in the future. As a matter of fact, some local surveys make such recommendations with the thought that better service to some communities will result.

(Resume Reading on Page 38)



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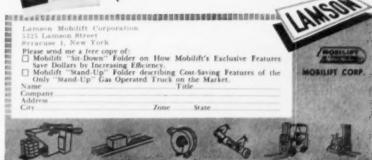
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Circle No. 25 on Card, Page 53, for more information

Men in the News

(Continued from Page 20)

Henry E.
Roethe, Jr. — appointed manager,
Rate Section,
Commercial Solvents Corp., New
York, N. Y.



Highway





J. P. Dragin (left) named vice president, finance, and Henry J. Pipp, named controller, White Motor Co., Cleveland, O. John A. Sargent, elected a director.

John L. Tormey—appointed controller, Roadway Express, Inc., Akron, O.

Howard Kunkle — named Spector Terminal Manager, Baltimore, Md.

Geves G. Kenny—named director of terminal design and construction, Roadway Express, Inc., Akron, O.

Frederick L. Redmond—returned to his former job as manager of the M & R Transportation Co. Springfield, Mass., terminal.

Robert J. Duffey—appointed president Jones Transfer Co., Monroe, Mich., succeeding his father, Joseph E. Duffey, named chairman of the Board.

John M. Kinnaird—joined Consolidated Freightways, Portland, Ore., as assistant to the vice president-industry activities.

T. W. Rust—named director of insurance and safety, Yellow Transit Freight Lines, Kansas City, Mo.

Rail

P. J. Neff—elected president, Missouri Pacific Railroad, St. Louis, Mo. H. M. Johnson—elected executive vice president.

Edward H. Buelow—new general manager, Illinois Central Railroad, Chicago, Ill. Otto H. Zimmerman named operating vice president.

Clyde J. Fitzpatrick—elected president, Chicago & North Western Railway, Chicago, III.

Water

John W. Oehler
—elected vice
president, A. L.
Mechling Barge
Lines, Inc., Joliet,
Ill.



Materials Handling



Richard E. Whinrey—elected vice president, Link-Belt Co., Chicago, Ill.

Ivan E. Howard—promoted to general service manager, Lamson Mobilift Corp., Syrcause, N. Y.

Hubert F. Green—named general sales manager, Speedway Conveyors, Inc., Buffalo, N. Y.

L. A. Doughty—elected president, C&D Batteries, Inc., Conshohocken, Pa. L. R. Gardner—elected to the Board of Directors. All other directors were re-elected.

L. B. McKnight, president of Chain-Belt Co., Milwaukee, Wis.—elected a director of The Heil Co., Milwaukee.

William P. Downey—promoted to supervising engineer of the Hyster Co., Straddle Truck Div., Portland, Ore.

Packing & Packaging

Thomas J. Luddy — joined the staff of the National Wooden Box Assn., Washington, D. C.



Yale Mann, David H. Blatt, Irving Levine, and Frank L. Bernstein elected vice presidents, National Container Corp., New York, N. Y.



Bert Cole — elected senior vice president, Atlas Plywood Corp., Boston, Mass.

Mrs. Olive Salembier — appointed exec. vp. of Specification Packaging Engineering Corp., No. Hollywood, Calif.



Charles V. Molesworth — elected senior vp in charge of marketing, Atlas Plywood Co., Boston, Mass. Douglas M. Cowie — elected vp in charge of manufacturing. Bert Cole—new vp in charge of sales. Stanley R. Venne—elected vp in charge of timber and lands, and George L. Houle—appointed chief of staff.

T. W. Regan — elected a director, General Box Co., Des Plaines, Ill.

James R. Williams — promoted to Chicago district sales manager, Signode Steel Strapping Co.

David C. Wyland—appointed assistant superintendent, Chase Bag Co., St. Louis, Mo.

(Resume Reading on Page 27)

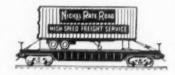


HOW MIDWEST PRINTER SOLVED UNIQUE SHIPPING PROBLEM

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Circle No. 27 on Card, Page 53, for more information

Free Literature

(Continued from Page 55)

Foreign Trade Service

A new brochure that sets forth the foreign trade services to be offered by San Francisco's soon-to-open World Trade Center is available. The new brochure goes into detail on the offices and display areas available to trading firms and organizations taking space in the Center. It also spells out the promotional and reference services that will be provided by the center to both tenants and traders who call at the mart.

Circle 132 on Service Card, Page 53

Portable Warehouse

A broadside, recently published by United Steel Fabricators, Inc., shows nine different variations of the standard USF Handy-Hut—a portable, all-steel building. It also illustrates USF's clip-and-wedge method of erection without screws or bolts; tells how to adapt and build to your requirements from a basic design by adding length in 2-ft multiples.

Circle 133 on Service Card, Page 53

Low-Lift Rider Truck

The low-lift Model M rider type trucks are described in a four-page bulletin published by Lewis-Shepard Products, Inc. The new models, in capacities up to 4,000 lbs., are available in both the pallet type for handling single face or double face pallets and the platform type for skid platforms.

Circle 134 on Service Card, Page 53

Freight Forwarders List

The fifth revised list of independent foreign freight forwarders registered with the Federal Maritime Board under General Order No. 72, and issued by the Customs Brokers and Forwarders Assn., now is available. The new list contains additions, changes and deletions, and answers the many requests for accurate, up-to-date information.

Circle 135 on Service Card, Page 53

Bucket Conveyor

A catalog released by Hapman-Dutton, illustrates and describes the pivoted bucket carriers, claimed to provide speeds up to 60 fpm and capacities to over 100 tons an hour. The design includes a continuous series of buckets, suspended between two endless chains. The buckets may be from 12 to 24 in. wide.

Circle 136 on Service Card, Page 53

Power Belt Conveyors

A four-page bulletin on the new Ve-Be-Vayor, light-weight, aluminum power belt conveyor, is available from A. B. Farquhar Div., The Oliver Corp. The Ve-Be-Vayor Bulletin gives information and specifications on the construction advantages incorporated in this new power belt conveyor for general uses. It explains why it is impossible for the carrying belt of the Ve-Be-Vayor to run off center and how easy it is to "take-up" the belt.

Circle 137 on Service Card, Page 53

Steel Caster Data

A new four-page condensed catalog showing its full line of casters is now available from The Rapids-Standard Co. Exclusive features of steel forged, cold forged, and stamped steel in classifications from light (150 lb) to heavy (3,000 lb) duty are described, and recommended uses for each of the series are listed.

Circle 138 on Service Card, Page 53

Cable Conveyor

Technical engineering data, and a bulletin describing the new, light, overhead cable conveyor system, manufactured by **Triangle**, now is available. Features include the ability of the trolleys, which carry up to 150 lb, to round corners, side-step posts, pillars and other obstructions, without the use of idle corners.

Circle 139 on Service Card, Page 53 (Resume Reading on Page 56)

An Expert Retires



John J. Inch, Scott Paper Co.'s veteran traffic consultant and well-known transportation expert, is bid a warm farewell by the company's executive vice president, Raymond C. Mateer. Inch, garbed in engineer's hat and jacket, was installed in the cab of a Reading Railroadswitcher to lend a bit of drama to a retirement party staged later that same day. The unique send-off was arranged because of Inch's close association with rail carriers during his 47 years with Scott



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Chuting the News . . .

(Continued from Page 20)

Western Handling Conference and Show Set For May 9-11

The Western Materials Handling Conference and Exposition, sponsored by the Los Angeles Chapter, AMHS, will be conducted May 9-11 at the Great Western Livestock Exhibit Building, in Los Angeles.

In addition to displays of conveyors, industrial trucks, hoists, cranes, etc., the program will feature technical sessions conducted by some of the nation's leading experts in the field of materials handling.

"Follow Through in the States" is the theme of the Sixth Highway Transportation Conference, scheduled for May 8-10 at the Mayflower Hotel, in Washington, D. C. Albert Bradley, chairman of the National Highway Users Conference, will deliver the keynote address. The Eastern Industrial Traffic League has announced that its Semi-Annual Meeting will be conducted May 15-16 at the Benjamin Franklin Hotel, in Philadelphia, Pa.

The Chamber of Commerce of the United States has taken a stand that the principle of the Cargo Preference Act must be preserved if the United States is to maintain an adequate merchant marine.

Five states, Md., N. J., N. Y., S. C., and Va., have introduced anti-diversion amendments to their constitutions to help alleviate the highway problem.

Allen F. Mather has been elected chairman of the California Conference, NHUC. Two-Way Tanker



This unique tandex-axle cargo unit is a custom-designed two-way trailer used by Indianhead Truck Line, Inc., St. Paul, Minn. It hauls 6,500-gal gasoline cargoes on outbound trip from Twin Cities, then 40,000 lb of grain on the return run. There is a grain compartment in the center and gasoline compartment at each end, with the grain compartment empty on the trip with petroleum products, and gasoline compartments, in turn, empty inbound when the unit hauls grain to local terminals. The grain compartment is loaded by gravity through hatches at top and unloaded in approximately two minutes in a level position through the compartment's hopper bottom

Thomas A. Boint, freight traffic manager, National Lock Co., Rockford, Ill., is new president of the Illinois Territory Industrial Traffic League.

man putting down a sound investment!

This company has made a wise investment—one which will pay many dividends over a long period of time! The man above is dropping a Magliner magnesium dock board in place on the company's dock. This new Magliner will speed loading... get more out of power trucks and other loading equipment... keep costs down! Made of light, strong magnesium, it will protect men, loads and equipment against accidents and costly damage. It will also pay other big dividends! Magliners are low in initial cost—and because

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Inclined Storage



Nine 60-ft bays of inclined storage racks have reduced by 50 per cent aisle space required per front and improved shipping flow for Holo-Krome Screw Corp., Hartford, Conn., hexagonal socket screw manufacturer. "Pick-A-Case" gravity-feed racks let feeding and picking aisles function independently, eliminating traffic jams. System, affording 1085 fronts, was designed, fabricated and installed by Arteo Corp

Uniform rates and practices have been adopted for the first time by 10 California ports and terminals in a joint effort to reduce operating losses. Nelson M. Hickok, traffic manager of the Western Paper Converting Co., has been elected president of the Pacific Northwest Advisory Board.

Truckers Report Decrease in Loss and Damage Claims

Loss and damage claims paid by the trucking industry for the year 1955 decreased by five per cent, accounting for a 20 per cent decrease in the last two years, the ATA's Freight Claim Section reported last month.

The ratio of claims paid in proportion to gross revenue in 1955 on the basis of a representative sample of trucking companies was 0.97. The same ratio in 1954 was 1.02, while the 1953 ratio was 1.18.

Reports from 94 companies with revenues ranging from nearly \$50 million a year to only slightly more than \$100,000 showed a total gross revenue for the sample of \$593,-627,192 in 1955. Net loss and damage claims paid by these motor carriers amounted to \$5,539,931.

Waterway Operators Name Safety Contest Winners

The American Waterways Operators, Inc., last month announced winners of its 1955 safety contest. The contest was conducted under the rules of the National Safety Council.

Six entrants in Group B (under 10,000 man-hours) had perfect accident-free records. They are:

Greenville Transportation Co., Greenville, Miss.; Armco Steel Corp., Huntington, W. Va.; Streett Towing Co., St. Louis, Mo.; Marquette Cement Manufacturing Co., Chicago, Ill.; Missouri Barge Line Co., Cape Girardeau, Mo.; and The New Haven Towing Co., New Haven, Conn.

In Group A (more than 10,000 man-hours) the River Transportation Department of the United States Steel Corp., had the best safety record. James McWilliams Blue Line, Inc., New York City, had the second best record, and the John I. Hay Co., of Chicago, Ill., won third place.

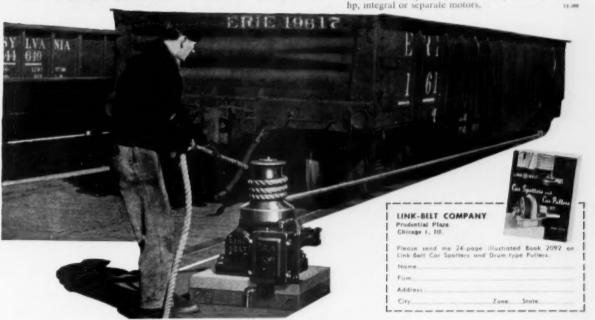
(Resume Reading on Page 21)

One man with a LINK-BELT Car Spotter can pull up to

6 loaded RR cars

You prevent tie-up of freight cars . . . save the cost and delay of bringing in a switch engine with a Link-Belt Car Spotter on the job. Two or three quick turns of rope around the motor-driven capstan lets your operator control up to 10,000 lbs. of pulling power. Cars are brought to loading and unloading locations faster—minimizing demurrage charges.

Choose from portable or stationary models, 5 or 10



Circle No. 31 on Card, Page 53, for more information

Industry Items

American District Telegraph, New York, N. Y., has bought controlling interest in the Dominion Electric Protection, with head offices in Toronto and central stations in seven Canadian cities.

National Truck Leasing System conducted its 1956 Spring Executive Conference at San Marcos Inn, Chandler, Arizona.

Delta Air Lines inaugurated service from Atlanta to New York and Washington recently.

A new line of industrial conveyors is being introduced by The Colson Corp., Elyria, Ohio.

Consolidated Freightways has completed its purchase of Foster Freight Lines, of Indianapolis, Ind., following receipt of ICC approval.

Thirty years of scheduled air service recently was celebrated by United Air Lines as the nation's oldest air carrier.

The acquisition of Automotive Gear Works Inc., Richmond, Ind., by Eaton Manufacturing Co., Cleveland, Ohio, through an exchange of stock has been announced.

The freight sales office of KLM

Royal Dutch Airlines has been moved to expanded and improved building facilities at 250 Pearl St., New York, N. Y.

Deferred billing of air freight shipments which streamlines the flow of cargo from origin to destination has been placed in effect by United Air Lines.

Strick Trailers, a division of Fruehauf Trailer Co., will build a new 200,-000-sq ft truck-trailer manufacturing plant in the Philadelphia area during 1956.

Pacific Intermountain Express has opened an office in Minneapolis, Minn.

ACF Industries, Inc. and Fruehauf Trailer Co. are offering a combination sales package of Fruehauf truck-trailers and the new ACF Adapto railway car.

Roadway Express, Inc., has opened subterminals in Fayetteville, Goldsboro, and Rocky Mount, N. C.

Trailer Train Co. has placed orders for 1,000 new type flat cars for piggyback service.

Monon Railroad has announced plans for a \$3 million improvement program for 1956. Ground has been broken by Miami National Container Corp. for construction of a new corrugated paper box plant in Miami, Fla.

The Electric Storage Battery Co., Philadelphia, Pa., has purchased all the stock of Jessall Plastics, Inc.

Plans for construction of another 200 Pacific Fruit Express mechanically refrigerated super giant cars and 1,800 standard refrigerator cars have been announced.

Purchase of the assets of Tracto-Lift Co., Kansas City, Mo., has been announced by Ottawa Steel Div., L. A. Young Spring & Wire Corp.

An agreement has been concluded between National Carloading Corp. and Air Express International Corp. whereby shippers who utilize forwarder icl service in moving their overseas shipments to the gateways will be provided a through surfaceair movement to foreign destinations.

Clark Equipment Co. has announced that it will expand its new Construction Machinery Div. plant, in Benton Harbor, Mich., by 50 per cent.

United Air Lines has signed a 15year lease with the City of Philadelphia for a new cargo handling area at the International Airport.

Colson Corp., Elyria, O., has opened a branch office and warehouse in Portland, Ore.

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Circle No. 33 on Card, Page 53, for more information

Washington DA

(Continued from Page 27)

MEET ON TRANSPORT — Transportation trends in the new year were analyzed by more than 300 industry and government experts meeting in Washington recently under U. S. Chamber of Commerce sponsorship. Rep. Priest, D., Tenn., House Commerce Committee chairman, will discuss legislative topics of interest to shippers and carriers. Presiding will be J. H. Carmichael, president of Capital Airlines and vice president of the chamber.

TUBE PLANTS THRIVE — Manufactured products shipped by the collapsible tubes industry during 1954 were valued at well over \$36 million, recent U. S. Census Bureau statistics show. As compared with shipments in 1947, the increase was 36 per cent. All except 6 per cent of the 1954 deliveries consisted of tubes used as containers for various materials, plus caps, spouts, and applicators for the contents.

GIVES MERGER GRANT—Necessary authority is given by the ICC to Pacific Intermountain Express Co., Oakland, Calif., to merge into itself two Salt Lake City firms, Orange Transportation Co., Inc., and Collett Tank Lines. Cash, stock, and notes included in the transaction amount to about \$1.8 million. Orange hauls general commodities, and Collett moves gas and oil between points in eight western states.



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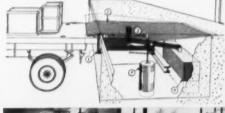
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New Products . . .

(Continued from Page 59)

Relay Pack Wirebound

For shippers of assembled products, a new wirebound container design which simplifies costly relay packing is a recent development by The American Box Co. It solves container problems for manufactured products which must first be relay shipped to temporary destinations for attaching one or more sub-assemblies, before being re-shipped to final destinations. The Relay-pack opens at side and top. Wrap-around style with side



closure for quick, easy original packing, and all-bound lid at top for relay-packing allow accessories to be attached without knock-down and rebuilding of crate. Simple loop fasteners permit quick access and closure.

Circle 168 on Service Card, Page 53

Caster Wheel Mounting

Bronco Products Co. has announced a new type of caster wheel mounting assembly called the Bronco-Forbez Swinging Axle. This mounting provides all the advantages of regular caster wheel operation together with the advantages of axle controlled steering. The construction provides for a mounting of a pair of casters on an axle which is pivotally mounted on the vehicle, together with means for locking either the two casters against individual swiveling or the axle against any pivotal movement. In operation, when the

steering arm is down in towing position, the wheels are locked in pulling position and directed by



control of the axle. When the steering arm is up, the axle is locked in position on the truck and the wheels are released for full caster type operation.

Circle 169 on Service Card, Page 53

Hands-Free Telephone

Terminal manager, truck dispatcher, rate clerk or other worker can answer the telephone and carry a conversation while continuing his other work with the new Stromberg-Carlson hands-free telephone. This telephone has a



microphone that is sensitive in all directions, and can pick up conversation at ordinary voice levels from as far away as 20 ft. Thus the user can continue to work with his hands free, checking rate tariffs or pro numbers, looking up truck routes, crossing the room to get bills of lading or waybills from a file, etc. The microphone weighs only 4 oz., and is attached to the telephone instrument by a 12-ft cord.

Circle 170 on Service Card, Page 53 (Resume Reading on Page 60)

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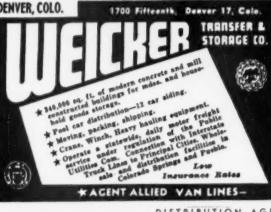
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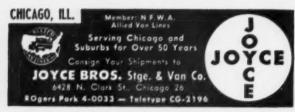
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North Pier Terminal Co.

Executive offices: 444 Lake Shore Drive, Chicago 11 — SUperior 7-5606

... Packaging Show

(Continued from Page 41)

boxes, with savings in material. labor, tare weight, and storage space.

Ply-Bound, a new style of container combining the features of wirebound and plywood containers, was displayed by Atlas Plywood Corp. Mid-States Gummed Paper Co. displayed a new skin packaging board that permits all types of products to be skin packed by automatic processes.

The Connecticut Hard Rubber Co. introduced Temp-R-Tape TH, a new .013-in. pressure-sensitive Teflon tape, developed as a heavyduty non-stick facing.

Electronic Weighing

Toledo Scale Co. demonstrated an electronic system of data handling. Accurate weight information is transmitted from a remotely located scale to a recording or indicating unit where it

appears in tabulated, added, recorded, or digital-indicated form. The same company showed an automatic carton classifier designed to check automatically the weight of cartons or other containers against pre-determined standards.

Scale Specialities & Systems, Inc., exhibited a scale that will check weigh and graph the results in approximately five seconds with sensitivities to one milligram. Post Machinery Co. exhibited an electronic counter with speeds up to 5000 per second, and a multichannel input control that allows up to 12 lines to be counted simultaneously.

Multiple Labeling

A labeler with speeds up to 250 bpm for multiple label application on glass containers was shown by Economic Machinery Co. The first automatic machine for applying

pressure-sensitive labels, with a speed of up to 60 per minute, was displayed by New Jersey Machine Corp.

For the Shipping Room

Diagraph - Bradley Industries, Inc., demonstrated a new roller process stencilling system called Rol-It-On. It consists of a specially compounded rubber roller, used with an ink pad and special ink, developed to provide speed and economy in stencil application.

Marsh Stencil Machine Co. showed a Dial-Taper, which delivers any length of tape in any sequence for sealing cartons of mixed sizes, and the Twin-Taper, which delivers any two pre-set lengths of tape, for production taping of cartons of uniform size.

Sten-C-Labl, Inc., exhibited its stencil method of addressing multiple shipping labels, tags, and carton panels. The stamp-type applicator with stencil insert is fed by a squeeze-type well.

(Resume Reading on Page 42)



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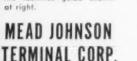
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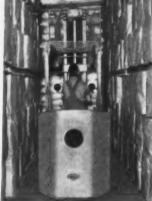
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Within the Law . . .

(Continued from Page 62)

man for conversion and proves that he was the legal owner of the goods. The same situation arises when a wife stores the family's household goods in her own name and after she separated from her husband the warehouseman permits the husband to take possession of the stored goods that actually belong to the wife per-

A recent higher court has held that all warehousemen may avoid financial losses arising from the above, and similar situations, by giving a warehouse receipt in the names of both husband and wife, and with a clause that either or both the husband and wife may remove the goods from storage.

For example, in W--- v. W-57 S. E. (2d) 553, it was shown that merchandise was stored by a husband and wife with a bailee, as a warehouseman. The storage contract contained a clause that either or both the husband and wife could have access or possession of the goods.

In later litigation, the higher court held that under such a contract the bailee, or warehouseman, can permit either person to have access to and possession of the stored valuables at any time a demand is made.

Can warehousemen collect storage charges for goods damaged while in storage?

Recently a warehouseman asked this interesting question. "Can a warehouseman collect storage charges for goods damaged while in storage if the storage contract fails to specify the amount of the charges?"

Under all circumstances the courts imply that a warehouseman is entitled to collect reasonable charges for services and, also, that without proof that he failed to exercise ordinary care to safeguard the stored merchandise, the owner of the stored goods must pay such charges although he contends, but fails to prove, that the warehouseman's negligence resulted in damage to the stored goods. Futhermore, the warehouseman does not forfeit his legal right to a lien to secure reasonable payment for his services, although the owner removes the merchandise from storage.

For example, in the leading case of F- v. E-, 269 Pac. 232, the testimony disclosed that the owner of 3,000 boxes of apples, stored them with a warehouseman. Sometime later the owner of the apples, not being satisfied with the condition of the apples, instituted legal proceedings and recovered possession of them.

The warehouseman sued to recover payment of the storage, transportation, and labor charges amounting to several hundred dollars. The owner of the applies attempted to avoid liability on two grounds: First, the warehouseman's charges were excessive and second, that the lien on the apples was lost when the same were removed from the warehouse.

The court held the warehouseman entitled to collect full compensation for his various charges, saying:

"The law implies an agreement on the part of bailor to pay reasonable compensation for the service of the warehouseman. We think there is really no room for difference of opinion about the right of defendants (warehousemen) to collect for their services in transporting, caring for, and storing plaintiff's apples and boxes."

This court explained further that since a warehouseman has implied authority to collect reasonable storage charges, the fact that the owner of

(Please Turn to Page 151)



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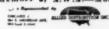
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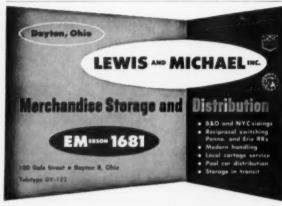




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Within the Law . . .

(Continued from Page 144)

the goods removes them from custody of the warehouseman will not prevent the warehouseman from suing the owner of the goods and recovering a favorable judgment.

TRANSPORTATION

Are states, counties and cities liable for negligence of their motor vehicle drivers?

Recently when attending a convention of motor truck operators several readers of DISTRIBUTION AGE asked substantially the same legal question, one of which wrote: "Sometime ago you wrote that states, counties and cities are not liable for negligence of their motor vehicle drivers. Why is this?

The general answer is: The higher courts consistently hold that a state, county or municipality is not liable for injuries to persons or property caused by negligence of their employees who perform "governmental" functions. On the other hand, the higher courts hold that states, counties and cities are responsible, the

same as ordinary individuals, firms and corporations, where the testimony shows that the employee causing the injury was performing "ministerial" functions. Hence, it is important to know the legal distinctions between "governmental" and "ministerial" functions. According to a late higher court decision any business, or function, operated by either a state, county or municipality for "profit," automatically removed it from security against damage liability under the usual governmental function immunity rule.

Also, other higher courts hold that municipal water departments, operated for a profit, always are liable for negligence of its officials and employees. On the other hand, officials and employees in fire, police and similar governmental departments, not operated for a profit, perform governmental functions and, therefore, the municipality is not liable in damages for injuries to persons and property caused by these officials and employees, unless a state law distinctly and clearly removes the usual immunity.

According to the higher courts,

municipalities are not liable for negligence of employees who operate a street sprinkler. (See 142 Ky. 444; 100 Tenn. 262; 332 Ill. 70.) Or motorized street sweeping apparatus. (See 172 Okla. 286; 95 Colo. 244.) Or automobiles and equipment used to repair streets.

Other higher courts have held municipalities not liable for injuries negligently effected by motor vehicles while hauling gravel to repair a street, (See W- v. H-236 Mich, 279); or by a truck hauling sand and cinders to be used for repairing a street; (See 218 Fla. 603); or by a snow plow being used to clear snow from a street; (See 116 Ohio St. 281). Also, other higher courts have held that the operation of vehicles for hauling ashes, garbage and trash are governmental functions for which a city is not liable. See the following cases: 279 Pa. 549: 183 N. E. 630: 208 N. C. 729: and 104 S. W. Gn. 419.

On the other hand, in a few states the higher courts hold municipalities liable for injuries negligently caused by employees while performing governmenttal functions in fire, police and similar departments. See 123 Florida 716; 284 Illinois Apr. 569; 237 Michigan 635; and 175 Atl. 884.

(Please Turn to Page 156)

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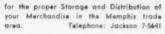
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Within the Law . . .

(Continued from Page 151)

Without the protection of immunity state laws, the states, counties and cities are not liable for injuries to persons and property caused by officials and employees who perform governmental functions.

Recently a higher court explained that whether a state, county or municipality is liable for an injury caused by its employees depends upon (1) whether the injury was caused by negligence of an employee and (2) whether the employee was performing governmental functions. However, the solution of such a legal problem is not so simple as may at first hand appear. This is so because a municipal corporation has a dual character and, consequently, performs a dual function. In its first aspect, its governmental, public, or legislative function must be considered, and second, its corporate, private, or proprietary functions are important.

It is important to know that in view of this general division of character and functions, as above stated, the higher courts have consistently held that states, counties and municipalities are not liable for negligence of their officers and employees when engaged in the performance of governmental or public duties, but are liable for such negligence of its employees who perform duties of its corporate or private powers.

For example, in K- v. City of Bremerton, 155 Pac. (2d) 493, it was shown that a man named Ka municipality for the purpose of recovering damages suffered by him as the result of a collision between his motor truck and a garbage truck owned and operated by the city. As

a result of the accident, Kfered severe physical injuries, and his truck was damaged.

During the trial testimony was given, as follows: The city's eight-ton garbage truck, empty, was being driven by a youth nineteen years of age who had no driver's license. Also, the truck was being negligently driven at an excessive speed and upon rounding a curve the young driver lost control of the truck and collided with the truck being driven -. In other words, the testimony showed that the driver of the city truck was grossly negligent. Nevertheless, the higher court refused to hold the city liable.

Also, see the recent case of H-1110. This higher court held that in operation of a city health department's truck, the city was engaging in a governmental function and not liable for negligence of its driver.

Resume Reading on Page 633

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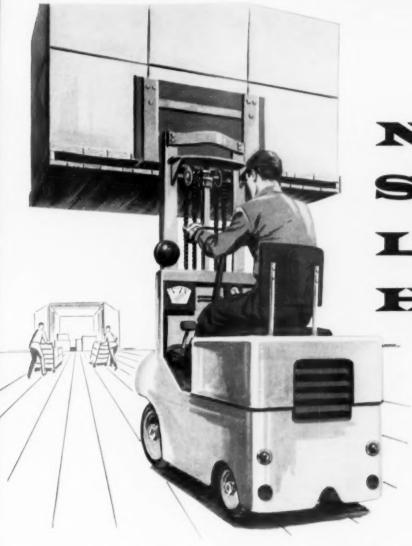
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